## AND ENGINEERING NEWS



Plus...

- Safety At Sea
- Debut of Minehunter Class

and the second

#### UPDATE: PHOENIX WORLD CITY



#### **OCTOBER 1993**



#### Drew launches new shipboard products.



#### DREW'S ENVIRONMENTAL COMMITMENT

At Drew Ameroid Marine, concern for the environmental impact of our products is considered a corporate obligation. In keeping with this obligation, we are proud to offer products that demonstrate our commitment to helping safeguard both the environment and users of our products.

**ENVIROMATE® 2000** general purpose cleaner is an efficient water-based cleaner formulated for cleaning and degreasing a wide range of deck, hotel and galley areas on board vessels and offshore oil platforms. • Clean, fresh odor • Rinses easily with fresh or sea water • Acts as a deodorizer • Requires no special handling or storage. • Biodegradable with a neutral pH in use.

**SNC™ 2000** carbon remover is a pine-scented degreaser that penetrates and removes baked-on and carbonized soils — such as oil, grease and varnish — from valves, injectors, burner tips and other combustion parts. SNC 2000 contains no cresylic acid or chlorinated hydrocarbons. • High solvency for easy removal of deposits • Noncorrosive to most metals • High flash point permits heating.



DREWCLEAN® 2000 quick breaking degreaser is a pleasantly scented, heavy-duty blend of cleaners for removing oily soils on decks, bulkheads and other hard surfaces. • Safe to use on both painted and unpainted metal surfaces • Contains no chlorinated hydrocarbons, carcinogens or surfactants • Will not harm oily water separators.

DRAINGARD<sup>™</sup> is a biologically active cleaner and drain treatment that effectively cleans and protects sanitary piping from blockage of organic materials. Neutral pH
Natural alternative to bleach, acids, caustics and harsh detergents
Enhances beneficial biological activity in system.
Convenient dispensing containers.

MSD-PAK<sup>™</sup> organic waste treatment eliminates heavy blockages in sanitary systems with seven patented strains of active bacteria.
With regular use, it prevents waste buildup and associated odors.
High bacteria count reduces cleaning time and cost • Effective for tank treatment and charging • Available in easy-to-dose, water-soluble packets.







Registered trademark, Ashchem I.P., Inc., used by Drew Marine Division of Ashland Chemical, Inc. TM Trademark of Ashchem I.P., Inc., used by Drew Marine Division of Ashland Chemical, Inc.

© 1992 Ashland Chemical, Inc. **DREW AMEROID MARINE** is the "added value" supplier to help you keep your ship "ship-shape." We offer a wide range of products and services with a support network of 150 supply locations serving 800 ports in 43 countries.

#### Drew Ameroid Marine Division

Ashland Chemical, inc. Subsidiary of Ashland Oil, Inc. One Drew Plaza, Boonton, New Jersey 07005 USA Telephone: (201) 263-7600 Facsimile: (201) 263-4491

Circle 212 on Reader Service Card





Diesels or turbines from the world's largest distributor of diesel engines



3



1400 Destrehan • P.O. Box 1776 • Harvey, LA 70059-0008 • Tel: 504/347-4326 • Fax: 504/348-8970 8631 East Freeway • Houston, TX 77029 • Tel: 713/671-6100 • Fax: 713/671-6197

Circle 253 on Reader Service Card

)ctober, 1993



maximum reliability, it features an enclosed antenna, 5 year battery, unique release mechanism and high strobe positioning for maximum visibility. Can

be mounted vertically, horizontally or slanted. Approved by COSPAS-SARSAT, the US Coast Guard, Canada and many other countries.

## GMDSS NAVTEX

The Alden NAVTEX Receiver AE-900 automatically receives important text bulletins worldwide including navigational and weather warnings,



forecasts, LORAN and GPS messages and more. Selected bulletins are printed without repetition and SAR messages are received with both audible and visual alarms. It complies with GMDSS, IMO, CCIR and CEPT standards.

#### ALDEN RELIABILITY. Mariners have

trusted Alden's marine electronics for years. The SATFIND-406 EPIRB and NAVTEX Receiver AE-900 continue the reputation for value, durability and reliability that has made Alden's award-winning Marinefax and Faxmate weather chart recorders industry standards. For more information, call (508) 366-8851.

#### **ALDEN**ELECTRONICS

Dept. 62 • 40 Washington Street • Westborough, MA 01581-0500 USA Phone: (508) 366-8851 • FAX (508) 898-2427

SATFIND-406 EPIRB		Receiver AE-900
Name		
Company	# S	hips in fleet
Address		
City	State	Zip
Country	Phone (	)
Mail or Fax to Alden Electronics, Inc. • Dept. 62 • 40 V	Vashington Street • Westb	orough, MA 01581-0500 USA

## ON THE COVER

Pictured on the cover is the Bold Adventuress, built by J.M. Martinac Shipbuilding Corporation. The vessel, powered by MaK diesel engines and featuring Caterpillar generators, is 250 feet long and is owned by Edmund A. Gann, et al. Pictured in the inset box is the first of a new minehunter class for the U.S. Navy, built by Intermarine USA (see page 56).

#### **INSIDE:**

NASSCO Awarded \$1	.3
Calendar	69
Preview: ASNE Technical Symposium	65
Intermarine USA Delivers I Glass Reinforced Plastic Minehunter To The USN	First 56
Preview: Ship Repair & Conversion '93 NEW TECHNOLOGY:	51
FEATURE: Safety At Sea: Industry Leaders Speak Out	37
Preview: Fish Expo '93	30
UPDATE: Phoenix World City And Tl "Virtual Shipyard"	he 22

#### NASSCO Awarded \$1.3 Billion Contract

National Steel and Shipbuilding Co. (NASSCO) has received a \$265 million contract from the U.S. Navy to design and build a Strategic Sealift Ship. The contract contains options to build an additional five vessels. If all six vessels are built, the contract will grow to \$1.3 billion. The engineering and planning will begin immediately, and delivery of the lead ship is scheduled for the second quarter of 1997.

#### MARITIME REPORTER and Engineering News

Editorial and Executive Offices 118 East 25th Street, New York, NY 10010 (212) 477-6700 • ITT Telex: 424768 MARINTI Telefax: (212) 254-6271

	Publishers:	CHARLES P. O'MALLEY	
		JOHN E. O'MALLEY	
		JOHN C. O'MALLEY	
Edito	rial Director:	CHARLES P. O'MALLEY	
Mana	ging Editor:	GREG TRAUTHWEIN	
	istant Editor:	ERIN M. O'DRISCOLL	
Assis	stant Editor:	DAN MANIOTIS	
Editoria	I Consultant:	JAMES R. McCAUL	
	ting Editors:	MARCUS GIBSON	
		GRAEME MACLENNAN	
Productio	on Manager:	SUSAN EISENSTEIN	
Asst. Production	on Manager:	STACEY DORMAN	
Circulatio	on Manager:	DALE L. BARNETT	
Regional Sal	es Manager:	DANIEL A. ARNOLD	
<b>Regional Sal</b>	es Manager:	LUCIA ANNUNZIATA	
	Telephon	reet, New York, NY 1 e (212)477-6700	
	Telephon	e (212)477-6700	
	Telephon	e (212)477-6700 ESENTATIVES	
U. S.	Telephon REPR MR. JAMES N	e (212)477-6700 ESENTATIVES I. McCLINTOCK	
	Telephon REPR MR. JAMES N Simpson Corpo	e (212)477-6700 ESENTATIVES I. McCLINTOCK orate Park	
U. S.	Telephon REPR MR. JAMES N Simpson Corpo Indigo House.	e (212)477-6700 ESENTATIVES MCCLINTOCK Orate Park Suite A	
U. S.	Telephon REPR MR. JAMES N Simpson Corpo Indigo House, 3 206 South Tyle Covington, La.	e (212)477-6700 ESENTATIVES I. McCLINTOCK orate Park Suite A er Street 70433	
U. S.	Telephon REPR MR. JAMES N Simpson Corpo Indigo House, 5 206 South Tyle Covington, La. Telephone: (504	e (212)477-6700 ESENTATIVES MCCLINTOCK Orate Park Suite A er Street 70433 H 893-5099	
U. S. Gulf States	Telephon REPR MR. JAMES N Simpson Corpo Indigo House, 3 206 South Tyle Covington, La. Telephone: (504 Telefax: (504) 8	e (212)477-6700 ESENTATIVES McCLINTOCK orate Park Suite A rr Street 70433 1) 893-5099 93-5024	
U. S.	Telephon REPR MR. JAMES N Simpson Corp. Indigo House, 206 South Tyle Covington, La. Telephone: (504) Telefax: (504) 8 MR. STEPHAN	e (212)477-6700 ESENTATIVES I. McCLINTOCK orate Park Suite A rr Street 70433 1) 893-5099 93-5024 N.R. G. ORN	
U. S. Gulf States	Telephon REPR MR. JAMES N Simpson Corpo Indigo House, 5 206 South Tyle Covington, La. Telephone: (504) Refax: (504) 8 MR. STEPHAN AB Stephan R.G	e (212)477-6700 ESENTATIVES M. McCLINTOCK orate Park Suite A er Street 70433 9893-5099 93-5024 N.R. G. ORN	
U. S. Gulf States	Telephon REPR MR. JAMES N Simpson Corpo Indigo House, 5 206 South Tyle Covington, La. Telephone: (504) Refax: (504) 8 MR. STEPHAN AB Stephan R.G	e (212)477-6700 ESENTATIVES M. McCLINTOCK orate Park Suite A er Street 70433 U) 893-5099 93-5024 N R. G. ORN . Orn 00 Ystad, Sweden	
U. S. Gulf States	Telephon REPR MR. JAMES N Simpson Corpo Indigo House, 5 206 South Tyle Covington, La. Telephone: (504) 8 MR. STEPHAN AB Stephan R.G Box 184, S-271	e (212)477-6700 ESENTATIVES . McCLINTOCK orate Park Suite A rr Street 70433 ) 893-5099 93-5024 N.R. G. ORN . Orn 00 Ystad, Sweden 11-18400	
U. S. Gulf States Scandinavia United	Telephon REPR MR. JAMES N Simpson Corpo Indigo House, 5 206 South Tyle Covington, La. Telephone: (504) MR. STEPHA AB Stephan R.G Box 184, S-271 Telephone: 46 41 Telefax: 46 411 MR.MICHAEL	e (212)477-6700 ESENTATIVES MCCLINTOCK orate Park Suite A er Street 70433 1) 893-5099 93-5024 N.R. G. ORN .0 Orn 00 Ystad, Sweden 111-18400 1 10531	
U. S. Gulf States Scandinavia	Telephon REPR MR. JAMES M Simpson Corpo Indigo House, 3 206 South Tyle Covington, La. Telephone: (504 Telefax: (504) 8 MR. STEPHAM AB Stephan R.G Box 184, S-271 Telephone: 46 4 Telefax: 46 411 MR.MICHAEL Euromedia Ltd.	e (212)477-6700 ESENTATIVES MCCLINTOCK orate Park Suite A er Street 70433 1) 893-5099 93-5024 N.R. G. ORN .0 Orn 00 Ystad, Sweden 111-18400 1 10531	
U. S. Gulf States Scandinavia United	Telephon REPR MR. JAMES N Simpson Corpo Indigo House, 5 206 South Tyle Covington, La. Telephone: (504) 8 MR. STEPHAN AB Stephan R.G Box 184, S-271 Telephone: 46 4 Telefax: 46 411 MR.MICHAEL Euromedia Ltd. -P.O. Box 122	e (212)477-6700 ESENTATIVES . McCLINTOCK orate Park Suite A er Street 70433 93-5029 93-5024 N.R. G. ORN . Orn 00 Ystad, Sweden 111-18400 1 10531 J. DAMSELL	
U. S. Gulf States Scandinavia United	Telephon REPR MR. JAMES N Simpson Corpo Indigo House, 5 206 South Tyle Covington, La. Telephone: (504) RMR. STEPHAN AB Stephan R.G Box 184, S-271 Telephone: 46 4 Telefax: 46 411 MR.MICHAEL Euromedia Ltd. P.O. Box 122 Hayward's Heat	e (212)477-6700 ESENTATIVES . McCLINTOCK orate Park Suite A er Street 70433 93-5029 93-5024 N.R. G. ORN . Orn 00 Ystad, Sweden 111-18400 1 10531 J. DAMSELL	
U. S. Gulf States Scandinavia United	Telephon REPR MR. JAMES N Simpson Corpo Indigo House, 3 206 South Tyle Covington, La. Telephone: (504 Telefax: (504) 8 MR. STEPHAN AB Stephan R.G Box 184, S-271 Telephone: 46 4 Telefax: 46 411 MR.MICHAEL Euromedia Ltd. P.O. Box 122 Hayward's Heat West Sussex RH Telephone: 0444	e (212)477-6700 ESENTATIVES McCLINTOCK orate Park Suite A r Street 70433 ) 893-5099 93-5024 NR. G. ORN . Orn 00 Ystad, Sweden H11-18400 1 10531 J. DAMSELL h 16 1YF, ENGLAND 4 417360	
U. S. Gulf States Scandinavia United	Telephon REPR MR. JAMES N Simpson Corpo Indigo House, S 206 South Tyle Covington, La. Telephone: (504) MR. STEPHAM AB Stephan R.G Box 184, S-271 Telephone: 46 41 Telefax: 46 411 MR.MICHAEL Euromedia Ltd. P.O. Box 122 Hayward's Heat West Sussex RH	e (212)477-6700 ESENTATIVES McCLINTOCK orate Park Suite A r Street 70433 ) 893-5099 93-5024 NR. G. ORN . Orn 00 Ystad, Sweden H11-18400 1 10531 J. DAMSELL h 16 1YF, ENGLAND 4 417360	
U. S. Gulf States Scandinavia United	Telephon REPR MR. JAMES N Simpson Corpo Indigo House, 5 206 South Tyle Covington, La. Telephone: (504) 8 MR. STEPHAN AB Stephan R.G Box 184, S-271 Telephone: 46 41 Box 184, S-271 Telephone: 46 41 MR.MICHAEL Euromedia Ltd. P.O. Box 122 Hayward's Heat West Sussex RH Telephone:0444 Telefax: 0444 41	e (212)477-6700 ESENTATIVES . McCLINTOCK orate Park Suite A er Street 70433 .) 893-5099 93-5024 N.R. G. ORN . Orn 00 Ystad, Sweden 111-18400 1 10531 J. DAMSELL h 116 1YF, ENGLAND 417360 17360 D.F. NEGRONE	

Ediconsult Internazionale Piazza Fontane Marose, 3-16123 Genova, Italy Telephone: (010) 583684 Telefax: (010) 566578 Telex: 281197 EDINT I

BENELUX MR.JOHN GALPIN 6 Jack Hatch Way Wivenhoe, Essex, CO7 9SH, U.K. Telephone: +44 (0206) 826686 Telefax: +44 (0206) 826686

#### Korea MR.C.H. PARK Far East Marketing Inc. Rm. 508, Chungmu Building 10, 2-ka, Pildong, Chung ku. Seoul, Korea Telephone: (02) 265 - 5043 Telefax: (02) 277 - 5148



# FR/FAR 2800 SERIES RADARS

Now even the largest vessels can have Furuno performance and reliability.

#### Two RADAR FAMILIES IN ONE

These great new Furuno radars are available as the FAR-2800 Series, an IMO-compliant ARPA system with automatic tracking of up to 40 targets, auto and manual acquisition and trial maneuver capability, or as the FR-2800 Series, a True Motion/Relative Motion system with electronic plotting of up to 10 targets. And the entire 2800 Series can be supplied in 25 or 50 kW X-band versions, or 30 or 60 kW S-band versions with a variety of antenna lengths, transceivers mounted up or down, and electronic interswitching for dual installations.

#### TARGETS YOU CAN REALLY SEE

Exceptional target detection is assured with the 2800's by a combination of Furuno's exclusive low noise microwave integrated circuit receiver, matched pulse lengths and repetition rates, echo averaging and stretch, with full 15-level signal quantization. This performance package assures detection of even the weakest targets in the worst conditions of clutter.

#### SUPERIOR DISPLAY TECHNOLOGY

These Furuno radars have superb 28" raster scan displays with 1024 x 1024 pixel resolution for radar images that are crisp, bright and easy to view day or night.

#### DESIGNED FOR THE NAVIGATOR

The FR-2800's provide such features as electronic plotting with 10 different symbols, electronic parallel index lines, dual VRM's and EBL's, guard zone with alarm, and easy assessment of target course and speed by simulated afterglow or by vector. The FAR Series provides auto acquisition of another 20 targets plus manual acquisition of all 40 targets. Also traffic lanes, buoys, dangerous points and other important navigation elements can be displayed.



On-screen data readouts include range, bearing, course, speed, CPA, TCPA, BCR (bow crossing range), and BCT for up to 3 selected targets, as well as own ship course and speed.

#### WORLDWIDE ACCEPTANCE

Furuno's 2800 Series radars meet or exceed all IMO, RTCM, IEC and other national regulations for installation on all classes of vessels. They are supported by the most extensive service organization located in major ports worldwide. Send for complete information today.

Furuno.

Choice of the professionals.

#### OFURUNO U.S.A. INC.

P.O. Box 2343 South San Francisco, CA 94083

Circle 22' on Reader Service Card

© 1990 Furuno U.S.A., Inc.





An artist's rendition of the MK V SOC.



Introducing the small air-conditioning systems that make a big difference. In fact, they're up to 35% smaller than conventional systems. Available in capacities from 75 to 1,000 tons, Carrier's full line of compact screw chillers features R-22 refrigerant, standard. And they're easily convertible to R-134a or other ozone-friendly blends of the future. Advanced microprocessor-based temperature control with remote monitoring capability is also standard. So, you can see our new chiller gives you full performance. In a fraction of the space.

For Companies That Are Going Places."



#### To Introduce Our New Marine Screw Chiller, We Only Needed A Small-Space Ad.

#### Peterson Wins \$4.5 Million Contract To Build MK V Special Operations Craft

Peterson Builders, Inc. (PBI) announced it has been awarded a \$4.5 million Cost Plus Fixed Fee (CPFF) contract by the U.S. Special Operations Command to construct the Mark V Special Operations Craft (MK V SOC) System, a craft/transporter package, for test and evaluation. PBI was selected as one of two companies to provide these test craft The initial solicitation drew an estimated two hundred interested companies from which nine timely proposals were received and evaluated.

PBI's "Sea Stalker Class" patrol craft is an asymmetrical catamaran based upon the Cougar Cat 2100 "Dark Moon Class" patrol craft developed by Cougar Marine, Ltd. of Hamble, England and delivered to the Spanish Customs Service, which is now in operation. The MK V SOC has a length of 71 feet, a beam of 18 feet, a draft of 4.6 feet and a top speed in excess of 50 knots. PBI's MKV SOC will be built to Det Norske Veritas (DNV) Classification Society Rules.

Included in the MK V SOC System is a craft transporter designed for both over the road applications and airborne transport in a C5 A/B aircraft. PBI has chosen Talbert Manufacturing, Inc. of Rensselaer, Ind. as its partner to supply this unique piece of equipment. Talbert was selected because of its experience in the design and manufacture of multiple axle, steerable devices for many special applications.

For more information on Peterson Builders,

#### **Circle 25 on Reader Service Card**

Main engines	MTU
Propellers	Rolla
Thrusters	Hamilton Waterjet
Generator engines	Fischer Panda
Thruster engines	MTU
	ZF
Engine controls	MTU
	Hynautic
	h Whale (manual) backup

#### Siemens Wins Washington State Ferries Contract

Siemens has been selected by Washington State Ferries as the primary contractor to supply the diesel electric propulsion system on three Jumbo Mark II-class ferries. The contract is worth approximately \$40 million.

"Washington State went through an extensive and thorough evaluation process of state-of-the-art available technology, and decided on Siemens Cycloconverter Technology," said a Siemens spokesman.

As the single system vendor, Siemens is to supply the entire propulsion package. Siemens is scheduled to start delivery for the first vessel in December of 1994, and the contract period extends through 1999. Washington State Ferries has yet to select a builder for the vessels, and is currently accepting bids. For additional information on the capabilities of Siemens,

For more information about our complete line of marine screw chillers, contact Dave Kelly, Director of Sales and Marketing, Special Products Group, Carrier Transicold Division, Carrier Corporation, P.O. Box 4805, Syracuse, NY 13221 USA, 315-432-7540, FAX 315-432-6218. In Europe, contact Joop de Jongh, Area Sales Manager, Marine Systems, Carrier Transicold Limited, Sheffield Straat 18, 3047 AP, Rotterdam, The Netherlands, 010-4466522, FAX 010-4377369.

©1992 Carrier Transicold

Circle 267 on Reader Service Card



Circle 103 on Reader Service Card

Maritime Reporter/Engineering News

## Soundtrack by Simrad



Sound made this seabed map of an area of the Oslo Fjord, Norway.

The wreck of the German heavy cruiser Blücher, lying keel upwards in 90 meters of water, is visible in the middle of the image. Contour lines show the depth whilst color codes register object hardness.

The image was produced by a Simrad EM 1000 Multibeam Echo Sounder passing just once over the area - an example of what to expect from Simrad instruments, based on more than Simrad marine expertise also includes: Dynamic Positioning and Steering Subsea Monitoring and Control Sonar and Camera Surveying Mine Countermeasures Instrumentation for Subsea Vehicles Fish Finding and Fishery Research

JUSTAV DIETRI

HSON A/S DESIGN/COMMUNICATION

40 years experience in marine electronics.

#### **Autopilots and Navigation**

Phone (USA) +1 206 778 8821/Fax +1 206 771 7211 Phone (Canada) +1 902 468 2268/Fax +1 902 468 2217 Phone (UK) +44 705 23 08 85/Fax +44 705 23 06 65 Phone (Norway) +47 33 04 42 50/Fax +47 33 04 44 24



Circle 271 on Reader Service Card



#### **Raytheon Wins \$13 Million Contract For Antisubmarine** Warfare System

The Naval Sea Systems Command's Unmanned Undersea Vehicle (UUV) Project Office (PMO-403) chose Raytheon Company to carry out the design phase of the MK 30 Mod 2 Antisubmarine Warfare Training Target System (ATS). The contract is worth approximately

To find out more about John Deere diesel engines for marine applications, contact one of our authorized distributors listed below.

#### For North America contact:

BELL POWER SYSTEMS 677 Cromwell Avenue, P.O. Box 769 Rocky Hill, CT 06067 Tel: (203) 563-5176 • Fax: (203) 257-7899

**CK POWER PRODUCTS** 9290 West Florissant, St. Louis, MO 63136 Tel: (314) 868-8620 • Fax (314) 868-9314

CK POWER PRODUCTS CORPORATION OF FLORIDA 229 Southwest 54th Court, Ocala, FL 320 Tel: (904) 237-7660 • Fax: (904) 237-0855

CN POWER SYSTEM 220 Harter Avenue, P.O. Box 650 Woodland, CA 95695 Tel: (916) 666-6624 • Fax: (916) 661-1226

**DIESEL-BEC, INC.** 2805 Pitfield Boulevard St. Lauren, Quebec H4S1T2 Canada Tel: (514) 335-0940 • Fax: (514) 335-080

**EMERSON POWER PRODUCTS** 426 South Cloverdale Street Seattle, WA 98108 Tel: (206) 764-3850 • Fax: (206) 764-3832

ENGINE DISTRIBUTORS, INC. 1709-B South Slappey Boulevard Albany, GA 31701 Tel: (912) 888-1900 • Fax: (912) 435-2946

ENGINES, INC. ENGINES, INC. U.S. Hwy. 49 South, P.O. Box 425 Weiner, AR 72479 Tel: (501) 684-7361 • Fax: (501) 684-7338 Branch Office: U.S. Hwy. 61 South, P.O. Box 1154 Cleveland, MS 38732 Tel: (601) 843-0083 • Fax: (601) 843-0856

HEARTLAND ENGINE COMPANY, INC. 2113 East Smithville-Western Road Wooster, OH 44691 Tel: (216) 345-5068 • Fax: (216) 345-7339

NORTH AMERICAN ENGINE COMPANY 3003 Thurston Rd., Greenboro, NC 27406 Tel: 1 (800) 543-2289 Tel: (919) 370-4776 • Fax: (919) 370-4993

SUPERIOR DIESEL 1632 N. Stevens Street, P.O. Box 1187 Rhinelander, WI 54501 Tel: (715) 369-5900 • Fax: (715) 369-5918 Branch Offices: 461 East Fen Road, Coldwater, MI 49036 Tel: (517) 2/8-2445 • Fax: (517) 278-8272

204 North 37th Road, Mendota, IL 61342

Tel: (815) 538-1818 • Fax: (815) 538-3200 WESTERN ENGINE DISTRIBUTORS

321 Industrial Street, Bakerfield, CA 93307 Tel: (805) 327-3881 • Fax: (805) 327-1731 **Branch Office:** 3301 Hill Street, Long Beach, CA 90804 Tel: (310) 494-6733 • Fax: (310) 985-0718

YORK POWER SYSTEMS 804 West Cotton, P.O. Box 3939 Longview, TX 75606 Tel: 1 (800) 322-1980 Tel: (903) 757-4700 • Fax: (903) 757-9927 Branch Office:

\$13 million. The MK 30 Mod 2 ATS, which will provide in-water training for submarine, surface ship and aircraft crews to employ their sensors and weapons, is a 21-inch diameter UUV that emulates the movements and acoustic/magnetic signatures of threat submarines. The Navy expects to follow the threeyear prototype contract with development and production contracts for approximately 70 systems on existing three-dimensional underwater tracking ranges. The Naval Undersea Warfare Center in Newport, R.I. will provide technical direction.

For more information on Raytheon,

**Circle 105 on Reader Service Card** 

#### New Harbor Tugs Delivered **To Sembawang Maritime**

Sembawang Maritime of Singapore took delivery of three

China-built harbor tugs, each of which costs an estimated \$9 million.

The three were built by Tianjin's Xinhe Shipyard, a subsidiary of China State Shipbuilding Corp. Sembawang now has 23 vessels, and is reportedly the largest private operator of harbor tugs in Singapore.

The tugs were ordered last year and are part of Sembawang Maritime's ongoing fleet renewal and expansion program for its harbor tugs and ocean-going tugs and barges.

## **MORE POWER FOR YOU**

With increased horsepower, more engine choices, and an expanding on-water service network, Deere Power is better than ever.

Additions include the 300 hp 6076AFM and 195 and 220 hp 6068TFM. Unlike some, these quiet, dependable, smooth-running diesels don't scream for your attention. But their fuelefficient, high-torque, powerful performance will have you taking notice.

The Deere Power fleet includes seven 4- and 6cylinder diesels in naturally-aspirated, turbocharged, and aftercooled configurations. All are loaded with features that'll help keep your boat on the water, and your business on an even keel.

For reliable auxiliary, gen-set or propulsion power from 70-300 hp, see your John Deere marine dealer or engine distributor. Or call Deere Power Systems, 319/292-6060. FAX: 319/292-5075.

See you at Fish Expo, display #6203.



Tel: (713) 460-1134 • Fax: (713) 460-9532

For Europe contact: JOHN DEERE SARAN B.P. 13, 45401 Fleury Les Aubrais, France Tel: (33) 38 82 60 23 • Fax: (33) 38 82 60 00

For Asia, Caribbean, Central and South America contact: JOHN DEERE INTERCONTINENTAL, LTD. 400 19th Street, Moline, IL 61265-1388 Tel: (309) 765-3310 • Fax: (309) 765-3197

8

Circle 273 on Reader Service Card

#### Maritime Reporter/Engineering News



#### Gulfport GRP Div. Of **Avondale Christens Second Coastal** Minehunter "Robin"

MHC 54, the second of four coastal minehunter ships being built for the U.S. Navy by the Glass Reinforced Plastic (GRP) Div. of Avondale Industries, Inc., was christened the Robin in ceremonies at the Gulfport shipyard on September 11.

It is the fourth ship in the Navy's MHC 51 (Osprey) Class Coastal Minehunter Program, and the third U.S. Navy ship to bear the name Robin.

The sponsor of the new ship was Hope Puanani Kihune of Pensacola, Fla., a native of Ha-waii, as is her husband, Vice Admiral Robert K. U. Kihune, U.S.

Avondale's GRP Division is lo-cated on a 122-acre facility on Bayou Bernard in Gulfport, with direct water access to the Gulf of Mexico.

The division is presently engaged in the construction of four coastal minehunters for the U.S. Navy. Avondale Industries, Inc. is headquartered in New Orleans, La., and is one of the leading ma-rine fabricators in the nation, active in the construction, repair and conversion of oceangoing vessels. For more information on Avondale,

**Circle 106 on Reader Service Card** 

Allegretti Named AWO **President; Farrell To Retire** On January 1, 1994

The American Waterways Opera-tors (AWO) elected **Thomas A.** Allegretti president. Mr. Allegretti will succeed Joseph Farrell as president of the association, which is the national association of the domestic inland and coastal barge and towing industry, on January 1, 1994.

An AWO staff member since 1985, Mr. Allegretti currently serves as senior vice president-operations. In this capacity, he is responsible for directing the development and promotion of federal policies beneficial to the U.S. barge and towing industry. He also serves as a principal advisor to the AWO president on a wide range of public policy, membership and administrative issues.

"We are extremely pleased to have Tom assume the AWO presidency," said **Donald Duffy**, chairman of the AWO Board of Directors, at AWO's recent Fall Board Directors meeting in Washington, D.C. "His more than 19 years of experience in the industry, as well as his proven track record of leadership within the association, will carry on the standard of excellence AWO is associated with well into the future.'

Mr. **Farrell** will retire January 1, 1994 after 11 years of service with the association.

Mr. **Farrell** is credited with turn-ing AWO into a modern, highly-effective trade association, greatly increasing the AWO membership and leading a host of victories for the industry.

#### Sause Expands Hawaiian **Trade Capacity By Half**

Sause Bros. Ocean Towing Co. will expand its capacity on the West Coast-Hawaiian trade from Portland and other Northwest ports this fall by more than 50 percent through the addition of two barges and a tug.

Sause will launch the barge Hana, a 325,000-cubic-foot deck house and 10,000 tons of cargo capacity, in November from Somar, its affiliated shipyard in Coos Bay, Ore. The Hana gives Sause an additional 100,000 tons of annual capacity, a more than 50 percent increase from the approximately 200,000 tons it has dedicated to the West Coast-Hawaiian trade for the past two years.In addition, the 80,000-cubicfoot deck cargo house and 4,000-ton capacity Skipanon was placed into service in late September by Sause.

A third addition to the Hawaiian trade is the 5,700-hp tug Gulf Ranger which, after an overhaul, will join her twin, the Natoma. Sause provides scheduled service between the Hawaiian Islands and the Port of Portland's Terminal 2 and the ports of Coos Bay and Longview, Wash. These vessel additions bring the Sause fleet to six barges and three tugs dedicated to the West Coast-Hawaiian trade.

#### Hitec Introduces AC Drilling At Shell Troll Facilities

Hitec is introducing AC design on the drilling facilities of Shell's Troll Gas Development Phase 1. AC Drill-ing reportedly givers better drilling performance through better control of drilling equipment. Other im-proved aspects of drilling include low cost, less maintenance and less electrical noise. Hitec's AC Drilling Control System was developed in association with Rogaland Research Center and Exxon, and in cooperation with ABB Industry Oy, Dreco-Energy and Varco BJ.

9

THE DOCTOR INTRODUCING... A new portable cylinder pressure monitoring system with accurate data and plots running in windows.™ Accurate because it takes pulses from the flywheel teeth for a true crank angle. It uses the Kistler



**KENNAR Technics AB** Gammelgårdsv. 43 262 07 HJÄRNARP, SWEDEN The second secon

#### Piezo-Electric pressure transducer-not a strain gauge type.

We need 3 agents—East & West & Gulf Coasts. Please contact us with company details.

October, 1993

**Circle 296 on Reader Service Card** 



#### **SIRE: New Inititative To Reduce Oil Pollution**

"The oil and marine transportation industries should not rest until operational safety is at a level where environmental pollution from tankers is essentially eliminated," said **Gerhard Kurz**, chairman of the Oil Companies International Marine Forum (OCIMF), at a recent press conference in London. He was announcing the latest in a series of

safety initiatives by OCIMF, its Ship Inspection Report (SIRE) program. This makes it possible for OCIMF members, which include most of the world's leading oil companies, as well as port authorities and other interested parties, to have information about the condition of oil tankers which previously was restricted primarily to those wishing to charter them. This is expected to encourage the owners of the tankers to devote greater efforts to tanker safety which, it is hoped, will lead to

a reduction in the incidence of pollution. Mr. Kurz, who is president of Mobil Shipping and Transportation Co., a Mobil Oil affiliated company, said "Operating standards can and should be improved beyond the levels which have already been achieved." It is anticipated that the start-up date for the SIRE program will be the second half of October. OCIMF, formed in 1970, currently has 34 members and is representative of virtually every important oil organization in the world.





#### **Kvaerner Wins \$6 Million** Order For Catamaran

Kvaerner A/S received an estimated \$6 million contract for a highspeed catamaran. To be built by Kvaerner's shipbuilding unit, Kvaerner Fjellstrand, for Norwegian operator Finnmark ferry Fylkesrederi og Ruteselskap ANS, the 40M Flying Cat is scheduled to be delivered next April.

#### **APL Expands Service To Include Russian Far East**

American President Lines (APL) has expanded its service area to include key coastal and interior points in the Russian Far East.

The weekly service, which was initiated to carry relief cargo to the former Soviet Far East, has been upgraded to a full commercial basis, linking eastern Russia with North America and the rest of Asia. Key products moving from Russia to points in Asia and North America include lumber and seafood.

#### **Rockwell Wins \$17.7 Million Navy Contract**

Rockwell Intl. Corp. was awarded a \$17.7 million contract for the initial production phase of the Navy's High Power Transmit Set. a communications element for strategic forces.

#### **BSL Names Kaiser VP Of Equipment & Transportation**

Blue Star Line (BSL) has named David Kaiser vice president of Equipment and Transportation.

BSL operates a leading shipping service to Australia and New Zealand from the Atlantic, Gulf and Pacific coasts of North America.

Mr. Kaiser is based at the BSL headquarters in New York. The 16year veteran in the traffic and transit industry brings a financial perspective to the equipment and transportation responsibilities he has

For the past 12 years, he has been involved in budgeting, analyzing operational costs and forecasting operating and capital budgets.

#### **SSE Launches Major Yard**

neering Ltd. (SSE) is embarking on

#### A. Fai Delivers 11<sup>th</sup> High-Speed Catamaran

Dubbed Jin Xing, a 92-foot aluminum high-speed ferry was recently completed by A. Fai Engineers and Shiprepairers for the Shen Zhen Shipping Company of Guangdong Province in the Peoples Republic of China. The Jin Xing, which was designed by Advanced Multi-Hull Designs, is the 11<sup>th</sup> high-speed catamaran built by A. Fai of Hong Kong. It will be followed by the delivery of another vessel designed by Advanced Multi-Hull Designs, a 79foot version, by the end of the year.

The Jin Xing is made of marine grade aluminum, and built to DnV High Speed and Light Craft rules, classed by the Chinese Classification Society. The 28-dwt vessel is powered by a pair of Deutz MWM TBD diesels, and is capable of carrying 242 passengers.

For more information on the design expertise of Advanced Multi-Hull Designs,

**Circle 109 on Reader Service Card** 

#### ABB Turbochargers Appoints New Head Of After Sales Service

**Dino Capanni** took over as general manager of after sales service from **Peter Neth**, effective October 1, 1993.

Mr. Neth was promoted to vice president, and will assume the responsibilities of the R&D and production departments at ABB CMC Carl Maier & Co. Ltd. in Switzerland. He was a member of the ABB (previously BBC) Turbocharger team for 16 years.

Mr. **Capanni**, the new head of ABB Turbochargers service and spare parts activities, which includes 80 service stations worldwide, has been with ABB Turbochargers since 1972.

#### Thordon Bearings Earns ISO 9000 Certification

Thordon Bearings, Inc., a member of the Thomson-Gordon Group, is now a part of North America's exclusive corporate group of those holding ISO 9000 international quality assurance certification. Developed by the International Standards of Organization, the ISO 9000 series provide comprehensive quality assurance procedures.

Utilizing a unique self-lubricating elastomeric polymer, Thordon bearings reportedly offer exceptional

#### Thai Navy Orders Atlas Elektronik Simulator

Atlas Elektronik was awarded a contract by the Royal Thai Navy for the supply of a modular-designed ship-handling simulator.

Due for installation at the Royal Thai Naval Academy in Bangkok in August of 1994, the unit will be used for, among other things, the training of personnel in ship maneuvering and navigation operations, as well as general team training exercises.

Computer-generated imagery will be provided by Atlas Elektronik's latest DISI 4N system for real-time simulation of visual ship and shiphandling scenarios on a 240-degree panoramic screen via a series of overhead color video projectors.

For more free information on the full spectrum of Atlas Elektronik products,

**Circle 110 on Reader Service Card** 

#### BP Launches Computerized Marine Atlas For Windows

BP Shipping launched a new computerized Marine Atlas for Windows, making the task of finding ports anywhere in the world reportedly easier and faster than the book method. The atlas contains more than 7,000 ports and prominent geographical features such as capes,

(Continued on page 12)

### Marine Travelift Big Capacity Mobile Shiplifts Offer Ship Yards More Service Opportunities

Expand your boat service opportunities with Marine Travelift's new 500 ton capacity or the 250 ton capacity mobile shiplifts...and capture a larger share of profits.

#### Fast, Efficient and Maneuverable

Open End and Beam Forward Design 

 Diesel-Hydraulic Powered 
 Hydrostatic Hoisting, Travel, Steering and Sling Spacing Control 
 Smooth Fast Action Hoisting
 Synchronized Automatic Load Equalizing 
 Full Instrumentation and All Controls in Operator's Cab
 Easy Access Maintenance.



300

Ton

Capacity!



250 AMO with 108 YP Navy Training Vessel at U.S. Navy Small Craft Repair Facility, Annapolis, Maryland.

For more information and complete specifications on our large capacity lifts or our complete line of mobile boat hoists with capacities from 15 to 500 tons, contact your local representative or Marine Travelift, Inc., 49 E. Yew St., PO. Box 66, Sturgeon Bay, WI 54235 • 414-743-6202 • Telex: LIFTS STGB 260056 • Fax: 414-743-1522.

# 

wear life.

Thordon bearings are supplied in various configurations and used by navies, commercial vessels, hydroelectric power producers and industrial plants in over 50 countries.

For a free brochure on Thordon Bearings, Inc.,

**Circle 107 on Reader Service Card** 

October, 1993

Model 500BFM at Abu Dhabi, United Arab Emirates.



Circle 239 on Reader Service Card

#### 

11

#### (Continued from page 11) straits and headlands. Hard copy prints can be produced if required. The program's database is reportedly easy and cost effective to update. For free information,

Circle 108 on Reader Service Card

#### Marathon Marine Delivers Hatfield-Designed Vessels

Marathon Marine Manufacturing Ltd. of Edmonton, Alberta delivered two aeration lagoon service vessels to Weyerhaeuser Canada Ltd. pulp mills. The all-welded aluminum, 36.5-foot vessels were designed by Peter S. Hatfield Ltd. The vessels are designed and accordingly outfitted to accomplish a variety of tasks, including the laying and servicing of cables on the lagoon floor, sampling of the effluent water quality and the positioning of flow control barriers.

Each vessel is powered by a 235hp, 2,900-rpm continuous rated Star Power 444 marine diesel, keel cooled, with ZF MPM IRM direct ratio reverse gear driving a Kodiak waterjet.

For more information on Peter S. Hatfield, Ltd.,

**Circle 111 on Reader Service Card** 

#### Balehi Marine Completes Dredge Hull

Balehi Marine, Inc. completed the fabrication of a dredge hull for

Ellicott Machine Corp., Intl. The dredge hull is to be outfitted by Ellicott Machine in Maryland before transportation to Paraguay. This is the first dredge hull completed for a new series of Ellicott Dredges. Balehi Marine is a shipyard, founded in 1975, which specializes in the construction and repair of marine vessels and barges. For additional information on the services of Balehi,

Circle 112 on Reader Service Card

#### SeaArk Delivers Survey Vessel To Corps Of Engineers

The U.S. Army Corps of Engineers, St. Louis District, accepted delivery of a survey vessel built by SeaArk Marine. The new 42-foot aluminum boat is designed for use on the middle Mississippi River, playing a key role in the Corps' Bendway Weir Project, which involves submerging rock structures in river bends to control natural river bank erosion and channel narrowing.

Dubbed the J.H. Simpson, to honor the first official St. Louis district surveyor, Colonel **James H. Simpson**, who served from 1873 to 1880, the Dauntless class, all-welded aluminum vessel is powered by twin Detroit Diesels. Electrical power is from an Onan generator, and both propulsion engines and generator utilize Fernstrom closed cooling systems. For more information on the capabilities of SeaArk,

**Circle 113 on Reader Service Card** 

#### USCG Chemical Hazards Response Information System Available

The latest edition of the U.S. Coast Guard's (USCG) two-volume Chemical Hazards Response Information System (CHRIS) on hazardous chemicals is now available at the Government Printing Office (GPO).

"The system covers 1,250 of the most dangerous chemicals being shipped across the country today," said Dr. Alan L. Schneider of the USCG Marine Technical and Hazardous Materials Div. Volume 2 of CHRIS contains 2,800

Volume 2 of CHRIS contains 2,800 pages and is intended for office use. The pages are designed to fit standard loose leaf binders so that supplements on new chemicals may be added.

CHRIS also includes a six- by nine-inch condensed version, Volume 1, intended for field use. To order CHRIS or to inquire about Volume 2's magnetic tape or floppy disk, call (202) 783-3238, or write to Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Cite order number 050-012-00328-9 for Volume 1 or 050-012-00329-7 for Volume 2.

## Maritime Training in the 21st Century.



*The bridge of STAR Center's* 360° *full-view training simulator.* 

Commercial and military maritime personnel are upgrading their skills at STAR Center, home of the world's first 360° full-view training simulator. This 21st century technology gives students a "full mission" experience piloting ships, tankers, barges and work boats through inland waterways, ports and on the oceans.

With the aid of STAR Center's high performance visual simulator, students encounter the expected and unexpected in ship handling, docking, navigation, engine operations and cargo transfer. It's the kind of practice that improves crew competence, reduces the possibility of human error and saves money for ship owners, operators and insurers.

Students navigate their vessel through a Port of Valdez snow storm, encounter torrential rains while docking in Miami and respond to a shipboard emergency -- all without leaving the classroom. Following each exercise, instructors meet with their students to analyze video playbacks of each simulation.

To learn more about training on 21st century technology, call or write Harry J. Crooks, Director, STAR Programs, for a facilities brochure and a listing of classes.

#### STAR Center

2 West Dixie Highway, Dania, Florida 33004 • Phone: (800) 445-4522 Fax: (305) 920-4268

Circle 270 on Reader Service Card

Maritime Reporter/Engineering News



12

## "Engineer a better fiber, and ultimately you've engineered a better product."



A s marine applications became more demanding, the rope industry faced a new challenge -- to engineer a better performing polyester rope product.

Through a program of intense fiber research, AlliedSignal engineers discovered the solution. By applying a unique and proprietary SeaGard<sup>®</sup> finish to the ACE polyester fibers, a better performing wet abrasion resistant rope was now able to be constructed.

In independent testing and in field testing by several rope manufacturers, ACE Polyester SeaGard ropes --3-strand and braided -- outlasted and out-performed ordinary polyester ropes by incredible margins, even under the most severe wet abrasion conditions. Today, rope manufacturers have found that they require a higher level of performance plus costeffectiveness for the most demanding applications, such as: tethers for balloons, underwater surveillance systems, offshore oil rigging and transmission and distribution (T&D) lines. ACE Polyester SeaGard meets these requirements. And, for the sailor who wants the best in performance, SeaGard ropes offer that certain added security plus easy, smooth handling.

For further information and test results, contact:

Dept. A-S, Suite 1500, 224 West 35th St., NY, NY 10001.



Circle 200 on Reader Service Card



"Wild Thing" high speed passenger ferry operating in Virginia Beach.

#### American-Designed Fast Passenger Craft, "Wild Thing," Reaches 45 Knot

An all new, American-designed high speed passenger vessel, named "Wild Thing," has gone into operation in Virginia Beach, Va., carrying tourists on a one hour thrill ride at sea.

Wild Thing is of a new trademarked design known as F.A.S.T.-1 (fast air supported trimaran). The F.A.S.T.-1 is a new design that f the need for a low-technology, hig performance vessel.

Three elements make up t F.A.S.T.-1 design: three long hu with a flat bottom and five degr trim angle for lift; two tunnels wi a decreasing volume from bow stern for lift and air suspension; a: a large flat deck that can be used 1 carrying anything from people freight.

The 97-foot Wild Thing, has a 3 foot beam and a four-foot draft. Wi Thing is reportedly the fastest 15 passenger U.S. Coast Guard cer fied subchapter T-L vessel (approve for 150 passengers at 45 knots).

The vessel was built at Todd M rine in Norfolk, Va. for approx mately \$2 million.

The Wild Thing's unique desig makes it useful for multiple applications, including: offshore crew/wor boat; oil rig support; personnel ferrdiving/salvage/fire/rescue; drug in terdiction; and unlimited configurations for military requirements.

tions for military requirements. In designer **Joshua W Johnson's** opinion, there are ver few American-designed high spee passenger ferries in operation in th U.S. because of the assumed risk involved with taking a chance with a new design.

"Everyone is copying everyone else," said Mr. Johnson. Mr. John son also cites the difficulty with securing the financing to provide the funds necessary for building these vessels.

According to Mr. Johnson, build ing and designing the vessel didn't take nearly as much time as finding a sponsor for the vessel. (Mr. Johnson said that he worked on the Wild Thing's design for more than four years, but once a customer approached him who was willing to contribute the funds needed to build the vessel, building commenced in 18 months.)

Mr. **Johnson** has also designed offshore racing power boats, sail boats, yachts and gun boats for foreign navies.

At press time, American Waterways is negotiating with Mr. **Johnson** for additional vessels to be used as excursion boats to the San Juan Islands.

They are reportedly looking at shipyards on the West Coast to build the additional vessels.

For more information,

Circle 39 on Reader Service Card

Wild Thing Equipment List

#### How to Operate More Efficiently At Lower Cost With Tranter Plate-type Heat Exchangers



Naval ships, fleet oilers, commercial containerships, tankers and dredges are successfully finding new ways to operate more efficiently at lower cost, by utilizing Tranter's unsurpassed plate-type heat exchanger technology. Schematics presented here illustrate typical ways they are doing it.

Superchanger<sup>®</sup> plate and frame heat exchangers are used in a wide variety of shipboard applications—particularly for cooling main engine jacket water and cooling main engine lube oil with fresh water or seawater; cooling the ship's central fresh water; cooling electronic equipment; or recovering heat from condensate. They are far more efficient than tubular systems, and provide heat transfer coefficients from two to five times greater than those achieved by shell and tube units. They also require 10% to 50% less deck space and weigh up to one-sixth less. of hot and cold liquids is virtually impossible. Low fouling rates reduce cleaning requirements for Superchanger units, that are designed for easy maintenance. They can be cleaned-in-place by backflushing, or quickly disassembled by hand, cleaned and put back in operation.

Platecoil® prime surface heat exchangers offer optimum temperature control. A Platecoil bank-in-tank unit provides wide interspaces for effectively passing solids while efficiently heating seawater containing oil from spills.

Platecoil bayonet heaters provide a large amount of efficient primary heating surface in a single unit for maintaining desired temperatures in storage tanks. These heaters help promote convection currents for better heat transfer rates and tank temperature uniformity. Platecoil suction heaters provide immediate heating for pumping oil out of tanks. 901C; vibration testing per MIL-STD-167-1; and ASME U stamp per Sec. VIII Div. 1.

With over 50 years of heat transfer problem solving experience, Tranter is uniquely poised to answer your tough questions and solve your precise needs. Call us at (817) 723-7125. Better still, ask your local Tranter representative about our Heat Transfer Symposiums.



Superchanger units can be equipped with titanium plates which offer the best resistance to corrosion and erosion when exposed to seawater. Intermixing or cross-contamination Tranter plate-type heat exchangers can be supplied in full compliance with codes and specifications as required by the ABS; the U.S. Coast Guard; shock testing per MIL-S- tranter

PLATECOIL · SUPERCHANGER · FLEXOPLATE · KOLD-HOLD

TRANTER, inc., Texas Division Old Burk Road • P.O. Box 2289 Wichita Falls TX 76307 • (817) 723-7125 TELEX: 73-4410 • FAX: (817) 723-5131

MADE IN U.S.A. © 1993 TRANTER, Inc. 650101

	wain engines	
	Propellers	France Heliz
	Reduction gears	ZF
	Engine controls	Jastram
		Jastram
	Shafting	Aquanet
	Coatings	Devoe
	VHF radio	. Standard Communication
	Radar	Raytheon
	Compass	Ritchie
	Loran	Ravtheon
		Par
_		

#### Maritime Reporter/Engineering News



## Wärtsilä Diesel makes the difference in protecting our environment.



M/V Kinsman Hawk being built for Bay Transportation Corporation d/b/a St. Philip Towing by Tampa Shipyards, Inc.

Newly designed escort tugs, containing highly efficient Wärtsilä Diesel engines, are helping reduce the risk of unwanted discharge of oil from large tankers as they enter and exit ports in environmentally sensitive areas. Additional benefits are derived from advanced diesel technology that achieves extremely low NOx emissions. For more information, contact (410) 573-2100.



#### WARTSIL'A DIESEL



Circle 274 on Reader Service Card



#### BAY TRANSPORTATION CORP d/b/a ST. PHILIP TOWING

이 것 것 같아. 영제는 것 것 것 것 것 것 것 것 것 것 것 것 것 것 것 것 것 것 것		그는 그 것 같아요? 저나는 아이는 것 같아. 한 아이들 것이
물망가 하는 것 같아. 이 것은 것이 같은 물망가지 않았다.		이 같은 것이 같은 것이 같은 것이 있는 것이 같이 많이 많이 없다.
승규는 것은 것 것은 것을 가슴한 물건 것을 받았다.		
	김희리 철말은 것은 것은 것은 것은 것을 가지 않는 것을 물었다.	
		그는 모양이 걸 것 같은 것

#### Alfa Laval Secures Breakthroughs In Far East Markets

Alfa Laval Desalt A/S has made breakthroughs in the highly competitive Far East newbuilding market by securing contracts for vessels building in Japan and Korea. In Japan, COSCO's two 42,000-

In Japan, COSCO's two 42,000dwt containerships building at Kawasaki Heavy Industries will be equipped with Alfa Laval distillers, a central cooling system and the latest version of the Engard computerized control system.

Alfa Laval's success in Korea concerns the supply of two double-stage, non-coated fresh water generators to two chemical tankers building at Hyundai Heavy Industries. The units will be fitted aboard Yard No. 866, a 29,900-dwt tanker, and Yard No. 867, an 18,130-dwt tanker. Both are scheduled for delivery in 1994. For more information on Alfa Laval Desalt A/S,

**Circle 115 on Reader Service Card** 

#### Matrix Technologies Wins Military Contract

Matrix Technologies Inc. was awarded a contract from the Defence and Civil Institute of Environmental Medicine for the installation of the firm's Infonav C12 syst aboard Canadian Navy training v sels. The Infonav is a multi-miss software application which c transmit digital data via a h speed wireless link to and from r bile units operating hundreds miles from a shore base station Matrix is this month installing t system on four naval vessels oper ing from British Columbia.

For free information,

Circle 114 on Reader Service Card



The only place you'll notice the difference



For further information, contact Mackay...Leaders in maritime communications electronics for over 75 years

300 Columbus Circle, Edison, New Jersey 08837

#### between Cat<sup>®</sup> Reman Parts and new Cat Parts.

Your engine sure won't know the difference. That's because Cat Reman Parts have all the warranty and performance of new Cat Parts– at a savings of up to 70%.

For more information or the location of your nearest Cat Dealer, call **1-800-447-4986.** 



Circle 206 on Reader Service Card

#### Tel.: (908) 225-0909 Fax: (908) 225-2848 Tix.: 4754132 or 4754584

Circle 237 on Reader Service Card

#### Maritime Reporter/Engineering News



16

#### Munson Manufacturing Delivers Five Vessels

Munson Manufacturing, Inc. of Edmonds, ash., a recognized leader in the design and nstruction of aluminum workboats, built and livered five vessels to owners with different eds. Munson Manufacturing built and delived the vessels to the following owners: the U.S. ational Science Foundation (oil spill prevention ssel); the U.S. Geological Survey division (sury vessel); the National Fisheries Research Cenr (research vessel); the Public Safety Departent of Hawaii (marine patrol vessel); and the lean Islands Council of Honolulu (boom deployent vessel).

#### il Pollution Vessel

The U.S. National Science Foundation took elivery of a vessel designed and built by Munson Ianufacturing, the first oil spill prevention vesel in Antarctica.

Power for the 26-foot Hammerhead is provided y 2,800 rpm by a Cummins propulsion unit with Ierth Gear 630 3:1, and a TJI1X Traktor jet. Controls are Kobelt, and other gear includes Saywood 10-inch heavy duty cast aluminum leats.

This vessel will be available to assist if there is in oil spill during the transfer of fuel from tank-



Survey Vessel

ers to the shore of Antarctica. Survey Vessel

The U.S. Geological Survey division located in St. Petersburg, Fla. needed a vessel to fit specific survey requirements.

The survey vessel designed by Munson Manufacturing is outfitted with three 6V53T,I 400 hp, 2,800 rpm Detroits with Twin Disc Gears, three Hamilton 291 jets, and Hynautic dual station triple controls.

Other equipment includes a Hiab SEA 60 crane, Vickers 12.0 GPM pump, two 12 kW Onan generator sets with paralleling circuit panels, computer test work benches, removable aft deck railings, custom survey transducer wells and a removable flybridge.

Cabin outfitting includes Cruisare 30,000 BTU air conditioning (two units), a Sperry Mark 37 gyrocompass, Sealand Traveler 510 head with SX12 level gauge, F12 Sealand pump, Norcold DE251 dual voltage refrigerator, fresh water system with Torrid MV20 hot water tank with accumulator, Polar P13-1 stainless steel sink, and Princess Seaward P2001 650 watt marine grade microwave oven.



Research Vessel

#### **Research Vessel**

The National Fisheries Research Center took delivery of a research vessel designed and built by Munson to accommodate fisheries research on the Columbia River. (Continued on page 19)

## THE Marine Newsletter

is edited for people like yourself ... decision makers. It's packed with need-to know information that is essential to stay ahead of the competition.

#### In your hands by first class mail EVERY 10 DAYS

The Marine Newsletter, the Marine Industry's best and most authoritative newsletter.

**YES!** Enter my subscription to The Marine Newsletter. I'll receive a Full Year - 36 news-packed issues at the special introductory rate of \$236. Enclosed is my remittance of \$236.
Bill me.
Bill my company.

A Commitment to Excellence A Reputation for Achievement

> KB Electronics designs and manufactures a complete line of <u>fully hardened</u> and <u>ruggedized</u> static power conversion eguipment in the 1 to 10 KW power range for military and critical commercial applications.

> In the design and manufacture of all products we apply the same commitment to quality that has earned KBE a reputation for meeting or exceeding customer requirements.

> KBE provides integrated logistic support services for its family of products. For rapid response to our customer requirements, our engineering capabilities are complimented by in-house EMI, vibration and environmental test facilities.



For remote valve operation...

## **Nobody's Remotely Close To Teleflex**

Simpler by design: Teleflex Remote Valve Operators — RMVA, RTVA, and RVVO — are clearly in a class by themselves. Each system employs the Teleflex Flexible Cable Technology to mechanically transfer rotary and linear motion through complex routings over long distances.

Proven Cost Effective: Whatever type of valves you need to operate, Teleflex can provide a system that is easy to install and maintenance free. Teleflex Remote Operator Systems are totally reliable in harsh environments. They are designed to exceed the shock, vibration, and corrosion resistance requirements for naval, commercial marine, and industrial applications. No other equipment comes remotely close.



**RMVA:** Remote Mechanical Valve Actuator Systems for applications requiring delivery of multiple-turn rotary motion from remote locations.

Meets U.S. Navy MIL-STD-777E and Tech. Manual S6435-QJ-MMC-010



**RTVA:** Remote Trip Valve Actuator Systems for applications requiring delivery of quick-acting linear motion from remote locations. Systems include a patented shock compensator coupling.

Meets U.S. Navy MIL-A-24780 and



**RVVO:** Remote Vent Valve Operator Systems are lightweight, low-profile operators that bolt directly to flanges of 1/4-turn ventilation valves. Systems incorporate a patented override feature at the valve for local operation.

Meets U.S. Navy Tech. Manual S6435-QJ-

Tech. Manual S6438-AA-DDT-010/ODME5

**MMC-010** 

#### Call or write for complete Design Manuals on each system.

Circle 255 on Reader Service Card



205 Church Road • North Wales, PA 19454-0901 Phone: (215) 699-4861 • Fax: (215) 699-7080

(Continued from page 17)

Power for the 24-foot Hammerhead research vessel is provided by a Mercruiser. Controls are Morse a Mercruiser. Controls are Morse single lever, single engine. Equip-ment on this vessel includes Raytheon radar, a Vickers pump, Bloom L-8 winches, a Munson cus-tom trawl gantry designed to accommodate net towing for fish sampling, and a 14-inch by 16-inch Maritime Fabrication anchor winch. This vessel will give the researchers the power they need to perform research in the strong currents and winds on the Columbia River.

#### **Marine Patrol Vessel**

The Public Safety Department of Hawaii took delivery of a vessel that satisfied its needs for speed and economy. The 32-foot Hammerhead patrol boat's hull can handle high speeds in heavy seas. Dual Volvo AQAD41/DP engines provide a top speed of 30 knots, and the 200-gal-lon fuel tank allows up to 30 hours at cruising speed before refueling.

The vessel is equipped with a Gall 6390 AL-FRAN law enforcement light bar, Jabsco candlepower spot/ search light, Whelen WS-295 100-watt PA siren, and Titan GX2320B VHF radio.

Emergency rescue operations are assisted by a dive door and dive platform. A Poseidon 3.9 CFM dive compressor, Furuno #1731 radar, Sitex five-channel GPS plotter, Alden #406 EPIRB, Aquameter 147 compass, Bentley's pilot chair and Sealand #510 marine head complete the outfitting package.

Boom Deployment Vessel The Clean Islands Council of Honolulu, Hawaii needed a solid, dependable boom deployment vessel to complement its fleet. The Council found what it was looking for in a Munson 24-foot Hammerhead.

The boat is outfitted with dual OMC (Johnson), 175 hp outboard engines with dual binnacle OMC controls. Steering is Morse hydraulic.

A Boaters' Best 850 LB manual strap winch activates the bow door. The vessel is equipped with heavy duty marine grade Baywood 10-inch cast aluminum cleats, Aqua Signal Series 20 navigation lights and Stewart Warner Quartz Hobbs dual deck floodlights. A Sealand 964 head system is installed in one of the two forward lockers.

For more information on Munson Manufacturing, Inc.,

**Circle 31 on Reader Service Card** 

#### Hagglunds And MacGregor-**Navire Join Forces**

The Swedish industrial group **INCENTIVE** has acquired shares of MacGregor-Navire from the Finnish KONE Corporation. MacGregor-Navire is a global market leader in shipboard cargo handling products and services. Products include hatch covers, Ro/ Ro equipment, shipboard elevators and cranes, cargo lashing systems, refrigerated cargo holds and liquid cargo handling systems.

INCENTIVE is also the owner of Hagglunds Marine, a world leader in shipboard cranes.

By joining the forces of MacGregor-Navire and Hagglunds Marine, INCENTIVE will create what it calls "the strongest organiviation within the shipboard cargo handling business." The new group will be a leader in hatch covers, marine cranes, Ro/Ro equipment, marine elevators and related services. This enables the group to offer shipowners and shipbuilders worldwide all aspects of shipboard

cargo handling solutions. Through the 30 companies located in major shipping and shipbuilding countries, the group will expand its local presence worldwide and enable the organization to improve its customer service. In related news, an order to supply Class Standard cargo handling equipment for one of the latest series of U.S. Navy Strategic Sealift Ships that was awarded to MacGregor-Navire and Hagglunds Marine has been confirmed, with options for up to 19 further shipsets.

The equipment to be supplied to

each vessel includes a slewing stern ramp, stern door, sideport/platforms and a portable ramp from MacGregor-Navire; and twin cranes, Hyster container lift and forklift trucks from Hagglunds Marine.

For more information on MacGregor-Navire,

**Circle 86 on Reader Service Card** 

For more information on Hagglunds Marine,

**Circle 87 on Reader Service Card** 

#### We've won more battles than most navies

Your ship can be in danger before it ever touches the water. When it's being built ... or overhauled ... or repaired...schedule slippages, cost overruns and claims can sink you before you sail.

Unless your crew includes Barba-Arkhon. We're specialists in marine program management and contract claims resolution. We can help you draft contract provisions which limit your risks; monitor the scheduling and progress of work; keep costs within bounds; and minimize shipyard claims.

If claims do occur, we're there-with your attorneyto resolve them. By negotiation or, if necessary, in court where our professionals serve as expert witnesses

Because every threat

**October**, 1993

We've been on board with the Navy ... Coast Guard ....

MARAD ... commercial shipowners. And we're ready to climb your gangway.

Call 404-381-9000 or fax 404-381-8382 for more information or a no-obligation meeting. You know ships. We know contracts.

to your ship doesn't come from the sea.<sup>™</sup>



Cherry Hill	• Atlanta •	Washington •	Newport Beach	<ul> <li>Denver</li> </ul>	
(609)	(404)	(202)	(714)	(303)	
663-7000	381-9000	342-1000	852-8000	297-2000	

Circle 204 on Reader Service Card



#### **DRS Awarded Contracts** Worth Over \$6 Million

Diagnostic/Retrieval Systems, Inc. (DRS) received letter contracts valued in excess of \$6 million from the Oceanic Div. of Westinghouse Electric Co. For these contracts, DRS will produce upgraded AN/ AQS-14 recorder/reproducer systems and sonar image display simulators. The system will be used on Navy helicopters to detect mines

located in critical ocean-floor areas. For more information on DRS,

**Circle 116 on Reader Service Card** 

#### Alden Debuts Search & **Rescue Transponder**

Alden Electronics, Inc. introduced the Aldensart<sup>TM</sup> search and rescue transponder, which is designed to help rescue forces find a vessel, life

raft or personnel in distress, especially in poor visibility. The Aldensart responds to radar signals on rescue planes of ships by "painting" its location on their radar screens. This painted signal is seen on the radar as a series of 12 highlyvisible dashed lines pointing directly to the location of the Aldensart. The unit operates in the 9GHz frequency band. For free information on Alden Electronics' new safety product,

**Circle 117 on Reader Service Card** 

#### Keep Workboats Working

Workboat performance at its design best! E-Series propeller and rudder shaft seals boost productivity... extend time between scheduled maintenance and dry dockings...save time and money...and limit pollution.

Proven John Crane maneBar mechanical seals provide maximum sealing integrity. They virtually eliminate excessive leakage, slash maintenance and reduce the volume of oily bilge water. These seals are designed to meet tough applications for tugs, trawlers, ferries, fishing boats, offshore supply ships.

And, our patented inflatable backup seals and split face components allow for emergency primary seal inspection, maintenance and repair without dry docking. No other seal offers these advantages.

John Crane Marine offers seal designs for all hull sealing needs—water, grease and oil lubricated systems for propulsion shaft, rudder stock, bulkhead, fin stabilizer and bow thruster applications. Sizes range from 2" to 60" in non-split, partially split and fully split configurations.





**Circle 119 on Reader Service Card** 

#### **Peterson Builders Reaches Agreements With Royal** Schelde And FBM Marine

Peterson Builders, Inc. (PBI) of Sturgeon Bay, Wis., announced that it has reached a non-exclusive agreement with Royal Schelde Shipbuild-ing of The Netherlands and with FBM Marine of Cowes, Isle of Wight, England to market and produce under license a wide range of highspeed passenger and passenger/car vessels.

The designs include a range of Surface Effect Ships (SESs), highspeed catamarans, low-wash catamarans, fast displacement (SWATHtype) catamarans and high-speed mono-hulls. The ability to produce such a wide selection of vessels will allow PBI to meet specific demands with regard to speed, capacity, and operational conditions for the vessels, including environmental requirements for low-wash generation. The recent passage of legislation in Indiana allowing gaming vessels on Lake Michigan has given PBI the immediate opportunity to offer these designs configured to suit the varying operational conditions of the Great Lakes.

#### Metro Machine Corp. Honored By EPA

The U.S. Environmental Protection Agency (EPA) has honored Metro Machine Corp. for helping to protect America's air and water. The EPA has awarded its 1993 "Excellence in Environment Education" recognition to the Norfolk-based ship repair and modernization firm. Metro's environmental achievement was selected for the single award from applications of businesses and industries in the five-state EPA Region III. Metro Machine, which was officially presented the award at an October 1 luncheon, is an employeeowned small business which operates a shipyard and that repairs and modernizes U.S. Navy non-nuclear surface ships in Norfolk. For more information on the company,

**Circle 118 on Reader Service Card** 

#### **Kennar** Technics AB Launches Pressure **Monitoring System**

Kennar Technics AB recently launched a new portable cylinder pressure monitoring system, with pressure montoring system, with accurate data and plots running in Windows<sup>TM</sup>. The new system, dubbed "The Doctor," is accurate because it takes pulses from the flywhol tooth for a true approximately flywheel teeth for a true crank angle and it uses the Kistler piezo-electric type pressure transducer, not a stain gauge type. For free information on the new system from Kennar Technics.

British Golumbia Super remes, and are operational in the Untario Normanu and east coast Northumberland ferry fleets. The NEC is currently specified on several new American viscole to be built in 1002-1004 Dunlop-Bequfort new American vessels to be built in 1993-1994. CANADA : 12351 Bridgeport Rd. Pichmond B.C. Canada V6V 1J4 • Tel: (604)278-3221 Fax: (6,)4) 278-7812 U.K.: Birkenhead, Merseyside Circle 213 on Reader Service Card 20

#### Maritime Reporter/Engineering News



#### EVEN OUR SCHEDULING DEPARTMENT USES SPECIAL TOOLS.

When you arrange a repair date with Newport News Shipbuilding,

it's virtually chiseled in stone. And when we give you a completion

date, bank on it. We maintain seven deep draft dry docks — including



the largest in the Western Hemisphere — and a modern floating dry dock. So we're able to keep you on schedule. And on budget. Find out how trouble-free your next ship repair can be. For proof, contact

#### our Ship Repair Division at (804) 380-2501 or fax (804) 688-9604.

Newport News Shipbuilding

A Tenneco Company Newport News, Virginia 23607





#### **PROJECT UPDATE: PHOENIX WORLD CITY**



## PHOENIX WORLD CITY

Landmark Passenger Ship Intends To Boost U.S. Maritime Industry Into International Commercial Competition

he longstanding Phoenix World City project has taken on some exciting new dimensions since last reported on in these pages, new dimensions which make the billion dollar-plus, 250,000-grt passenger ship project an even stronger candidate to provide the spark to revitalize commercial shipbuilding in the U.S.

Since the building of the Phoenix World City could potentially provide an unprecedented boost to the U.S. maritime industry into the competitive international commercial market, a broad range of American shipyards, corporations and organizations are proposing creation of a new concept in shipbuilding to undertake the task; a "virtual shipyard" on a national scale

"virtual shipyard" on a national scale. To quickly recap, the 5,600-berth Phoenix World City is the brainchild of **Knut Utstein Kloster**, now chairman of the World City Corporation. In 1990, World City approached U.S. shipyards for construction of the ship in the U.S.



for operation under the American flag. Avondale Industries contracted to complete the technical bid package for the ship, and the technical package has now been further updated by Newport News Shipbuilding.

port News Shipbuilding. According to **John S. Rogers**, CEO of World City Corp., Phoenix World City is now contract ready.

What is needed, he said, and what World City has been working to create, is a national shipyard consortium positioned to build the ship (which would be longer than a U.S. Navy Nimitzclass aircraft carrier) on a cost-effective basis. In essence, World City is now trying to "build the shipyard to build the ship." The result: the virtual shipyard concept, for

The result: the virtual shipyard concept, for which World City and 52 other industry participants have joined in an application for funding under President **Clinton's** Technology Reinvestment Program (TRP).

Administered by the government's Advanced Research Projects Agency (ARPA), awards under the TRP program are expected to have been announced by October 1.

Given appropriate government support for its shipbuilding industry, hard-hit by declining defense work, Mr. **Rogers** believes that the first of a series of three Phoenix World City-class ships could go to contract within 12 months, "an ambitious time frame," he concedes, "but a doable one if all interests that stand to gain, both private and governmental, work together." A broad and diverse array of U.S. shipbuild-

A broad and diverse array of U.S. shipbuilders, corporations and organizations, ranging from the U.S. Navy to the American Bureau of Shipping (ABS), and leading educational centers, to Fortune 500 companies such as Du Pont, AT&T, GE, Caterpillar and 3M, are proposing and planning the creation of the "virtual shipyard," a project that will combine and coordinate American industrial and technological resources into an integrated world-class commercial shipbuilding operation. According to Mr. **Rogers**, the virtual shipyard is right for the U.S. industry because: it's market driven, based on a fully-developed product designed to tap and leverage major existing commercial revenue streams, not just in the \$5billion-plus cruise industry, but the 10-timeslarger meeting and conventions market; and it requires no change in legislation, as it capitalizes on existing tools and resources available to government.

#### The Virtual Shipyard

Adopting and applying current concepts of virtual corporations and agile manufacturing, a virtual shipyard replaces the vertical integration of a traditional yard with electronic integration among multiple yards, and enhancement of

#### Westinghouse Technology For Dual Use In World City Project

Westinghouse's Marine Division, which is developing the U.S. Navy's next-generation gas turbine engine, the WR-21, is supporting a World City Corp. proposal to the Advanced Research Project Agency (ARPA) to use the technology in the Phoenix World City American Flagship to construct the world's largest passenger ship in U.S. shipyards. For Phoenix World City, Westinghouse WR-21 Intercooled Recuperated (ICR) engines would provide propulsion through an electric drive system, and supply energy to meet the power demands of the ship's hotels and facilities. Westinghouse is developing the efficient and

Members of the World City team visit the corporation's exhibit at the Centennial Exposition of the Society of Naval Architects and Marine Engineers in New York last month: (left to right) Knut Utstein Kloster, chairman; Tage Wandborg, senior architect and designer; John S. Rogers, vice chairman and CEO; Richard Baumler, senior marine engineer; and James Dolan, recently retired senior vice president of American Bureau of Shipping. environmentally-friendly ICR marine gas turbine to power the Navy's newest warships.

Selection of the ICR gas turbine for this project was reportedly driven by the engine's ability to provide all of the benefits of a gas turbine with the fuel efficiency of a diesel. The ICR engine's size, weight, expense and vibration characteristics also reportedly prove favorable.

Maritime Reporter/Engineering News



22

#### **Answering The Questions**

Since its inception, the Phoenix World City project has—as any landmark billion dollar project will—weathered questions and comments from "doubting Thomases," said World City Corporation CEO **John S. Rogers**, despite the resounding support of a wide array of business, government, labor and educational leaders.

**Comment**: It (the plan for the Phoenix World City) has been around for so long.

**Rogers**: Figures show that World City is well within the "gestation period" for any innovative billion-dollar project.

#### Question: Why build it in the U.S.?

**Rogers**: The U.S. has enormous physical shipbuilding facilities freed up by declining defense work. U.S. shipyard wage rates are below Continental and Japanese levels. There is a great store of technology and skills with which the productivity of the shipbuilding industry, like other industries, can be fully restored.

Comment: Supply (of passenger ship space) will surpass demand.

**Rogers**: Factors such as cruise market growth rates and the depletion in overall berths at and after 1997 as the result of new international safety rules drive out older ships are obvious. But also, the fact is that the American-flag Phoenix World City will be able to trade in markets that the existing foreign flag fleet cannot enter, including the meeting market and U.S. coastwise itineraries.



their processes and personnel skills, in a manner that supports and improves upon current concepts of modern ship design and construction.

As Mr. **Rogers** simply puts it, the virtual shipyard is not exclusive, as it's an open invitation to any U.S. shipyard, supplier or technology to involve itself in the enterprise.

The present group assembled includes: Avondale Industries; Bender Shipbuilding; Bethlehem Steel, BethShip Division.; Ingalls Shipbuilding; The Jonathan Corp.; Newport News Shipbuilding & Repair; Norfolk Shipbuilding; Peterson Builders; Southwest Marine; Tampa Shipyards; and Trinity Marine. Additionally, there have been some notable late additions to the virtual shipyard team. Charleston Marine Manufacturing Corp. (which hopes to utilize the resources of the soon to be closed Charleston Naval Shipyard), and the Army's Rock Island Arsenal in Illinois (as a potential manufacturer of precision parts).

This group represents more than 50 percent of the U.S. shipbuilding capacity.

The U.S. Navy, which has a vested interest in post-Cold War shipbuilding capacity, joined the World City TRP proposal, reportedly prompted by the plan's support of objectives parallel to its own Affordability Through Commonality (ATC) team, which involves eight USCG project officers who are working with World City and ABS, was developed to facilitate and ensure compliance with inspection procedures and safety standards.

#### From Concept To Contract

The process leading up to the final contract calls for detailed construction planning and assessment.

Tasks to be completed include production planning for construction of the ship on modular, multi-yard basis; an inventory of shipyard resources (deciding which yards will perform which tasks); creation of an enterprise framework and electronic infrastructure for the virtual shipyard; development of a "should" cost analysis; securing a final actual cost; and contract.

Beyond all of the assessments and analysis, funding for the vessel must be secured as well. The World City's financing plan is based on Title XI loan guarantees. "If this country wants to save its shipyards, the money should be set aside to support the Title XI program for ventures which are commercially sound," said Mr. **Rogers**. "The ship is like a great economic engine, from which a broad base can profit—not only shipyards and suppliers, but the men and women who staff the ship, the U.S. ports and tourism industry where the ship calls, and the government's own benefits in tax revenues and trade balance." For additional information on the companies mentioned in the article, involved with the Phoenix World City Project, circle the appropriate number on the Reader Service Card bound in this issue.

23

own Affordability Through Commonality (ATC) Program.

For example, World City is interested in the Westinghouse Marine environmentally-friendly WR-21 Marine Gas Turbine Propulsion engine, the same engine under development to power the Navy's next generation of warship (see related story, previous page).

lated story, previous page). Also, the U.S. Coast Guard (USCG) has formed the Phoenix World City "tiger team." The tiger

**October**, 1993

#### Spanish Yard Wins ISNASA Contract For \$6 Million

The Juliana Constructora Gijonesa shipyard has signed a letter of intent by the ISNASA ferry company to build two vessels for a total of \$6 million.

Part of the state-owned Astilleros Espanoles group, Juliana reportedly plans to bring back its full labor force for the new project, which it hopes will secure the company's finances for at least two years. The letter of intent was signed by Astilleros President **Juan Saez** and **Victoriano Salayero** of ISNASA.

The first vessel will be 492 feet long with a 1,256-passenger capacity and 93 articulated trucks. It will be capable of 23 knots and operate between mainland Spain and North Africa.

Some financial details have yet to be worked out, but Juliana has promised to start work even before the contract is completely financed.

#### Astilleros President To Leave Shipbuilding

Juan Saez, president of Astilleros Espanoles (AESA) and a leader in European shipbuilding, is reportedly leaving the shipbuilding industry.

industry. Mr. Saez will reportedly leave his post to join the national Spanish airline, Iberia. One of Europe's senior shipping figures, naval architect Mr. Saez has been in the ship-



Rudder, stabilizer, deck machinery and water lubricated stern shaft bearing.

> "TLM MARINE" Stocks immediately available worldwide-

in North America, Europe and the Far East.

building industry his entire caree and has run the state-owned com pany for three years. Aside fror playing a key role in encouragin European shipbuilding to unite an strive to be competitive with the Fa East, he was also a major impetu behind the E3 VLCC project, which pooled the resources of the eigh AESA yards to work on a design fo a new double-hulled tanker. Two o the tankers have been ordered by Spanish owner Naviera Tapias.

Mr. Saez is a past president o the Western European Shipbuilder's Association.

#### Furuno Debuts New 10-Inch Radar Series

Furuno U.S.A. Inc. introduced  $\epsilon$ new line of mid-range, high-performance 10-inch radars, models 1831 1931 and 1941. The new radars come in three models with up to 16 range scales from just one-eighth nautical miles all the way up to 24, 36 and 48 nautical miles. They combine trackball, push-button and ro-tary controls for ease and speed of operation. The new radars use a high-resolution, non-glare CRT as well as automatic control of tuning and anti-clutter, with manual backup, to provide the clearest possible picture. They also feature an echo trail, so all targets on screen simultaneously can be tracked with the touch of one button. Finally, these radars offer a unique feature called the "centralized nav monitor" mode. This mode lets the operator consolidate all data from other NMEA 0183 nav instruments onto a single, full-screen display. For more information from Furuno,

**Circle 74 on Reader Service Card** 

#### Tracor Completes Acquisition Of Vitro

Tracor, Inc. completed the previously-announced acquisition of Vitro Corporation and its subsidiaries from The Penn Central Corp.

Tracor bought Vitro from Penn Central for \$94 million in cash, subject to a post-closing working capital adjustment. "This acquisition more than doubles the size of Tracor and represents a major milestone in our growth strategy," said **James B. Skaggs**, Tracor's president.

Tracor, with annual sales of \$262 million before the acquisition, provides a broad range of technological products, systems and services for diverse U.S. government, international and commercial markets. Tracor, with its largest subsidiary, Vitro Corp. (which has annual sales of \$414 million) is a major management and engineering services contractor, supporting systems engineering, design, production, integration, operation and maintenance of electronic systems for ships, aircraft, missiles and complex computer systems.



Circle 245 on Reader Service Card

For more on Tracor,

Circle 12 on Reader Service Card Maritime Reporter/Engineering News



An aerial view of Blohm & Voss' shipyard located in Hamburg, Germany.

#### Blohm & Voss Nominates Wesley D. Wheeler As Agent

Wesley D. Wheeler, a N.Y.-based naval architecture and marine engineering firm, has been chosen by Blohm & Voss AG (B&V), as its agent.

B&V is member of the Thyssen Industrie Group, and has been the worldwide synonym for inventiveness and efficiency since the delivery of

its first ship on the banks of the Elbe in 1880. Wesley D. Wheeler will be concentrating on the service/repair/conversion marketing activities.

For more information on Blohm & Voss from Wesley D. Wheeler,

**Circle 1 on Reader Service Card** 

#### Foss Maritime And SeaRiver Maritime, Inc. To Provide Bay Area Tug Service

Foss Maritime Company and SeaRiver Maritime, Inc. have entered into an agreement commencing on or before Sept. 1, 1993, to provide tug services in the San Francisco Bay area under the name Foss-SeaRiver.

Under the agreement, Foss-SeaRiver will maintain a pool of tugs available for vessel and tug/barge escort, docking and assist services. The initial pool of tugs consists of three large conventional SeaRiver tugs and one Foss cycloidal propeller tractor tug, called the Foss Water Tractor.

SeaRiver will add a third large tug to two tugs which have been engaged in tanker escort and dockings in the area for some time. Foss is now expanding its California operations to the Bay area, having been actively engaged in Los Angeles/Long Beach and San Diego Harbors for more than 60 years.



The Foss Water Tractor to be used in tug services in the San Francisco Bay.

Foss, which was founded 104 years ago, has 18 years of experience in tanker escorts in Puget Sound, and has operated six tractor tugs for more than a decade.

In addition, Foss operates a fleet of 60 tugs and 60 barges in various locations on the U.S. West Coast.

For more information on Foss-SeaRiver,

Circle 3 on Reader Service Card

#### Electro-Motive "EC" Engine Conversion Provides Improved Fuel Economy

MKW Power Systems, Inc., the authorized distributor for Electro-Motive Division of Gen-



MKW Power Systems outfitted the R/V Oceanus with an "EC" upgrade package on its 16-cylinder 645E5 main engine.

eral Motors (EMD) Diesel Engines on the East Coast, recently installed an "EC" upgrade package on the 16-cylinder 645E5 main engine of the Research Vessel "Oceanus."

Research Vessel "Oceanus." The Oceanuse is operated by the Woods Hole Oceanographic Institution. This vessel has a controllable-pitch propeller that closely matches the shaft power requirement with the available engine horsepower. The Oceanographic Institution reports operational monitoring delivers fuel savings approaching 10 percent.

**Paul Glandt,** general manager of service, says that all owners of EMD 645E5 and 645E7 diesel engines built after July 1972 can benefit from the "EC" upgrade package.

Installation of recent production components that modify the engine to the 645E7C configuration have demonstrated that fuel savings of eight percent are typically attained when upgrading older engine models.

In addition, the "EC" conversion also provides the opportunity to install current production EMD components of improved design.

New-design full bore laser-hardened cylinder liners and EMD "premium" pistons with induction-hardened upper ring grooves reportedly provide significant advances in durability, as well as improved fuel economy.

For more information on the upgrade from MKW Power Systems,

**Circle 15 on Reader Service Card** 







ensures long life. For commercial vessels up to 200 ft. 12 progressive sizes. Call or fax for information and your nearest dealer.

#### Summer Equipment LTD.

24 West 4th Avenue, Vancouver, B.C. V5Y 1G3 Telephone (604) 873-4545 Fax (604) 873-2382

Circle 254 on Reader Service Card



#### Pentagon's 'Bottom Up' Review: One Contract Each For Newport News And Electric Boat

As part of a "bottom up" review of post-Cold War defense needs released by Defense Secretary Les Aspin, the Pentagon recommends that the Department of Defense (DOD) continue bolstering its surge sealift fleet, that Newport News Shipbuilding, a Tenneco subsidiary, get a \$3 billion contract to build a new aircraft carrier, and General Dynamics' Electric Boat division, a competitor of Tenneco's, build the third Seawolf submarine.

The recommendations were intended to reflect the new defense requirements of the U.S., which, instead of contending with a superpower, must now contend with what Mr. **Aspin** reportedly called "regional bullies" like **Saddam Hussein**. Electric Boat, of Groton, Conn., was given the contracts for the first two Seawolf subs.

The Pentagon decided to maintain this course to support the continued existence of both the nation's nuclear shipyards. Electric Boat has also been recommended as the designer/builder of the next generation of attack subs.

Newport News is the only U.S. yard that can build, overhaul and refuel nuclear surface ships, and it is currently building two carriers and six earlier-generation subs.

The Pentagon said it will strive t improve the mobility of U.S. force by purchasing additional Ro/Ro ves sels for their surge sealift fleet Purchasing the ships, which ma number as many as 20, has been ai issue since the Pentagon's Mobility Requirement Study was sent to Con gress in 1992.

The Navy, which has been ac cepting bids on the ships, has also said it would spend \$1 billion for the conversion of five containerships to Ro/Ro's.

The Pentagon's other recommendations include improving the responsiveness of the Maritime Administration's Ready Reserve Force (RRF).

The Pentagon's recommendations have yet to receive Congressional approval, and Newport News is expected to continue striving for the third Seawolf contract.

Electric Boat's number of employees has shrunk from 25,000 to about 18,000 since the defense spending of the Reagan era. Even should the new contracts for construction and design be approved, that number is reportedly projected to shrink as low as 7,800 by 1997.

#### Singmarine Unit Wins \$6 Million 'Cat' Contract

Singmarine Industries Limited, through its subsidiary Aluminum Craft Pte. Ltd., won a shipbuilding contract from a repeat customer in South China.

The contract, worth about \$6 million, is to build a 115-foot catamaran for a state-owned company in Wan Shan District of Zhuhai City, South China.

The first vessel for the customer, a 92-foot monohull ferry, "Tong Chi Yi Hao," was recently delivered. "We (were) impressed by Alumi-

"We (were) impressed by Aluminum Craft's excellent workmanship and technical competence in the construction of the monohull ferry, and are confident that they will continue to maintain these standards in the building of the catamaran," said **Pan Qing Hong**, regional director and general party secretary of Wan Shan District in Zhuhai City.

Two high speed diesels driving fixed-pitch propellers will power the vessel to 29 knots in calm waters. This aluminum ferry will have a capacity for 250 passengers and eight crew. It is scheduled for delivery in the first quarter of 1994 and will be deployed along the coast of Zhuhai. For more information,

Circle 45 on Reader Service Card

## Use the navigation technology selected by the Coast Guard.



TRIADS™ is the new shipboard attitude and navigation system developed for the U. S. Coast Guard by ASI. The system uses proprietary Global Positioning System technology to provide *instantaneous* heading and three axis attitude in addition to 24-hour, real-time measurement of position, velocity and time anywhere in the world.

dustry. TRIADS can be installed separately or integrated with other navigation sensors and is compatible with ECDIS and other bridge systems. It provides triply redundant position solutions and contains a very capable RAIM integrity algorithm. TRIADS meets NMEA interface standards and is fully DGPS capable. TRIADS improves the attitude and navigation capability on today's fleet and serves as the basis for advanced systems on new ships. The system is field tested and available for demonstration and installation. If your application requires precise navigation and control as well as management of a highly dynamic platform, you owe it to yourself to find out more about TRIADS. Call us at (703)

TRIADS measures attitude with the smallest antenna separation in the in-

Circle 272 on Reader Service Card

684-2900 to discuss your system needs.



#### NNS Wins \$10.3 Million Navy Repair Contract

Newport News Shipbuilding, Newport News, Va. has been awarded a \$10.3 million Navy Repair Contract for the post-shakedown availablilty of the "Montpelier" (SSN 765) nuclear-powered submarine.

Maritime Reporter/Engineering News





#### HIT THE JACKPOT WITH A CASINO SHIP FROM PETERSON BUILDERS, INC.

- PBI has established a revered reputation for building high quality commercial ships of all types and sizes for over sixty years.
- Located along Lake Michigan in Sturgeon Bay, WI, PBI can expedite delivery of your vessel.
- PBI has the capacity to begin work on your contract immediately.



#### Peterson Builders, Inc.

101 Pennsylvania Street • P.O. Box 650 • Sturgeon Bay, WI 54235-0650 (414) 743-5574 • Fax: (414) 743-4784

Circle 289 on Reader Service Card





#### A.D.S. Honors Cummins With Technical Award

The Association of Diesel Specialists (A.D.S.) has recognized Cummins Engine Company, Inc., Columbus, Ind., with its highest technical honor, the Henry Ortner, Jr. Memorial Technical Award.

The award was presented to Cummins in early August during the A.D.S.'s 46<sup>th</sup> International Convention & Exhibit in Las Vegas. James E. Blewitt, A.D.S.'s president, made the presentation to Al Satterfield, Cummins' manager of automotive ÓEM service, who is also a member of the Association's board of directors.

Cummins Engine Company is the second corporate member of A.D.S. to receive the Ortner Award. Cummins was cited for its ongoing support of A.D.S. technical programs and for making its own technical resources, including training courses and product literature, available to A.D.S. Service Members.

#### **Reintjes Announces Berg Propulsion Acquisition**

Reintjes GmbH announced it has become the majority stockholder of Berg Propulsion, a Swedish builder of controllable pitch propellers, bowthrusters and propulsion control equipment.

Reintjes and Berg, which both serve the marine market exclusively, intend to offer complete integrated propulsion systems engineered to

## The Global Marine Parts Department...



#### That Sits On Your Desk.

With ILS, you can search the inventories of hundreds of marine suppliers worldwide to find the parts you need - in seconds. We can tell you who has the parts and equipment you are looking for, with just a few keystrokes. We even give you the information to contact the seller directly.

If you have parts for sale, list them on our data



base for access by buyers around the world, 24 hours a day, seven days a week. ILS brings prospects to you when they are ready to buy more economically than any other method. Whether you are buying or selling, ILS can meet your parts and equipment needs - faster and more efficiently than ever before. Investigate now! Call or write:

give vessel owners machinery packages in compliance with worldwide requirements with regard to ship safety, economy and environmental considerations.

Reintjes, established in 1929, is a leading manufacturer of marine gearboxes and currently produces gear units in a propulsion range of 200 to 10,000 kW (270 to 13,400 hp). More than 70,000 gearboxes have been built for service in every type of vessel worldwide.

Berg began controllable-pitch pro-peller production in 1927, and currently manufactures shaft systems up to 12,000 kW (16,000 hp). In excess of 6,000 shaft systems have been produced to date.

Karl Senner, Inc. of New Orleans represents both Reintjes and Berg in the U.S. and Canada, and has placed in service more than 2,000 Reintjes gearboxes and 35 Berg propeller systems.

For more information on Reintjes,

**Circle 59 on Reader Service Card** 

For more information on Berg Propulsion,

**Circle 60 on Reader Service Card** 

#### **Avondale Wins \$262 Million-Plus Contract**

Avondale Industries Inc., New Orleans, La., has won a \$262 million contract from the Navy for construc-tion of one Strategic Sealift Ship, with options for five additional ships.

The total value of the six-ship contract will be in excess of \$1.3 billion.

The Strategic Sealift vessels are Ro/Ro-type ships, which are designed to quickly carry tanks and other military vehicles to any area of potential conflict.

The first ship is scheduled for delivery in 1997, and the sixth for delivery in the year 2001.

Albert L. Bossier, Jr., Avondale's chairman, president & CEO, said, "With the award of the Sealift contract, we now expect to be able to stabilize the size of our work force through the year 1997. This contract will position Avondale as a leader in the construction of sealift and amphibious vessels for the U.S. Navy and enable the company to capitalize on commercial opportuni-ties. The recent performance of Avondale's experienced work force positioned us to be selected as the successful shipbuilder for this important program.'

The Sealift ships will be 950 feet long with a 106-foot beam. The ships will achieve a sustained speed of about 25 knots at the design load



AQUAMASTER – THE TRUE MEANING OF MANEUVRABILITY





For total economy, superb maneuvrability, maximized comfort and ruthless reliability there is only one choice – the original

Aquamaster 360° propulsion system – the professional's choice. Available in power range 150 – 10,000 kW as standard construction.

al PUT YOUR THRUST IN AQUAMASTER!

U.S.A. Robertson Marine Systems, Inc. tel. +1 504 455 9988 fax +1 504 455 9795

Canada Emar Services Inc. Ontario tel. +1 613 692 1114 fax +1 613 692 1342

Summer Equipment Ltd. British Columbia tel. +1 604 873 4545 fax +1 604 873 2382

Circle 202 on Reader Service Card

Mexico Suomen Trade, S.A. de C.V. tel. +52 5592 2242 fax +52 5592 3264 Aquamaster-Rauma Ltd Rauma, Finland tel. +358 38 3791 fax +358 38 379 4804





F/V Sea Storm

## FISH EXPO '93

The world's largest commercial fishing trade show, Fish Expo '93, returns this year to Seattle. Fish Expo '93 splits its time between the U.S. East Coast and West Coast, appearing in Boston in even-numbered years and Seattle in odd-numbered years. The show is scheduled to run October 20-23, 1993 at the Seattle Center, Washington. More than 24,000 visitors are expected to visit the show, which will include over two miles of exhibits - 768 companies and 1,150 booths featuring vessels, supplies, engines, nets, electronics, gear, marine related services, seminars, demonstrations, forums and workshops.

Practical workshops and handson demonstrations that will cover trouble shooting and repair techniques for propulsion, hull and

#### Show Dates and Times Wednesday. Oct. 20 10:00 g.m. to

mechanical systems onboard vessels will be available for attendees to participate in. Forums are scheduled at various times over the course of the show, including: • Free safety and survival train-

• Free safety and survival training sessions. Vessel operators must provide their crews with training in specific areas such as abandoning ship, fire fighting and recovering someone from the water. Professional trainers will offer instruction on these procedures, and certification is offered.

• Congressional Forum, also interactive forum, where legislators and aides from Congress will discuss fisheries issues that affect the fisherman directly. This forum provides an opportunity to question lawmakers about current and proposed regulations.

• Coast Guard Forum, an interactive where attendees can hear the most recent in enforcement, safety and licensing activities from Coast Guard officers. Find out what your the fishery management councils.

• North American Free Trade Agreement: How will it affect fishermen in U.S. and Canada? Also to be discussed: current obligations and entitlements from the U.S.-Canada Salmon Treaty. Top level insiders from both sides of the border will debate free trade.

For additional information on Fish Expo '93, contact: Diversified Expositions, 5 Milk Street, P.O. Box 7437, Portland, Maine 04112-7437; tel: (207) 772-3005.

#### Exhibitor List (partial)

AAA Fire & Safety Inc. Aarctic Marine Refrigeration Inc. Aardvark Corporation ACR Electronics Inc. Action Marine Equipment Inc./Envirovac Advanced Marine Technology Airmar Technology Corp. Ak-Wa Inc. Alaska Diesel Electric Alden Electronics Inc. Alfa-Laval Marine & Power American Bow Thruster American Bureau of Shipping American Design & Manufacturing Aronson Campbell Industrial Supply AT&T Maritime Services Atlas Industries USA Inc. AT&T Submarine Cable Protection Autofisk A/S AutoSHIP Systems Corporation BayleySuit Inc. Baywood Inc. Bearings Inc. Bender Shipbuilding & Repair Co. Inc. BF Goodrich Co. B&G Machine Inc. Bird Johnson Company Blohm + Voss AG Branom Instrument Company Buchanan Air Inc. Canadian Hydrographic Service Carnitech U.S. Inc. Carolina Cockpit Carson Industries Inc Cascade Machinery & Electric Caterpillar Inc. Cetrek USA Chevron USA Products Co. Coastal Marine Engine Inc. Coastal Refrigeration Mfg. Inc. Coastline Equipment Inc. ComNav Autopilots COMSAT Maritime Services Continental Western Corporation Cornell Pump Company Cosalt International Limite Cospolich Refrigerator Company

John Crane Marine Crowley Marine Services Inc. Cummins Marine Cushman Boats DACO

Dantronics Inc. Datrex Inc. Deere & Company Dekker Engineering Inc. Delta Marine Industries Inc.

VM Dafoe Machine Shop Ltd.

Wednesday, Oct. 20 10:00 6:00	.m. rights and obligations are	e when the American Design & Manufacturing
Thursday, Oct. 21 10:00 c 6:00		American Manufacturing Co. Inc.
Friday, Oct. 22 10:00 a. 6:00	n. to • Individual Fishin	ng Quotas AMI Marine Products ns such as Anderson Marine Repair Inc. Apex Equipment Inc.
Saturday, Oct. 23 10:00 a 5:00	m. to tas be bought and sold	?" will be Aqua Signal Corporation
30		Μ

Maritime Reporter/Engineering News



## Total Reliability with the Complete KOBELCO Compact Seal System



U.S.A. Exclusive Agent

#### Roland Marine Inc.

90 Broad Street, New York, NY 10004 U.S.A. TEL: 212-269-1075 TELEX: 222197 FAX: 212-943-4346

#### <>KOBE STEEL GROUP

11F Shuwa Park Bldg., 2-4-1 Shibakoen, Minato-ku, Tokyo, 105 JAPAN TEL: 03-3459-4175~7 FAX: 03-3459-4189

Circle 247 on Reader Service Card



#### FISH EXPO '93 Exhibitor List (Continued)

Detroit Diesel Corporation Drew Ameroid Marine Dunlop-Beaufort Ltd. Du Pont Co. Duramax Marine/Johnson Rubber Co. Elliot Inflatable Rafts Emerson Power Products Inc. Englund Marine Supply RW Fernstrum & Company Foss Shipyard Freeman Marine Equipment Inc. Fuel Technologies Inc. Furuno USA Inc. Glastra Heating Inc. Glabal Marine Canada/Universal Marine Globe Marine Products Hagglunds Inc. Hellamarine Horton Mfg. Co. Inc. Houston Marine Training Services Hull Electronics Co. Hydra-Power Systems Inc. Hydraulic Industries Inc. Hydraulic Industries Inc. Hydraulic Marine Equipment Co. Inc. ICOM America Inc. Inflatable Boatworks Inc. ITT Jastram Engineering Ltd. Jensen Maritime Consultants

Johnson Pumps

Karmoy Winch AS

Kahlenberg Brothers Co.

Kobelt Manufacturing Co. Ltd. Kockum Sonics Inc./Norselight Kolstrand Supply Company Kvichak Marine Industries Inc. Lindgren-Pitman Inc. Lister-Petter Inc. Litton Special Devices Mackay Communications Inc. Magellan Systems Corp. Magnavox Electronic Systems Co. MA Graphics Inc. MAPCO MARCO Seattle Marine Matrix NW Inc. Marine Sanitation Marine Shil Supply Marine Spill Response Corporation

Maritiem B V Maritime Reporter & Engineering News MarkAir, Inc. Marland Enterprises Corporation J.M. Martinac Shipbuilding Corp. Mathers MMC Inc. Julian A. McDermott Corp. Measurement Systems International Inc. Metric Marine & Industrial Michigan Wheel Corporation Microphor Inc. M.I.T. International Mobile Telesystems, Inc. Mobil Oil Corp. Morse Controls Motorola Inc. MP Pumps Inc Munson Manufacturing Inc. Frank W. Murphy Mfr. NAIAD Marine Napier Co. (Arbroath) Ltd Navico Inc. N.C. Machinery Co. Neptune Dynamics Ltd. Neptune International Ltd. Neptune Machinery Inc. Net Systems Inc. Newmar Nichols Brothers Boat Builders Inc. NMP Corp. Nordic Machine & Manufacturing Nordisk Transport & Spedition AS North American Marine Jet Inc. Northwest Propeller & Machine Works Norwegian Trade Council OffShore Marine Laboratories Inc. Offshore Systems Inc. **Omniglow Corporation** Orkot Engineering Plastics Inc. Pacific Chemical Pacific Coast Marine Industries Inc. Pacific Telecom Cable Inc. Parker Merrick Co. Guido Perla & Associates Inc. Peterson Builders Inc. Petro Marine Services Pettit-Morry Co. Plastic Supply Inc. Polyform US Portland Ship Yard Pullmaster Winch Corporation Pump Industries Inc. PYI Inc Radar Marine Electronics Inc. **Raytheon Marine Company Ritchie Navigation** Simrad Robertson Inc. Rodgers & Associates Rodriguez Boat Builders Inc. Rozema Boat and Machine Works Inc. Sabroe Refrigeration Inc. Samson Ocean Systems Savolite Inc. Sea-Fab Inc. Sea Recovery Corporation Sea Technology Co. Seattle Refrigeration & Mfg. Co. Inc. Seward Ship's Drydock & Ships Chandlery SGC Inc. Shell Oil Company SIAT srl. Sigma Sales Simrad Robertson Inc. SI-TEX Marine Electronics Inc. Skookum/RopeMaster-Ulven Sparton Marine Products Sperry Marine Inc. Spurs Marine Manufacturing Inc. Stam Supply Inc. Standard Communications Corp. SWF Machinery Tacoma Diesel & Equipment Inc. N.A. Taylor Co. Inc. Teleglobe Marine Inc. Trimble Navigation Ltd. Twin Disc Inc. Ulstein International A/S Unimerco A/S Unitor Ships Service Inc.

Marine Travelift Inc.

## MORE GRIP. LESS SLIP.

#### **Ropes of DuPont Multiplex**<sup>™</sup>

For tying off, you need a line that stays put — with a sure grip and minimal slippage and stretch. Ropes made of DuPont Multiplex fibers do the job, and offer a surer hand with long wear, too. Multiplex is a special combination structure of filament and staple yarns that results in a softer hand. Ropes of Multiplex can be braided, twisted or plaited in any combination of premium DuPont Multiplex fibers, including DACRON<sup>®</sup> polyester, KEVLAR<sup>®</sup> aramid/DACRON polyester and NOMEX<sup>®</sup> aramid. DACRON Multiplex includes a special Performance Plus<sup>™</sup> overlay finish for greater wet strength and increased resistance to abrasion under water...without sacrificing the sure grip. Only DuPont

makes DACRON, KEVLAR and NOMEX Multiplex fibers.

To find out more about ropes made of Multiplex, ask your rope manufacturer or contact DuPont Ropes and Cordage at **1-800-453-8527.** 



Vilter Manufacturing Corp. Henry Vogt Machine Co. Volvo Penta North America Inc. Fred Wahl Marine Construction Wartsila Diesel Inc. Watermakers Inc. Wesmar Westmar Services Inc. Workskiff Inc./Magnum Boats ZF Industries Zodiac of North America

Viking Fender Company

#### Maritime Reporter/Engineering News

DACRON, KEVLAR, NOMEX, Performance Plus and Multiplex are trademarks of Du Pont.

Circle 214 on Reader Service Card

#### ewoo Shipbuilding Sets World Record r Orders



Twin VLCCs under construction at Daewoo.

Daewoo Shipbuilding & Heavy Machinery Ltd. has reportedly set a world record for orders received during the first half of the year. As of the end of June, 1993, the company had received a total of 33 new orders totaling 2.25 million gt and worth approximately \$2 billion.

Highly significant is the fact that the orders in-cluded initial ones from a Japanese firm, Marubeni Corporation, for a 5,000-unit Ro/Ro ship, and for two drilling rigs from the China National Offshore Oil Company. The orders reflect Daewoo's efforts to diversify markets and globalize its abipbuilding of diversify markets and globalize its shipbuilding efforts. The first order to any Korean firm this year, and the start of Daewoo's new record, was a \$150 million contract by the Indian State-run Oil and Natural Gas Commission (ONGC) for construction of an SHW Process Platform Complex.

Following on January 15<sup>th</sup>, the company announced an order from American President Lines (APL) of the U.S. for two 4,000-teu containerships worth \$170 million.

APL augmented this order with another order for two post-Panamax 4,800-teu containerships, the world's largest.

Between 1988 and the end of this year, Daewoo will have completed construction of 28 VLCCs.

The company has forged ahead in the international market as a specialist in the construction of doublehull VLCCs to meet increasing demands for environ-

mental protection from oil spills. Highlights at the shipyard this year included launching of twin 300,000-dwt VLCCs, the first ever in the world to be constructed simultaneously in the same dock. Daewoo has also negotiated a \$450 million contract from Iran for the construction of five new VLCCs and for two 280,000-dwt VLCCs from two Liberian firms.

Other orders received during the first half of the year included one for two pure car/truck carriers (PCTC) from the Swedish firm Wallenius Lines. Until now. Wallenius has ordered its PCTCs from Swedish and Japanese firms. June orders included Westfal-Larsen & Co., Ltd. of Norway's order for two 46,000-dwt open-hatch bulk carriers, while NCC of Egypt, the national shipping company, contracted for two 70,000-dwt bulk carriers.



You must have confidence in your marine engines. Top performance can be acheived thru superior filtration. Marine Performance Line (MPL) filters are designed to maximize performance and minimize engine wear. MPL is the only



exclusively designed marine filter product line in the industry. MPL is available for all major marine diesel applications (EMD, Detroit Diesel, Deere, CAT, Cummins).

To learn more, write: Fleetguard Marine, 402 BNA Drive, Suite 500, Nashville, TN 37217

Circle 219 on Reader Service Card

#### DGPS CHART VIEWER The Navigation Instrument

Chart Viewer is the DGPS of the 90's. With 10ft accuracy, when supplied with its 6 channel differential receiver, the precision chart displays the positioning in latitude and longitude. This is only one of the many features of the Chart Viewer.

- Shows all depth markings and bottom contours.
- Add / Delete Navaids.
- Electronic Deck Reckoning.



- Gyro & Speed Log Inputs for added precise positioning.
- Worldwide chart database.
- Voyage Recorder

For more information on Daewoo,

**Circle 4 on Reader Service Card** 

October, 1993



#### Delavan Universal Level Switch Immune To Material **Build-Up**

Delavan Electronics' Cap Point 511 R.F. Capacitance point level control is widely used in liquid, slurries and powder bulk solids applications.

A unique feature with the Cap Point 511 is its ability to ignore material build-up, reportedly eliminating false signals.

Unlike many Capacitive or Admittance type devices, the Cap Point 511 requires no calibration under normal conditions.

The Cap Point 511 is available with several sensing element configurations to handle virtually any application. Several temperature and pressure ranges are available as well as integral and remote mounted electronics.

For more information on Delevan Electronics.

**Circle 28 on Reader Service Card** 

#### **Gasurveyor 400 Family Combines Instrumentation**

The Gasurveyor 400 family of combustible gas indicators and confined space monitors reportedly combine many instruments into one, improving safety, locating leaks and reducing the cost of ownership.

Features include: CGI operation LEL and percentage by volume gas; leak location operation - PPM hydrocarbon; confined space opera-

ALEXANDRIA, VA

FAX: 703/548-2812

703/739-8844

 $\mathbf{D}_{\mathsf{f}}$ 

**DIVERSIFIED** technologies

SALVAGE ENGINEERING

NAVAL ARCHITECTURE

MAR NE ENGINEERING

EMERGENCY RESPONSE

RESPONSE TEAM TRAINING

SPECIALTY EQUIPMENT

MOORING DESIGN

LOGISTIC SUPPORT

DRYDOCK CERTIFICAT

1-800-A-SALVOR

Circle 279 on Reader Service Card

ANTOR

NORT

AMERICAI

tion for  $O_0$ , CO, and  $H_0S$ ; stack  $\xi$ analyzer for spot testing of CO, ( and flammables; on-board interr pump; audio-visual alarms, probfilters for dust and water, and ha ness; rugged, weather-proof co struction; computerized calibrati for pass-fail in four minutes; tot computerized record-keeping; aut matic datalogging with transfer. T model exceeds all OSHA requir ments for confined space monito ing as well as leak location.

For more information on McNei International's products,

**Circle 29 on Reader Service Card** 

#### IMPORTANT **EPIRB SERVICE BULLETIN**

Internal changes of the knifeblade holder of the hydrostatic release mechanism manufactured by C.M. Hammar HandelsAB (HAMMAR) for the ACR Electronics, Inc. (ACR) RLB-23 Category I, 406 MHz EPIRB has affected the ability of the hydrostatic release to cut the ACR retaining rod. This cutting action enables the unit to be automatically released from the case when it is submerged.

ACR was only recently made aware of the design changes. ACR will issue a modified rod replacement kit to anyone who purchased the model RLB-23 Category 1, 406 MHz EPIRB or a hydrostatic release and/or rod kit for the RLB-23, subsequent to August 31, 1992 when the design changes were implemented. Kits will be sent to any users who have registered their units with the National Oceanic and Atmospheric Administration, and to distributors who were shipped RLB-23 Category I, 406 MHz EPIRBs or hydrostatic release/rod kits after August 31, 1992. Detailed, easy-installation instructions are included with each kit





**PROVEN SPEEDS OVER 55 KNOTS** MILITARY APPROVED STEERING

**NOMERA®** 

#### Max Power's Thruster Is Fully Retractable

The hydraulic-powered Retract i a retractable marine thruster for al kinds of yachts and power craft tha stays hidden in the lower part of the hull and then folds out to perforn even the most delicate maneuvers Manufactured by the French company Max Power, the Retract offers many advantages, including compact design, exceptional performance, reliability, and easy instal-lation. It has already been wellreceived by naval architects, shipyards and others in the shipbuiding industry including companies such as Beneteau, Ifach, San Lorenzo, and Belliure. The unit is reportedly ideal for maneuvering into tight mooring places, fighting winds and currents, and moving at low speeds.

The Retract is available in three lightweight models that occupy minimal space under the floorboards. For more information on Max Power and the Retract,

**Circle 30 on Reader Service Card** 

#### Hydrasearch Receives USN **Approval For New Line**

Hydrasearch Co., Inc. of Annapo-lis, Md. received U.S. Navy (USN) approval for a new line of internal support sleeves and coils. The sleeves consist of bronze rings encapsulated in Buna-N rubber bonding and are stacked inside collapsible hose assemblies to be used in vacuum service.

Sleeves can be cut to accommodate various hose assembly lengths and are currently available for hoses with inside diameters of five, six and eight inches.

The internal support coils are available in berylium copper and stainless steel, and are inserted into collapsible hose assemblies to provide support in vacuum service. These coils are utilized with 2.5inch through four-inch internal diameter hoses. Both accessory items are available for. use with Hydrasearch marine hose and fittings manufactured to MIL-H-24135 & MIL-H-24136.



**CNF** Kort Nozzles and Engine Room Blowers Baywood Aluminum Hatches **PROPELLERS** - All Sizes & Types

4540 B Downman Road • New Orleans, Louisiana 70126 504-244-8777 • Fax 504-241-5260



Circle 281 on Reader Service Card

34

#### 25+ YEARS OF SERVICE LIFE UNBEATABLE ACCELERATION

NORTH AMERICAN MARINE JET INC. P.O. BOX 1232 • BENTON, AR 72018 PHONE (501) 778-4151 • FAX (501) 778-6381 FISH EXPO BOOTH # 6430

Circle 284 on Reader Service Card

For more information on these Hydrasearch products,

**Circle 71 on Reader Service Card** 

Maritime Reporter/Engineering News



#### **LEGISLATION UPDATE**

#### Industry Leaders Meet To Discuss Maritime Policy, Commercialization

By Greg Trauthwein, managing editor

"There is going to be a huge shipbuilding boom in the world, and we (the U.S.) need to be a part of this boom," said **John Stocker**, president of the Shipbuilders Council of America. Mr. **Stocker** was a member of a group of industry leaders which met to discuss the issues and legislation, or lack thereof, which will shape the U.S. maritime industry for the duration of the decade.

Sponsored by the Containerization & Intermodal Institute, maritime leaders convened recently at the National Press Club in Washington, D.C. for a half-day conference entitled "U.S. Maritime Policy: The Last Chance To Get It Right." Cosponsored by the Virginia Port Authority and the Virginia International Terminals, the conference featured speakers from various facets of the industry, including government, owner/operators, military and building interests.

While Mr. **Stocker's** views, that the health of the U.S. shipbuilding industry is dependent on the ability to market the product to the international community, are shared by many, the views on what action is necessary vary wildly. So naturally, the topics discussed

So naturally, the topics discussed during the afternoon were wideranging.

For example, **Cathleen Magennis**, Secretary of Commerce and Trade for the Commonwealth of Virginia, expressed concern over shrinking DOD funds, as "Virginia receives more Department of Defense funds per capita than any other state." She cited many cures for the current maritime ills, including the proposed center for advanced shiprepair, which is up for consideration for DOD Advanced Research Projects Agency (ARPA) funding, and is a concept hatched between the State of Virginia, the city of Norfolk, Old Dominion University and the South Tidewater Association of Ship Repairers in the Hampton Roads area. The center would be used to study and recommend practices for the use of technology, to enable U.S. yards to increase cost effectiveness, as well as environmental compliance, she said.

Ms. **Magennis** said that the project would not only position builders to be more competitive commercially, it would also be the first step of an important journey, a journey to provide the U.S. maritime industry with a center for hydrodynamic research.

Meanwhile, an aide for Congressman **Herbert Bateman** (R-Va.) expressed concern about the administration's proposals to repeal cornerstone maritime legislation, including the Jones Act, and called for the passage of a bill which would allow Title XI loans for shipbuilding. Conversely, **Robert Quartel**, a former Federal Maritime commissioner, and now president of the U.S. Shipbuilding Consortium, believes less government involvement is the route to success. He contested that "the U.S. Coast Guard and subsidies are not the demise of commercial shipbuilding, they are excuses."

USCG, Associations Balk At Mandatory Documentation For Inland Waterways

The U.S. Coast Guard (USCG), American Waterways Operators (AWO) and the Passenger Vessel Association(PVA) told a House panel that proposed legislation which expands the requirement for merchant mariner documents to include personnel employed on tugs, towboats, and barges offive-gt and more, would not necessarily result in the desired ends of safety and pollution prevention. The legislation, H.R. 1915, would require not only vessel-operating personnel to carry so-called Merchant Mariner Documents, but, in the passenger vessel industry, would also require hotel personnel, entertainers, cooks and other to carry permits before they could work onboard inland-operated vessels.

"It is government regulation for no reason," said **Eric Scharf**, the PVA's executive director. "Its costly requirements respond to no identifiable public need, either on the part of the government or the industries upon which it is imposed." Mr. **Scharf** sharply criticized the cost of the bill, to private industry and to the government. According to industry observers, the passenger vessel industry alone would require 3,000 to 5,000 additional cards at a minimum processing cost of \$52 per card.

#### National Performance Calls For The Formation Of Maritime Commission

Based on early drafts of Vice President **Gore's** National Performance Review (NPR), many in the maritime industry were concerned the report would suggest the elimination of such industry staples as the Jones Act and the Passenger Service Act. However, after its release on September 7, the recommendations for the maritime industry is a suggestion to establish an independent commission to review the U.S. maritime industry with a detailed examination of the future of the industry in the U.S. and the benefits derived by the taxpayers from maritime subsidies.

The report from vice president Gore also recommends guaranteed reemployment rights to U.S. seafarers at their private sector jobs if called to serve during war or national emergency, and a 50 percent cut in federal funding for the U.S. Merchant Marine Academy. At press time the House Merchant Marine Subcommittee on Merchant Marine is scheduled to mark up draft legislation to create the National Commission to Ensure a Strong and Competitive U.S. Maritime Industry.

#### **Maritime Administration News**

#### Adm. Herberger Sworn In As Maritime Administrator

On September 14 Adm. Albert J. Herberger was formally sworn in as Administrator of the Maritime Administration by Secretary of Transportation Federico Pena. A graduate of the U.S. Merchant Marine Academy, Adm. Herberger served in the American merchant marine early in his career and in the U.S. Navy for 32 years.

#### • Parker Towing Co. Applies For Financing

MarAd has received an application from Parker Towing Company, Inc. of Tuscaloosa, Ala. for a ship financing guarantee to aid in refinancing the Title XI guaranteed debt on 90 existing vessels which includes 83 barges and seven tugs. The vessels, which operate in the U.S. inland waterway system, were delivered between 1973 and 1982. If approved, the Title XI guarantee would cover \$9.4 million.

#### • Oglebay Norton Applies For Title Ship Financing

building Corp. of Sturgeon Bay, Wis., and if approved, the Title XI guarantee would cover \$18.75 million.

#### • APL Granted Permission To Operate Feeder

MarAd has given American President Lines, Ltd. permission to operate a second foreign-flag feeder vessel between Singapore and Indonesia. Under the approval, APL may add a vessel with a capacity of 300 40-foot containers, or equivalent, to its service.

#### • Bethlehem Steel Wins \$1.9 Million Contract

MarAd awarded a \$1.9 million contract to Bethlehem Steel's Sparrows Point, Md. facility for topside repairs to the Ready Reserve Force vessel GTS Admiral Callaghan, including voyage repairs and hatch cover upgrades. The work will include repairs to the tank and cargo holds, the main weather deck, hatch cover modifications, vehicle ramp repairs and installation of a marine sewage treatment plant.

#### October, 1993

In real terms, H.R. 1915 would require the USCG to document an additional 30,000 workers annually, at an estimated cost of \$500,000. It will also require the hiring of 13 more employees to administer the proposed documentation requirements.

MarAd has received an application from Oglebay Norton Co. of Cleveland for a Title ship financing guarantee to aid in refinancing the Title XI guaranteed debt on the Columbia Star, a Great Lakes diesel, self-propelled bulk cargo vessel. The vessel was built by Bay Ship-

#### • Eastern Overseas Requests Permission To Sell Tanker

MarAd has received an application from Eastern Overseas, Inc. of Port Washington, N.Y. for permission to sell the 41,993-dwt tanker

(Continued on page 36)

#### **LEGISLATION UPDATE**

#### (Continued from page 35)

#### MarAd News (continued)

"Star of Oregon" to Crosseas Shipping Ltd., of Leicester, England. The vessel, which was built in Newport News, Va. in 1953, would be resold to Baldev Ship Breakers of Shastringer, Bhavnagar India for scrapping in that country.

#### • MarAd Issues Invitation For Bids For Scrapping Of Vessels

MarAd has issued an invitation for bids no. EXC-8629 offering 12 obsolete vessels for scrapping within the U.S. or approved foreign countries. They are located at national Defense Reserve Fleet sites in James River, Va. and Suisun Bay, Calif.

The four vessels located at James River RF are: Elko Victory; Selma Victory; Wayne Victory; and Madison Jordan Manchester. The eight vessels located at Suisun Bay RF are: Bucknell Victory; Central Victory; Council Bluffs Victory; Lahaina Victory; Las Vegas Victory; Lindenwood Victory; Loyola Victory; and Massilon Victory. They are being sold "as is, where is," and bids must be received by 2:30 p.m. on October 15 by the Maritime Administration (Code 745.1), U.S. Dept. of Transportation, 400 Seventh St., S.W., Room 4342, Washington, D.C. 20590.

#### OMI Asks To Sell Tanker

MarAd received an application from OMI Corp. of New York for permission to sell the 37,583-dwt tanker OMI Wabash to Vijay Ship Breaking Corp, Gujarat, India, for scrapping in that country. The vessel was built in Brooklyn, N.Y. in 1969.

#### • Marine Hydraulics Wins \$2.8 Million MarAd Contract

MarAd awarded a \$2.8 million contract to Marine Hydraulics Intl. Inc. of Norfolk, Va. for prepositioning upgrades for the Ready Reserve Force vessels M/V Cape Hudson and M/V Cape Horn. The work on both vessels will involve prepositioning upgrades and repairs including tank and cargo hold repairs, modifications to the decontamination station and work on air conditioning and dehumidification systems. The Cape Horn will also be drydocked and its stern ramp repaired. The work is expected to be completed within 60 calendar days.

#### • MarAd Approves Global Marine Nautilus Request

MarAd has approved a request from Global Marine Nautilus, Inc. for permission to sell the 6,264-gt drilling vessel Glomar Moray Firth I to Transocean Drilling. The vessel will be used in offshore drilling operations in the U.K. sector of the North Sea.

#### • Southern Holdings Seeks MarAd's Permission To Sell

MarAd also received a request from Southern Holdings, Inc. of New Orleans for permission to sell and transfer to registry in the Cayman Islands the drill barge Mr. T.M. tc Cad-Drill. The proposed purchaser is North Africa, Ltd., c/o Caledonian Bank & Trust Ltd., Georgetown, Grand Cayman. The vessel was built in 1977 in New Iberia, La., and will be used in oil drilling. MarAd's permission is required by section 9 of the Shipping Act of 1916.

#### **Fiscal Year 1994 Legislative Items**

HOUSE	SENATE	STATUS
H.R. 1402, The Shipbuilding Trade Reform Act of 1993, to provide remedies against foreign ship- building and repair subsidies (Ways & Means Trade Subcommittee)	S. 990, Senate version excludes anti-dumping/ countervailing duty pro- visions (Merchant Marine Subcommittee)	Hearing already on 1402
H.R. 2401, FY 1994 Defense Authori- zation House Armed Services Committee (HASC): Adds \$290 Million in FY 1994 funds for the National Defense Sealift Fund (NDSF)	S. 1298, FY 1994 Defense Authorization, Senate Armed Services Committee (SASC): Creates Ntl. Def. Strategic Lift Fund: Total budget \$2.7 billion	Floor votes taking place at press time
H.R. 2401 HASC: Restricts foreign maintenance of Navy ships, prohibits depot-level work on U.S. Navy ships by foreign yards; restricts govt. charter of vessels re-flagged/converted in foreign yards	Not addressed by SASC	Floor vote taking place at press time SCA supports HASC items
H.R. 2401 HASC: Requires formation of commission to examine public vs. private maintenance; requires calculation of 60% floor for public yard to be made for each ship class; restricts 60% floor to five years after delivery; allows govt. yards to compete for non-govt. work	Not addressed by SASC	Floor vote taking place at press time
H.R. 2401 HASC: provides expanded Title XI loan guarantees; (1) \$175 million for U.S. built ships, domestic and export, (2) \$25 million for yard modernization; incorporates \$100 million defense conversion funds for ship design/production R&D	Not addressed by SASC	Floor vote taking place at press time
H.R. 2401 HASC: Authorizes five-year charters for DoD double-hulled tankers and oceanographic vessels	Not addressed by SASC	Floor vote taking place at press time
Not addressed	S. 1298 SASC: Authorizes \$25 million for \$1 billion defense export loans	Floor vote taking place at press time
H.R. 2547: HASC/Merchant Marine & Fisheries: loan guarantees/R&D items put in H.R. 2401; extends charter period of DoD double-hull tanker to 10 years; provides series construction payments for U.S. yards to convert to commercial shipbuilding	No action in Senate	Items included in other House bills SCA strongly supports items, regardless of vehicle
	<ul> <li>H.R. 1402, The Shipbuilding Trade Reform Act of 1993, to provide remedies against foreign ship- building and repair subsidies (Ways &amp; Means Trade Subcommittee)</li> <li>H.R. 2401, FY 1994 Defense Authori- zation House Armed Services Committee (HASC): Adds \$290 Million in FY 1994 funds for the National Defense Sealift Fund (NDSF)</li> <li>H.R. 2401 HASC: Restricts foreign maintenance of Navy ships, prohibits depot-level work on U.S. Navy ships by foreign yards; restricts govt. charter of vessels re-flagged/converted in foreign yards</li> <li>H.R. 2401 HASC: Requires formation of commission to examine public vs. private maintenance; requires calculation of 60% floor for public yard to be made for each ship class; restricts 60% floor to five years after delivery; allows govt. yards to compete for non-govt. work</li> <li>H.R. 2401 HASC: provides expanded Title XI loan guarantees; (1) \$175 million for U.S. built ships, domestic and export, (2) \$25 million for yard modernization; incorporates \$100 million defense conversion funds for ship design/production R&amp;D</li> <li>H.R. 2401 HASC: Authorizes five-year charters for DoD double-hulled tankers and oceanographic vessels</li> <li>Not addressed</li> <li>H.R. 2401; extends charter period of DoD double-hull tanker to 10 years; provides series construction payments for U.S. yards to convert to commercial</li> </ul>	H.R. 1402, The Shipbuilding Trade Reform Act of 1993, to provide remedies against foreign ship- building and repair subsidies (Ways & Means Trade Subcommittee)S. 990, Senate version excludes anti-dumping/ countervailing duty pro- visions (Merchant Marine Subcommittee)H.R. 2401, FY 1994 Defense Authori- zation House Armed Services Committee (HASC): Adds \$290 Million in FY 1994 funds for the National Defense Sealifi Fund (NDSF)S. 1298, FY 1994 Defense Authorization, Senate Armed Services Committee (SASC): Creates NH. Def. Strategic Lift Fund: Total budget \$2.7 billionH.R. 2401 HASC: Restricts foreign maintenance of Navy ships, prohibits depot-level work on U.S. Navy ships by foreign yards; restricts govt. charter of vessels re-flagged/converted in foreign yardsNot addressed by SASCH.R. 2401 HASC: Requires formation of commission to examine public vs. private maintenance; requires calculation of 60% floor tor public yard to be made for each ship class; restricts 60% floor to five years after delivery; allows govt. yards to compete for non-govt. workNot addressed by SASCH.R. 2401 HASC: provides expanded Title XI loon guarantees; (1) \$175 million for U.S. built ships, domestic and export, (2) \$25 million for yard modernization; incorporates \$100 million defense conversion funds for ship design/production R&DNot addressed by SASCH.R. 2401 HASC: Authorizes five-year charters for DoD double-hulled tankers and oceanographic vesselsNot addressed by SASCNot addressedS. 1298 SASC: Authorizes \$25 million for \$1 billion defense export loansH.R. 2547: HASC/Merchant Marine & Fisheries: loan guarantees/R&D items put in H.R. 2401; extends charter period of DoD double-hul

Series Transition Payments H.R. 2151 MM&F Committee: Creates a program of payments for series-built ship construction to subsidize the transition or U.S. yards from the defense market to the commercial market

SOURCE: Shipbuilders Council of America

No action in Senate

Item in U.S.-flag subsidy bill. No funding source identified

Maritime Reporter/Engineering News

36
## SAFETY)AT SEA

## **A Partnership In Maritime Evolution**

A number of tragic casualties have occurred in the past several years which have caused the U.S. Coast Guard(USCG) to go to general quarters.

### • A Need For Improvement Of Maritime Safety

The time has come to assign responsibilities to those who are charged with maritime safety and environmental protection; time for each of us to critically examine our roles, and if need be, to alter those roles and the way we do business. The USCG is working with owners, classification societies, other governments, insurers and the entire maritime community as a team, in a partnership to continually strive for a safe and clean marine environment. The U.S. is now predominantly a port state (see Figure 1).



Approximately 95 percent of our passenger cruise trade, 95 percent of our cargo imports and 75 percent of our crude oil pumped ashore involve foreign flag vessels. Thousands of vessels, flying the flags of over 55 other governments, regularly call at our ports every year. As a port state, we are obligated to protect our citizens and their environment.

Picture the protection of life and property at sea, and the protection of the marine environment, as a layered series of safety nets stretched out below the entire maritime industry. These safety nets which include owners/operators, classification societies, the flag state, and the port state—represent the segments of our community charged with carrying out specific responsibilities. These safety nets have been created to keep a ship, its passengers and crew, and its cargo out of harm's way.

## by RAdm. A. E. Henn, USCG

safety net is that of the vessel's owners and operators. Even the most technologically-advanced vessel will quickly deteriorate and become a maritime menace if it is not adequately maintained, crewed and managed. Thus, we have come to recognize that a company's management practices, its maintenance philosophy, and its institutional commitment to maritime safety and environmental protection are among the most significant parts of the equation.

The International Maritime Organization's (IMO) Marine Safety Committee (MSC) has taken note of the importance of the maritime community's infrastructure. The Committee's International Management Code for the Safe Operation of Ships and for Pollution Prevention (International Safety Management {ISM} Code) provides a series of recommendations for the "appropriate organization of management to enable it to respond to the need of those on board ship to achieve and maintain high standards of safety and environmental protection." The ISM Code identifies the functional requirements of a company's Safety Management System, which includes: procedures for maintaining the vessel in accordance with relevant international and flag state requirements; procedures for reporting non-conformities; and proce-dures to prepare for and respond to emergency situations. I expect the ISM Code to be adopted as a resolu-tion by the IMO's Assembly in late October 1993.

I endorse the aims of the ISM Code, and have incorporated many of its objectives in our own Maritime Regulatory Reform agenda. In fact, much of the ISM Code merely codifies the operations and philosophies which have been practiced by responsible marine operators for years; the companies for whom safety has always been "smart business." In short, the ISM Code reaffirms that vessel owners/operators bear the ultimate responsibility to crew, maintain and safely operate seaworthy vessels. Thus, when owner/ operators meet their responsibilities, the remaining safety nets take on an enhancement role rather than an enforcement role.

## Classification Societies

tional Association of Classification Societies. Even within the 11 recognized classification societies, there are the big eight, and probably only five or so that most of us are com-fortable with. Well, what of the other 31 so-called classification societies? The ones I refer to as the "tinker-toy" classification societies. The ones that consist of two men and a dog in a room with a telephone; classification societies that would "stamp a ham sandwich" if they could make a dollar doing so. The international community is so concerned about the proliferation of these "in name only" classification societies that a new subcommittee on Flag State Implementation has been formed by the IMO.

#### • Flag State

The third safety net is the flag state's administration. Since shipping involves the public market place, government control is enacted through laws and regulations that promulgate a level of safety in accordance with public expectations. Administrations are responsible for ensuring that the provisions of such laws and regulations are met. In this regard, the IMO embodies the international public's expectations and each flag administration is charged with enforcing the provisions of the IMO conventions. The USCG acts as the flag state administrator for vessels flying the U.S. flag. I am pleased to see the new IMO Flag State Implementation Subcommittee establishing guidelines for delegation of authority by a Flag State to a body acting on its behalf, and guidelines to assist flag states in the implementation of IMO instruments relating to the reduction of substandard ships. I believe international cooperation like this is critical, as there are far too many flag state administrations shirking their responsibilities.

### • Port States

The fourth safety net is the port state. As protection to its own citizens and their environment, each port state is authorized to verify that the provisions of the conventions are met. The extent and depth of



RAdm. A. E. Henn

U.S. control verification program continues to find too many deficient vessels that have passed through the first four safety nets undetected.

The U.S. sees a large cross section of the shipping industry. For example, last year 7,500 foreign flag vessels made 60,000 port calls to U.S. ports. Under our control verification program, the USCG conducted 13,000 separate boardings and boarded 6,600 foreign flag vessels. The USCG found violations of U.S. laws or international regulations on 36 percent of the boardings. Cargo transfer or vessel movement controls were imposed during 12 percent of the boardings. And in 300 cases, about two percent of our boardings, the foreign vessel was detained pending correction of the violation.

Looking a bit closer at foreign flag tank ships, 1,600 foreign flag tank ships entered U.S. ports last year. These vessels accounted for more than 12,000 port calls. Our examination of these vessels found numerous violations of SOLAS and USCG

(Continued on page 39)

Figure 2

PERCENTAGE OF BOARDINGS A VIOLATION WAS FOUND

## • Owner/Operators

The first and most important

## October, 1993

The second safety net is the classification societies. They work with underwriters, and act as the owner's backup for maintaining a seaworthy ship. They are also responsible to the owner for ensuring the ship complies with the requirements of their own classification rules. There are 42 classification societies around the world today, and of these, only 11 are recognized in the Internagreatly with each country. The port state safety net should only have to review the condition of a ship. Its role is to verify, not certify.

the examinations

performed varies

However, I must tell you the







A New Balance Between Pollution Prevention And Mitigation

> by Captain Okkie Grapow, president, International Salvage Union

erhaps the prizes for the most thankless job in the world should go to the people in charge of clean-up operations following a major oil spill. As experts, they will be only too painfully aware of the severe limitations of today's clean-up technology. They will know that oil recovery rates of less than 10 percent are the norm. Yet they will be surrounded by people with totally unrealistic expectations of what can and should be achieved.

With this in mind, one can be forgiven for asking why the Oil Pollution Act of 1990 (OPA 90) directed virtually all available resources towards mitigation measures post-spill, rather than preventive measures which aim to stop spills from happening in the first place.

The huge funds made available for clean-up were allocated without cost-benefit analysis of more promising preventive strategies. If this analysis had been done, a proportion of the funds almost certainly would have been channeled into salvage, the first line of defense against pollution.



The weakness of OPA 90 needs to be put into perspective. During 1989 to 1992, International Salvage Union member salvors attended 40 casualties involving actual or threatened pollution on a major scale. The main technique adopted was shipto-ship transfer of cargo, following the salvage team's ini-

**Captain Okkie Grapow** 

tial action to extinguish fires, pump out flooded spaces and make emergency repairs. Without the salvor's intervention, large spills would have resulted and clean-up teams (even those well-equipped and resourced) would have probably picked up 10 percent at best. It is easy to understand the general reluctance

It is easy to understand the general reluctance to face up to the disappointing realities of clean-up. Salvage, meanwhile, is not the only preventive option. Other actions on this front include: the introduction of Total Quality Management systems; Enhanced Survey; and tougher port state control. However, all other options have a serious flaw: they will take years to deliver their benefits. The shipping industry can't afford to wait for such improvements. In the 1980s, the numbers of serious shipping accidents fell. But the trend moved into reverse over the past three years. The tanker owner faces an ever-present risk, albeit slight, of involvement in a spill of catastrophic proportions. There is an acute need for measures which promise to be effective in the short-term initiatives which can deliver an immediate and dramatic reduction of operational risk.



Tugs fight the gasoline fire onboard the British Trent, which was involved in a collision off the Belgian coast in June.

Salvage is a viable short-term route to significant risk reduction, as salvors often transform a potential pollution disaster into a successful salvage. However, new initiatives are needed if an appropriate level of salvage-based protection is to continue to be available, at round-the-clock readiness, to defend heavily trafficked areas and vulnerable shorelines.

Those responsible for drafting OPA 90 may have overlooked the importance of salvage due to the simple fact that the salvor's success is invisible. Fortunately, however, the U.S. authorities now embrace the ISU's first principle, which is "keep the pollutant in the ship." The logic behind this approach has prompted a major survey of salvage resources in U.S. waters. The National Response Corp., working with the U.S. Coast Guard (USCG) and the U.S. Navy (USN), is in the process of reassessing national salvage posture, with particular emphasis on the role of salvors in emergency response and pollution defense.

Major operations carried out over the past year underlined the effectiveness of timely salvage response and cargo recovery via ship-toship transfer. These cases included two major emergencies within the space of four months in the Malacca Straits.

In September of last year, the Liberian tanker Nagasaki Spirit and the containership Ocean Blessing collided in the northern approaches to the Straits. The 96,000-dwt Nagasaki Spirit suffered severe structural damage and lost approximately 12,000 tons of crude oil. There was also a severe loss of life. Huge fires resulted, but were eventually overcome by salvors. Later, the bulk of Nagasaki Spirit's cargo was transferred to another vessel.

In January this year, the 270,000-dwt Maersk Navigator and the smaller tanker Sanko Honour collided in the same area. The first salvage vessel to arrive at the scene found the Maersk Navigator a mass of smoke and flames.

After many days of close-quarters firefighting, the salvors extinguished the fire and safely transferred around 90 percent of Maersk Navigator's 250,000-tons of Omani crude to another vessel. Over the past 15 years, ISU salvors performed more than 2,400 salvage operations; several hundred involving laden tankers. If salvors are to continue to provide essential pollution prevention services, there needs to be a better balance between prevention and mitigation, and an appropriate reallocation of resources.

### Fleet Age & Human Error

Three P&I studies over the past two years have confirmed that 60 to 80 percent of all shipping accidents result from human error (see related story page 44).

Meanwhile, freight rates remain too low to trigger newbuilding programs on a scale extensive enough to produce a younger world fleet.

The human error and age factors brought Tecnitas, the Bureau Veritas consultancy which carried out the first-ever International Salvage Survey in 1992, to the alarming conclusion that an additional 100 serious shipping casualties a year can be expected by 1996.

This belief, that the improvement in maritime safety visible in the 1980s has moved into reverse during the 1990s, has touched a raw nerve in many administrations. In the U.K., for example, the loss of the Braer in early 1993 resulted in a Department of Transportation-commissioned study of emergency towing and salvage resources available to protect the British coastline.

In February, a joint industry body, the Salvage Working Group, published a report calling for greater industry collaboration with governmental and intergovernmental agencies on salvagerelated issues, including pollution defense.

Within days of the loss of the Braer, EC Environment and Transport Ministers gathered to consider the scope for new initiatives to improve maritime safety and pollution prevention. A few weeks later, the European Commission adopted a "Common Policy on Safe Seas." This calls for new measures in the areas of emergency response and salvage cover. Meanwhile, the International Maritime Organization declared the improvement of salvage services a high priority task under resolution 8 of the Oil Pollution Preparedness, <u>Re-</u>

sponse and Cooperation Convention. The IMO work will build on the Salvage Working Group's recommendations.

The industry is also stirring following publication of the Salvage Working Group report. A successor body, the Salvage Liaison Group, met for the first time in May. Already, the ISU and BIMCO have agreed on new model contracts for wet salvage services, thus fulfilling one of the Salvage



## **ISU: A New Balance**

Working Group's recommendations. New Priorities For The 1990s

Tonnage lost in the three years 1990, 1991 and 1992 exceeded the figures recorded in the late 1980s. In 1992, the number of "no cure-no pay" salvage operations performed by ISU salvors increased by 10 percent, to 202.

Looking ahead, the new initiatives to help ensure salvors continue to "keep the pollutant in the ship" should include:

• Methodical assessment, region by region, of salvage needs in relation to traffic density, accident record and environmental sensitivity;

• The development of realistic criteria for identifying a cost-effective balance between spill prevention and mitigation;

• New programs to put salvors' expertise to work in the field of education and training. The first hour of a marine emergency is crucial. One useful initiative here might involve special courses for ships' crews which focus on "emergency first aid" action to be taken in the period before professional salvage help arrives.

There are also, of course, the questions arising from the public interest dimension of salvage. Should market forces alone be permitted to govern the distribution of precious salvage resources?

There is a growing view that free market benefits need to be balanced against the need for emergency cover in those areas which might be left unprotected without some degree of state intervention or participation.

Whilst recognizing the public interest dimension, we believe that state intervention, where necessary, should be modeled on existing schemes under which private salvors and governments cooperate to provide pollution defense cover.

The ISU is an organization of private companies working in a highly-competitive market.

(Continued from page 37)

## USCG: A Partnership In Maritime Evolution

regulations. What I am talking about here was not weather damage. Tank ships were found with holes in the main deck plate due to wastage, weather deck vents and hatches missing or damaged, and cargo tanks, cargo piping and cargo venting systems in need of permanent repairs. See Figure 2 (on page 37) to see how 12 flag states with large fleets have matched up in the past. Each of the bars represents a flag, and from now on the bad guys will be posted. The percentage of boardings at which violations were found does not account for the times a USCG inspector boarded the vessel and the violation, such as an inoperative fire pump or a leaking containment bin, was repaired during the inspection or before the vessel departed. Even so, the average number of boardings during which a violation was found is more than 30 percent. These violations represent poor company management, and a disregard for the safety of the ship, its crew and the environment.

The USCG is tired of being one of the only policemen for worldwide maritime safety and environmental protection. We believe that there are others within the maritime community who should share these responsibilities. The accomplishments of the IMO Flag State Implementation Subcommittee is just one important piece of the "revolution" taking place in the international maritime community. Port states can no longer allow owners, operators, classification societies and flag states to ignore substandard ships. The USCG will continue our increased level of inspections on all foreign ships that call at U.S. ports. The time of the substandard operators, running substandard ships, classed by substandard classification societies, is coming to an end.



# How a new phone line can improve your bottom line.

The new MX 3400 MagnaPhone M lets you add calling capacity, even when the space for equipment is limited. Because with Inmarsat M's digital technology, you can now get much smaller equipment with automatic telephone, fax, and data capabilities.

The MX 3400 MagnaPhone M is the small, lightweight satellite telephone that works just like a land based office phone. You can transmit fax messages and use the built-in modem for data transmission. And you can add printers and other peripherals. All at greatly reduced operating costs, when compared with other marine communications systems.

Advanced digital technology and the flat array antenna reduce the radome to less than half the weight and one quarter the size of other satellite antennas, making it easy to locate and inexpensive to install.



The bottom line? Inexpensive equipment and low calling charges. See the MX 3400 Magna-Phone M at your nearby Magnavox dealer or call us for further information at 310-618-7046





COMSAT's Mobile Link \*\* service - This COMSAT service links the Inmarsat satellite system and land earth stations.

39

**MAGNAVOX** Smart. Very smart.

Magnavox Electronic Systems Company, 2829 Maricopa Street, Torrance, California 90503 U.S.A. (310) 618-7046, FAX (310) 618-7001, © 1993 Magnavox

Circle 295 on Reader Service Card

October, 1993



## Skanti Offers Full Range Of GMDSS Equipment

Skanti, a Danish company established in 1965, offers a full line of GMDSS equipment designed for easy operation.

The company backs all of its products—which include the Skanti PC 9000 personal computer, designed for the marine environment and compliant with the GMDSS specifications; and the TP2 EPIRB, for COSPAS-SARSAT satellite search and rescue system—with a worldwide service network.

Skanti exports 95 percent of its production and is reportedly the largest manufacturer of HF-SSB Marine Radiotelephones in Europe.

For additional information on Skanti, and the company's full line of products,

**Circle 16 on Reader Service Card** 

PATHFINDER/ST ARPA: 34-cm or 25-cm PPI's (16" or 12" diagonal CRT IMO equivalents), provide automatic tracking of up to 40 targets with vectors and readouts for most dangerous 20. Have auto and manual acquisition, and unique trial maneuvers. PATHFINDER/ST TM/EP: 34-cm or 25-cm PPI's (16" or 12" diagonal CRT IMO equivalents), have True and Relative Motion displays. Electronic Plotting, course, speed, bearing, range, CPA, and TCPA for two selected targets.

## Raytheon PAT:HFINDER<sup>®</sup>/ST: Radar. Superior Technology Provides Superior Target Detection.

## True Motion with Electronic Plotting or ARPA.

Raytheon sets radar performance standards for the 21st century with technology breakthroughs that virtually eliminate noise, interference and clutter, while recognizing and displaying even weak targets typically lost on other radars.

The heart of this improved radar system is Raytheon's exclusive five-stage signal processing...we call it Superior Technology.

ST for short

unique Safety-Coded CPA Circle, which shows course selections for safest CPAs. PATHFINDER/ST is available as an 'ARPA or a True Motion/Relative Motion display with Electronic Plotting. These displays can easily retrofit the displays in older Raytheon Bright Display Radar Systems, and can be high-performance repeaters for radars of most other manufacturers.

Comparison Tests Prove PATHFINDER/ST Radars See What

## Jotron Supplies GMDSS Emergency And Onboard Communication Equipment

With its 30 years of experience as a leader in the latest technology of reliable maritime life-saving equipment, Jotron Electronics A.S. sports a full line of communications equipment backed with a network of trained agents worldwide for ser-

## Near-Perfect Target Detection.

Using increased signal-to-noise levels, high dynamic range, precisely matched pulse bandwidths, and exclusive Rain Rate circuits, PATHFINDER/ST receivers faithfully capture target returns even in severe clutter.

PATHFINDER/ST multistage processing analyzes, compares, tests, and samples the received signal so that all detected targets, no matter how weak in signal strength, are distinguished from clutter and clearly displayed.

From the control panels through the computer, transmitter, and receiver-and then in five steps leading to the CRT-Raytheon's exclusive Superior Technology provides sharp, bright radar pictures virtually free of clutter.



## Simple Installation and Flexible System Configuration.

PATHFINDER/ST Radars satisfy a very wide range of installation and operating requirements. Signal multiplexing reduces connections between PATHFINDER/ST receivers and displays. This, combined with electronic interswitching for dual systems, the ability to mount transceivers "up" in antenna pedestals, or "down" in separate cabinets, and keyboard entry of all set-up parameters, makes any installation straightforward, simple, and economical. In addition to having the optional IMOrequired, antenna-mounted performance monitors, PATHFINDER/ST Radar software provides menus for extensive selftesting of virtually every function.

RAYTHEON MARINE SALES AND SERVICE COMPANY Elizabeth Way, The Pinnacles Harlow, Essex CM19 5AZ UK (0279) 444244 Telex 81444 Telefax: (0279) 444223 vice and support.

One of its many products, the Tron VHF is designed in compliance with the GMDSS. It is a six-channel transceiver which is water- and oilresistant for five minutes at a onemeter depth.

For additional information,

**Circle 23 on Reader Service Card** 

## USCG Releases Manual On Fatigue Avoidance

The U.S. Coast Guard released a report which synthesizes the stateof-the-art in fatigue technology as it relates to the marine field. The book includes in-depth presentations of the methods used in modeling the loads from wind and waves, linear system response to random excitation, stress concentration factors, vortex shedding and fatigue damage calculation. For a copy of the new book, contact: Ship Structure Committee, U.S. Coast Guard (G-MI/R), 2100 Second St., S.W., Washington, D.C. 20593-0001; tel: (202) 267-0003; fax: (202) 267-4677

## Motorola's LGT 1000<sup>™</sup> GPS Terminal Doubles As DGPS

The LGT 1000<sup>™</sup>, Motorola's handheld global positioning system/geographic information systems (GPS/ GIS) terminal functions as both a traditional differential GPS reference station, and a field data collector. Differential GPS (DGPS) enables users to achieve vast improvements in accuracy over standard GPS. In addition, the LGT 1000's customized attribute collection capabilities make it ideal for inventory management applications. For more information on the LGT 1000 from Motorola,

**Circle 17 on Reader Service Card** 

## Zodiac Adds Cabin To Rescue Boat, New Models

New for 1993 from Zodiac is a cabin model 733 patrol and rescue boat and two new models of life rafts for USCG approval. The Zodiac Hurricane 733 outboard model rescue and patrol boat has been popular as a high-speed response craft with many services, and is now available with a cabin, which provides protection yet does not affect the boat's performance. The Zodiac Hurricane 733 is 24-feet and capable of carrying 18 people. For more information on Zodiac,

Circle 84 on Reader Service Card

#### \_\_\_\_\_

Combined with higher performance transmitters and receivers, and the latest raster displays, ST provides performance levels never before available. Now, with PATHFINDER/ST, your vessels—and their crews—can have an important extra measure of safety and efficiency, including a

## Other Radars Can't.

In side-by-side comparison tests, a PATHFINDER/ST display and a conventional radar display were connected to the same radar system. PATHFINDER/ST consistently displayed targets not detected by the conventional display.

RAYTHEON MARINE COMPANY 46 River Road Hudson, NH 03051 USA 603-881-5200 Telex 681-7529 Telefax: 603-881-4756

## **Raytheon**

## Unitor's Unifog: Signals New Generation Of Fire Fighting

Unitor's new waterfog fire fighting system for ships, Unifog, utilizes both new and existing technology to take shipboard fire protection into the 21<sup>st</sup> Century. Developed jointly by Norway's Unitor and Germany's

Specifications subject to change without notice.

Circle 246 on Reader Service Card



Technisch Bureau Steur GmbH, Unifog is ideal for all areas of a vessel. A typical Unifog system includes a pump station, water supply break tanks, direction valves, distribution pipes, waterfog nozzles, programmable logic control and an addressable fire alarm system.

For more from Unitor,

Circle 24 on Reader Service Card

## New Evacuation Chute Receives Acclaim

Dunlop-Beaufort Canada, Ltd. (DBC), manufacturer, distributor and service facility for SOLAS and other approved Beaufort inflatable liferafts, recently announced the North American product launch of its Marine Evacuation Chute (MEC). The system was developed specifically for quick evacuation of large numbers of passenger off-sea vessels. The chutes have been installed on six new Canadian-built ferries, including the two new British Columbia Super Ferrries. The MEC is specified on several new American vessels to be built in 1993 and 1994.

Each MEC installation weighs less than one ton and occupies six square meters of deck space. Life rafts can be stowed in racks above head height.

For more information on the MEC from the company,

Circle 19 on Reader Service Card

## REL, Inc. Offers SpilCAT Products

Reduced Environmental Liability, Inc. (REL) is a New Jersey-based company which distributes SpilCAT products. SpilCAT takes its name from the abbreviation C.A.T.—Capillary Absorbent Technology. SpilCAT is a non-hazardous, nontoxic, biodegradable, hydrophobic, non-flammable product which absorbs 60 times its weight in target liquid. REL, Inc. supplies users with SpilCAT configured products (particulate, mats, booms, spill kits, etc.) to address OPA 90 on-deck response, engine room and on-water clean up. For more information on SpilCAT from REL, Inc.,

Circle 21 on Reader Service Card

## New Line Of VHF Radios Meet GMDSS Specs

Navico has introduced AXIS, a line of submersible hand-held VHF radios. Designed to meet rigorous GMDSS specifications, AXIS radios are built to deliver reliable VHF communications in conditions which render regular hand-held VHF radios inoperative. Five models of AXIS, including two fully-approved GMDSS models, are available. For more information on Navico's line,

Circle 22 on Reader Service Card

## Marioff Offers Hi-Fog Fire Extinguishing System

Hi-fog is an innovative fire protection technology using small amounts of fresh water at high pressure. It was developed as a lightweight alternative to conventional sprinkler systems on passenger ships. A typical Hi-fog system weight is reportedly less than 10 percent of other systems, and Hi-fog also uses only a few percent of the water to provide equivalent fire protection level. The design of the Hi-fog sprinkler heads, combined with the high pressure, ensure that the small water droplets are propelled at high speed to penetrate the hot flue gases and fill the entire room. Independently witnessed fire tests have proven the fire suppression and control capabilities of the Hi-fog sprinkler system at SP, the Swedish National Testing Institute. More than 200 tests have included: cabin/corridor fire tests; simulated arsonist fire tests; ultra-fast response tests; ISO 6182 fire tests; cabin "flash-over" fires; cable duct fire tests; and 60-sq.-meters room and open space fire tests. For more information,

**Circle 20 on Reader Service Card** 

## ANZDL Implements Hazardous Cargo Program

Australia-New Zealand Direct Line (ANZDL) announced the imple-

mentation of a comprehensive hazardous cargo program designed to meet shipper's needs. The program, known as "ANZSAFE," is a multifaceted undertaking which assists shippers with every step of hazardous cargo transportation. These steps include the completion of the hazardous declaration forms, understanding regulations and special handling systems and providing vital guidance in the event of an emergency situation.

## New Company Offers Pollution Prevention

Tankontrol AS, a new company specializing in the development, manufacture and supply of equipment for tankers and terminals, has introduced Scupperwell, a new deck oil spill pollution prevention device.

Type approved by Det Norske Veritas for installation on ships and mobile offshore units, Scupperwell has no moving parts and requires no power. It is designed to retain oil spilled on deck, which may occur during cargo or fuel transfer operations. Its manufacturer claims the new product will not only make a vessel more environmentally sound, but also help avoid monetary penalties for even slight oil spills.

For additional information on this new product from Tankontrol,

Circle 64 on Reader Service Card



Engineering News has a larger circulation to executives and key personnel shoreside in vessel operations, shipbuilding, ship repair and naval architecture than any other marine magazine in the world.



CRANKVENT<sup>™</sup> PRACTICALLY EATS OIL, MIST, ELIMINATING DRIPPING CRANKCASE VENT TUBES AND BUILDUP OF OILY SLUDGE DEPOSITS ON ENGINES & EQUIPMENT. AVAILABLE IN BOTH OPEN AND CLOSED CRANKCASE CONFIGURATIONS FOR ALL DIESEL ENGINES. CRANKVENT<sup>™</sup> SAVES YOU TIME, MONEY AND HASSELS FROM ENVIRONMENTAL REGULATIONS. LET CRANKVENT<sup>™</sup> HELP YOU AND YOUR DIESEL. BREATH EASY!

CALL 800-552-7079 OR FAX 516-728-4204 DIESEL RESEARCH, INC. P.O. BOX 213, HAMPTON BAYS, N.Y. 11946

Circle 261 on Reader Service Card



SAFETY) AT SEA

## **Germanischer Lloyd: R&D Helps Pave The Way For Safety**

by Stephen Gumpel, principal surveyor, North America, Germanischer Lloyd

Since its foundation in March 1867, the prime purpose of Germanischer Lloyd (GL) has been a professional dedication to the highest standards of safety at sea. In the early 1970s that aim was enhanced by GL's working arrangement with the German ministry for research and technology. This relationship has provided us with a research and scientific base in ship technology which we have been able to use to enhance safety at sea in many ways.

The arrangement began as a joint venture between the shipbuilders, shipowners, suppliers, universities and Germanischer Lloyd. In 1976 we were appointed by the ministry to participate in all research and development (R&D) in ship and maritime technology supported by it. In 1991, our role was significantly enhanced to that of project manager for ship technology, which includes the administration of research funds. In this role, to the end of 1992, we have been involved in 134 projects concerned with ship technology, many of these being directly connected with ship safety.

It has been a fruitful arrangement for those involved, one result being the large scale Ship-of-the-Future project which gained distinction worldwide and advanced ship safety in a number of aspects.

GL is also much involved in the follow-up R&D program dubbed

A MEDICAL EMERGENCY AT SEA COULD COST YOU THOUSANDS **OF DOLLARS & HOURS** OF PRECIOUS TIME.

**PROTECT YOUR PEOPLE.** Your people are your company's lifeline. The employees on your ships deserve competent medical service at their disposal whenever and wherever they may need it.

> PROTECT YOUR COMPANY. Your company depends on your employees. They depend on you to provide them with medical services they may need.

> > **PROTECT YOUR PROFITS.** Your profits are your bottom line. Preventing possible setbacks can save you thousands of dollars in the long run.

SOS MARITIME<sup>®</sup> SERVICES is available 24 hours a day, 365 days a year to help vessels at sea in the sudden event of an emergency. Doctor advice and referrals are on-hand to help in any situation, day or night. Protect your people now, so your company and profits are protected later.

Call SOS® Maritime Services for more information today.

"Ship System" Operation (SHOPSY), which is due for completion in July 1994. This is also being sponsored by the ministry for research and technology, and its re-sults are intended to further enhance the safety and reliability of seagoing vessels. It is intended to set the fundamentals of ship operation for the future, including advances in automatic collision avoidance.

### Safety Through Quality

We recently launched an independent, specialist subsidiary company to meet the growing demand for the certification of quality assurance systems for sea transport, as well as for ship components and design. The new company, GLQZ, has a staff of 63 auditors and experts with special training and experience, based in different countries throughout the world. Audits will be carried out in the local language of each country.

The demand for accreditation by an impartial body has been growing rapidly as quality assurance systems are an emerging factor in the competitiveness of companies and in ensuring maximum safety at sea. The Single European Market has heightened the importance of quality assurance systems as an element in safety and competition, and GLQZ is certifying systems in accordance with ISO 9000. In 1991, GL became the first Ger-

man body authorized to certify quality assurance systems by both the Dutch and German government agencies, recognizing GL as an independent body for certifying in compliance with Euronorm 45012. GL first began to assess quality assurance systems when certifying products in the 1960s, and set up its own office for this purpose in 1988. • Targeted Safety Campaigns

**Show Promise** 

To achieve maximum safety at sea, our campaign to raise safety standards in bulk carriers is showing some very positive results. Our special task force of surveyors dealing with the safety problems of older bulk carriers has been hard at work since its formation in 1991. Up to January 1, 1993, and with the agreement of owners, 60 bulk carriers of more than 10,000-gt each and over



15 years of age have been subjected to an extraordinary survey. Eleven have left the GL register since the new surveys were instituted. The specially qualified surveyors are located in many parts of the world, including the U.S.

The survey results are analyzed at our headquarters in Hamburg. The results, supported by investigations by other organizations on an international basis, have made a substantial contribution to pinpointing the main causes of ship loss and damage. Ultimately, the findings will result in new rules and instructions for periodical surveys for bulk carriers and elderly vessels of other types.

It is interesting to note that to maintain the highest standards of ship safety under our class, GL turned down applications for 267 ships of nearly 600,000-gt in 1992. Similarly, due to our high standards, 319 ships of some 1.3 million gt left our register during that year.

### Tanker Safety: Determining **Collision Resistance**

Since 1983, GL has been involved in determining the collision resistance of ships in a research program on tanker safety sponsored by the German ministry for research and technology. GL was the first classification society to develop an index number to express the collision resistance of a ship. The requirements for the issuing of this index number have been included in GL







42

International SOS® Assistance P.O. Box 11568 Philadelphia, PA 19116 Phone 215.244.1500 Fax 215.244.2227 Telex 271349

Circle 280 on Reader Service Card



rules since 1986.

Recently, GL was commissioned by the five European shipyards involved in the development of the E3 double-hulled tanker to calculate and assess the collision resistance of this vessel. The 280,000-dwt ship has a capacity of two million barrels and is designed to fulfill all of today's environmental regulations, as well as those expected in the future. The assessment of collision resistance was based on a collision between two moving vessels of the same size. and between a moving vessel and a stationary vessel, with variation in the draft of both vessels. Two different bow shapes for the striking vessel were investigated: a bulbous bow and a raked bow (see Figure 1).

GL is also breaking ground in the technology of surveying older tank-ers and bulk carriers. The methods used so far have been based on the principle of visual inspection by competent experts, supported by thick-ness measurements. The selection of the areas of the ship to be surveyed and measured has, to a large extent, been concentrated on suspected weak spots, and has depended on the experience of the surveyor. It has not been possible to predict and localize these areas with precision. The difficulty has been exacerbated by the extremely tight schedules under which the surveyors have to work.

The result has been that decisions affecting the current and future safety of ships have been made under far from ideal circumstances. This was of less importance in earlier times when ships were smaller and of considerably higher residual strength, but is not satisfactory for the older, larger vessels now at risk.

GL has begun to break new ground by bringing sophisticated computer and laser measurement technology to bear on the problem. This is being supported by pressure tests to determine deformation of bulkheads and outer plating under load, and by measuring and analyzing the natural vibration of the vessel. These calculations should provide a much more scientific basis for the surveyor before commencing a visual survey.

All this enables a visual display computer model to be built up (see Figure 2) showing all of the structural components of the ship with their permissible corrosion allowances. From the thickness measurements of many investigations by GL surveyors throughout the world, the critical areas are determined in relation to the ship type, and are incorporated into the model. In this way, a forecast can be made of the structural strengthening that may become necessary at a later stage, or the operation limitations that may have to be imposed on the ship. It will also permit additional strengthening calculations to be made without any great additional effort. We believe that these sophisticated models will mean that the existing procedures for classifying the older, larger vessels, will change soon, and that GL will once again have made a significant contribution to safety at sea.

## Consilium Marine Offers Range Of Safety Products

Consilium Marine develops and manufactures marine equipment and instrumentation under the trade names SAL, Neptumatic, Gunclean and Salwico. The equipment is sold worldwide in large numbers to all types of vessels, to shipyards, to owners and to navies. The company has subsidiaries in Germany, U.K., U.S., Japan, Korea and China, as well as agents and representatives in more than 40 countries. The Consilium Marine product range includes: SAL speed logs; Salwico fire alarm systems and gas alarm systems; Gunclean tank cleaning systems; and Neptumatic waste water and sewage treatment plants.

For additional information on Consilium Marine products,

Circle 66 on Reader Service Card

## International SOS Assistance Launches Maritime Services

SOS Maritime Services provides direct medical advice by physicians 24 hours a day, 365 days a year, using all modes of communications, including telephone, telex, satellite and radio. In addition, SOS Maritime Services provides: a 24-hour

(Continued on page 44)

43







October, 1993



## **Study Looks At Marine Losses, Casualties Since 1984**

## Yearly Number Of Casualties Based On Casualty Type

# A recent study presented by The Institute of Mathematical Statistics and Operations Research (IMSOR) from the Technical University of Denmark uncovers the correlation between casualty rate and a vessels's age. Technical Report No. 8/ 1993 entitled "Trends in Marine Losses and Major Casualties: 1984 - 1992," completed by **P. Thyregod** and **B.F. Nielsen**, reports that the number of casualties for vessels 10,000-dwt and larger (reported by the Institute of London Underwriters) have increased from 53 in 1984 to 117 in 1992 (or 7.1 casualties per 1,000 vessels in 1984; 12.3 per 1,000 in 1992). During the same period, the average age of in 1984; 12.3 per 1,000 in 1992). During the same period, the average age of the fleet increased from 9.4 years to 13.5 years. The Copenhagen shipyard Burmeister & Wain Skibsvaerft A/S has been an active proponent in the age versus casualty debate. The following graphical illustrations represent some of the report's findings.

## **Bulk Carriers: Casualty Rates In Relation To Age**

## Year

	84	85	86	87	88	89	90	91	92
Casualties	28	41	39	54	36	40	58	61	59
Vessels	3,838	4,136	4,305	4,203	4,205	4,271	4,370	4,443	4,484
Casualty rate per 1,000 vesse	7.29 Is	9.91	9.06	12.85	8.56	9.37	13.27	13.73	13.16
AVG. AGE	9.52	9.74	10.03	10.20	10.85	11.65	12.38	13.09	13.

worldwide network which includes referral to multi-lingual physicians and hospitals, legal assistance, patient monitoring and other on-shore services; professional coordination of evacuations; medically supervised repatriations; full pharmaceutical stores on board; and training sessions to instruct personnel in CPR and how to assist in diagnosis.

For more information,

Circle 65 on Reader Service Card

## **USMSA Has New Directory Available**

The U.S. Marine Safety Association (USMSA) has available its 1993/

Category			Year						Total	
	84	85	86	87	88	89	90	91	92	
Collision	10	24	11	25	22	29	30	20	23	194
Fire	13	16	21	13	14	27	30	25	34	193
Machine	6	4	6	6	6	2	6	10	16	62
Strand	17	34	17	29	26	23	29	23	27	225
Technical	1	2	5	3	5	8	7	9	9	49
Unknown	3	5	4	1	1	2	4	9	1	30
Weather	5	8	14	24	14	13	20	26	17	141
Military	36	26	67	109	54	0	0	2	0	294
TOTAL	91	119	145	210	142	104	126	124	127	1,188

## Tankers: Casualty Rates In Relation To Age

	Year								
	84	85	86	87	88	89	90	91	92
Casualties	18	27	19	25	27	40	37	35	36
Vessels	2,761	2,760	2,741	2,769	2,827	2,908	2,998	3,099	3,221
Casualty rate per 1,000 vesse	6.52 Is	9.78	6.93	9.03	9.55	13.76	12.34	11.29	11.18
AVG. AGE	9.52	10.08	10.54	11.05	11.64	12.22	12.81	13.36	13.72

1994 Membership directory. It is a current listing of company personnel, addresses, telephone and fax numbers for more than 145 USMSA member companies. The USMSA is made of companies and individuals who are involved in either the design and/or manufacture of marine safety equipment; who service or sell safety equipment; or who provide training in the use of such equipment. For a copy of the new directory call: (215) 564-3484.

## Japan Establishes Council For Malacca Straits Safety

In order to raise the safety standard of oil tankers passing through

## **Visit The Only Trade Show Dedicated To The Commercial Workboat Industry**

Celebrating its 15th year, The International WorkBoat Show features equipment, services and new ideas for the entire inland, offshore and coastal workboat fleet; from 20 ft. patrol boats to the largest pushboats and passenger ferries.

The features: International **WorkBoat** Over 12.000 Show Opportunities to

This year's show Over 500 Exhibiting Companies Over 800 Booths

- Attendees
  - The Newest Products and **Developments**
  - Compare Values
  - **On-site Seminar**



Presented by WorkBoat Magazine December 2-4, 1993 Program Sponsored by Workboat

## **Convention Center New Orleans, Louisiana USA**

For more information, call or write: The International WorkBoat Show 5 Milk Street, P.O. Box 7437, Portland, Maine 04112-7437 USA Telephone: 207-772-3005 Telefax: 207-772-5059

Circle 21' on Reader Service Card

**New Orleans** 

## Magazine

TBA - 12 - 16 - 16 1/2 All Parts Made In U.S.A. And Are Fully Guaranteed TEL.: 718-392-4444 FAX: 718-482-8372 TLX - TWX 710-582-4847 JPRNYK 48-55 36th Street, Long Island City, NY 11101 Authorized Agents

DUBA	HOLLAND
VRETTOSHIP S.A.	M.P.R.S.
SHARJAH U.A.E.	Pump Repair Service
Tel: 06-358244	F. Van Eedenplaats 49
Fax: 06-369594	Tel: (010) 450 70 85
Telex: 68908 VSHIPEM	Fax: (010) 450 70 85

Circle 229 on Reader Service Card



the Straits of Malacca, Japan's Ministry of Transport and Ministry of International Trade and Industry (MITI) will jointly set up a council comprised of Japanese shipping and oil industry bodies.

The council, which is reportedly expected to be formed before the end of the current fiscal year ending March 31, is aimed at creating an information network of related groups such as the Petroleum Association of Japan and the Japanese Shipowners' Association.

## Oil Spill Financial Responsibility To Increase

The Department of the Interior's Minerals Management Service (MMS) published an Advance Notice of Proposed Rulemaking (ANPR) in the Federal Register advising all operators of facilities handling oil and oil products located in, on or under the navigable waters of the U.S. that they will need to provide evidence of financial responsibility.

OPA 90 mandates the development of new regulations to implement provisions of the law that increase financial responsibility requirements for Outer Continental Shelf (OCS) operators handling oil from \$35 million to \$150 million. For the first time, all operators in, on or under navigable waters of the U.S. and its territories will face new regulations establishing the identical \$150 million requirement.

"The law contains provisions aimed at strengthening oil spill prevention, response capability and clean up efforts, as well as ensuring payment of damages resulting from oil spills should they occur," said MMS director **Tom Fry.** 

## Raytheon Acquires Exclusive Distribution Rights For Kannad EPIRB

Raytheon Marine Company has acquired the exclusive distribution rights for the Kannad 406 MHz EPIRB in North America. The Kannad EPIRB complies with IMO and GMDSS requirements for Category I (float-free) and Category II (non float-free) systems. The Kannad EPIRB will alert search and rescue authorities to pinpoint a ship's location within one nautical mile anywhere in the world, and is the only one to be simultaneously type approved by the four founding members of the COSPAS/SARSAT program.

The Kannad EPIRB is available in two versions: a 406S manual, and a 406FH float-free.

For free information from Raytheon on the Kannad EPIRB,

Circle 76 on Reader Service Card

## ABS Launches New SafeHull System: Designed To Provide Long Term Safety, Savings

American Bureau of Shipping Chairman **Frank Iarossi** announced the launching of the class society's SafeHull System for the design and evaluation of ship structures.

"SafeHull resulted from an ambitious three-year, \$4 million research and development undertaking to improve ABS Rules (Rules for Building and Classing Steel Vessels), the largest R&D effort ever undertaken by ABS," Mr. **Iarossi** said. "With

## Japan Shipyards To Increase Imports To Compete

Various market factors including the surging yen and fierce competition from European and Korean yards are forcing Japanese yards to reevaluate current procedures.

A number of the major yards have set up project teams in order to raise the imported content of vessels, according to the Japan Ship Centre. For example, Sumitomo Heavy Industries (SHI) has established a team at its Oppama yard to increase imports to 10 percent of total equipment machinery, and Ishikawajima-Harima Heavy IndustriesI has established a similar team.

Other yards are improving and expanding links to overseas yards. For example, Mitsui Engineering & Shipbuilding (MES) has a technical agreement with Hudong Shipyard in Shanghai and has plans to import cargo access equipment from Samsung of Korea. MHI has established a joint venture with Jiangnan Shipyard of Shanghai for manufacture of marine equipment, machinery and steel. SHI also has a joint venture in Shanghai, which includes

the availability of the ABS SafeHull System, shipowners, operators, builders and designers will have the capability to thoroughly quantify the dynamically induced stresses that could exist in a ship structure. This new capability will lead to a more optimum distribution of steel in a ship's structure, which, in turn, will lead to a significant reduction of structural failures due to the effects of yielding, buckplans of importing low-priced marine equipment. A recent report from the Kaiji Press reports that **Terushi Nishiguchi**, the newly appointed general manager of IHI, has called for drastic restructuring of the nation's shipbuilding industry. Reportedly IHI plans to procure seven to eight percent of ship machinery and equipment overseas when building certain vessels.

And unless further orders are secured, the Kobe building dock of Kawasaki will be empty for nine months following the floating out of a 70,000-dwt bulker at the end of February 1994, until the keel laying of an LNG carrier in December of that year. According to the Japan Ship Centre, the future product mix in Japanese yards is difficult to predict, as it is with any yard, but all indications are the yards will: aggressively pursue VLCC construction, as many have recently completed investment programs aimed to ensure efficient double hull tanker construction; and seek LNG carrier orders.

ling and fatigue." Included at the unveiling, which was held at a special news conference held in New York City, were comments from Dr. **Donald Liu**, ABS senior vice president-technology, under whose direction SafeHull was developed. "In essence, by uniquely combining an engineering first-principles approach with our experience and technology, ABS has finally been able to *(Continued on page 46)* 

C

O

E

N

45





S

W

comes a full line of liferafts with unsurpassed ZODIAC quality and reliability. U.S.C.G. approved, they come in a complete range of Coastal and S.O.L.A.S. liferafts carrying 6 to 25 people. ZODIAC manages to beat the competition in price as well as quality.



#### 

**ZODIAC** Stevensville, MD 21666 
(410) 643-4141-ext. 3009

October, 1993

Circle 28 on Reader Service Card

Maintaining World Leadership In SWATH Construction Through Superior Design And Engineering.

979 "G" Street • Chula Vista, California 92011 (619) 426-2179 FAX: (619) 426-2196

Circle 277 on Reader Service Card

(Continued from page 45) create a system of formulations that represents the complex, real-life experience of a ship at sea." The final development of the product, however, is not entirely complete. To date, the system is applicable only to tanker structures. In time, it will be expanded to include bulk carriers, container carriers and other vessel types.

Furthermore, there are plans to expand the capabilities of the program to analyze existing vessels, to identify stress areas and establish

an appropriate inspection schedule to monitor these areas, said Mr. Iarossi. For more information on SafeHull from ABS.

**Circle 77 on Reader Service Card** 

## **IDB Mobile Part Of Project Condo Cooperative Venture**

IDB Mobile Communications, Inc.

of Los Angeles has approved Project Condominium, a cooperative ven-ture with Cable & Wireless, Hong Kong Telecom, Teleglobe Canada and Morsviazsputnik, which enables IDB Mobile to enter Inmarsat's next generation of digital services, called Inmarsat B & M.

The five carriers are building two dual earth stations, one in Hong Kong and one in Laurentides, Canada. The Hong Kong earth station will serve the Pacific Ocean Region (POR) and Indian Ocean

Region (IOR) and the Canadian earth station at Laurentides will serve the Atlantic East and West Ocean Regions. Under Project Condo, the earth stations will offer access to other carriers under multiidentification numbers and will be linked by dedicated circuits, enabling customers to access any of the four ocean regions from a convenient single point.

"The truly unique aspect of Project Condominium is that the earth stations will have the ability to accommodate up to 10 signatories and/or Inmarsat service providers by al-lowing them to place their own land earth station ID number in the earth station," said **Jon Klein**, president of IDB Mobile. "As a tenant in Project Condo, the operator will have his own virtual earth station with a full range of services while investing less than 10 percent of the cost he would face if he built his own station." For more information on IDB Mobile,

**Circle 7 on Reader Service Card** 

## Lytron Heat Exchangers Stocked For Off-The-Shelf Delivery

Available from stock in three core sizes, Lytron 5000 Series, all-aluminum, fin-and-tube heat exchangers provide thermally-effective heat transfer in packaged heat removal systems using coolants less effective than water.

Made entirely of aluminum, Lytron 5000 Series heat exchangers have outer fins brazed to the tubes. The tubes are thermally-enhanced with Lytron's proprietary INNER-FIN extended surface on the inside of the tube circuit. Strength and durability is achieved through brazed and welded joints throughout. The brazed core, combined with the all-welded frame construction, provide a reliable, compact and thermally-effective heat exchanger. For more information on Lytron 5000 Series heat exchangers,

**Circle 9 on Reader Service Card** 

## **Cruising Generator Provides Onboard Electrical Power**

The Auto-Gen marine cruising generator, from Mercantile Manufacturing, becomes a fuel efficient source of onboard electrical power when hooked up to a boat's main engine. The heavy duty generator has a power output of 6.5kW, and is designed as a boat's primary electrical source or as a backup to separate

# We're forming a new alliance in marine refrigeration

In a rapidly changing industry, Unitor and Dobsons are joining forces to offer the international shipping industry an unprecedented worldwide service & supply organisation. With Unitor's emphasis on refrigerants, gensets. The Auto-Gen unit operenvironmental issues and service worldwide, and Dobsons excellence in service and the supply of spare parts, the ates best when driven by the engine's joining of the two companies is a perfect match. The challenges of the environmental issues, increased demands crankshaft pulley. However, any accessible engine pulley that pro-vides adequate speed and belt size as to operating efficiency and service capabilities can only be met by a joint effort. can be used. The generator operates тне Unitor Dobsons U.S. either clockwise or counterclockwise, Tel: 717-763-1422 PERFECT Fax: 717-763-1591 so a port or starboard mounting is Circle 282 on Reader Service Card possible. For more information, Unitor Area Office Americas Tel: 310-4372813 Fax: 310-4328393



**Circle 10 on Reader Service Card** 

Unitor Dobsons UK: Tel: 44-51 630 3869. Fax: 44-51 639 3525. Tlx: 628763/628766 (DOBSON G) Cable: UNITORWELD. Head Office: Unitor AS, P.O.Box 600, N-1411 Kolbotn, Norway. Tel: 47-66 81 88 00, Fax: 47-66 80 79 75, Tlx.76004 UNTOR



TIx: 656302 Unitor LGB



From Design And Construction Through Overhaul

Join the shipyards and designers who have benefited from Intergraph's broad set of products. Proven, off-the-shelf products that help you respond to competitive pressures for high quality, reduced lead times, and low costs throughout each ship's life cycle.

No other company even comes close to integrating all your shipbuilding requirements.

With Intergraph, you can depend on concurrent engi-



manufacturing. Technical information management of documents and data models. Integrated work-package planning. Unmatched worldwide customer training and support.

What's more, you enjoy the confidence that comes from partnership with a billion-dollar, *Fortune 500* company consistently rated No. 1 in customer satisfaction.

For more information, call 800-826-3515 or 703-264-5600. Or contact your Intergraph representative.

neering technology — from advanced shipbuilding design to Or contact your Intergraph



## Solutions for the Technical Desktop

Intergraph® is a registered trademark and Solutions for the Technical Desktop is a trademark of Intergraph Corporation. Other brands and product names are trademarks of their respective owners. Copyright 1993 Intergraph Corporation, Huntsville, AL 35894-0001. DDAD107A0.

Circle 225 on Reader Service Card





# Five Dry Docks on the Gulf Coast.

Planning ship or boat repair, overhaul or conversion? Plan on Trinity. We have five dry docks on the U.S. Gulf Coast. Two in Beaumont, Tex., two in New Orleans, and one in Moss Point, Miss. Our Beaumont facilities can dry-dock any vessel or

Our Beaumont facilities can dry-dock any vessel or platform up to 600 by 100 feet with a maximum lifting capacity of 20,000 LT.

We have offered this high quality, full

service, on-time delivery to our customers for years. Now, with two additional larger docks, we can offer the same service to you.

We have built over 14,000 vessels and repaired or converted hundreds.

For quality, dependability, and quick turnaround, please contact Trinity for your marine repair and conversion requirements.



Charles G. Hall, M.E., 13085 Industrial Seaway Road, Gulfport, MS 39503 USA Tel: 601-896-0029, Fax: 601-897-4828, Telex: 6821246, Cable: HALMAR, Easylink: 62218740

Circle 259 on Reader Service Card



## **Pan-United Shipyard Delivers Three** Harbor Tugs To Port Of Singapore



One of three harbor tugs delivered by Pan-United Shipyard.

Pan-United Shipyard Pte. Ltd., a subsidiary of Pan-United Corporation Pte. Ltd., has delivered three 2,700-bhp harbor tugs.

Each vessel is propelled by two Stork-Wartsila 6FHD240 diesel engines.

To provide maneuverability, two Aquamaster steerable thrusters are installed. Electrical supply is provided by two 87kW Caterpillar diesel generators.

The vessels achieved a free running speed of 12.5 knots and a bollard pull in excess of 30 tons.

The building of this series of harbor tugs is the second project undertaken by Pan-United for the Port of Singapore Authority.

The first project, carried out in 1992, was the fabrication and installation of two sets of link bridges at the Cruise Terminal at World Trade Center, Singapore.

The 92-foot harbor tugs, named "TG 5," "TG 6" and "TG 7," are owned by the Port of Singapore Authority.

The vessels have a beam of 31 feet, a depth of 15 feet and a draft of 11 feet.

For more information on Pan-United Shipyard,

**Circle 5 on Reader Service Card** 

## Ingalls' Second SA'AR 5 Corvette For Israel Launched

The second of three SA'AR 5 corvettes being built for the government of Israel by Ingalls Shipbuilding division of Litton in Pascagoula, Miss., was guided to her outfitting berth after being launched on Friday, Aug. 20, 1993, at Ingalls. After final outfitting and sea trials, the 281-foot long ship is scheduled to be delivered in 1004. In colls has one additional ship of the class 1994. Ingalls has one additional ship of the class under construction.

For more information on Ingalls,

Circle 14 on Reader Service Card



## Workshop **\*** Repair Bay **\*** Yacht Storage Maintenance **\*** Boathouse **\*** Field Office **\*** Heavy Equipment Storage

WIDTHS AVAILABLE: 10' TO 65' LENGTHS IN 5' INCREMENTS

ALL WEATHER PROTECTION—FAST ASSEMBLY APPROVED FOR GOVERNMENT CONTRACT BIDDING 1-800-297-8724



An Ingalls-built SA'AR 5 Corvette.

## New 20 kW for fishboats and workboats. Great refer power.

The new M20CL, 20 kW set is designed for commercial operators who want Northern Lights quality, features and proven reliability-All at a very affordable price.

Lugger diesel powered. This Lugger four cylinder is anvil tough. It's 135 cube, tunnel-bored, block is rigid for long life.

Smooth and quiet. A four cycle engine, it is balanced and incredibly quiet. A set you can live with while you make a living.

**Custom built** versatility. There's a full range of options: front PTOs, pulleys, panels, large alternators, pumps and more. You get a complete power system, not a do-it-yourself genset kit.



Tested, retested. Each set is load tested with its controls. It's right when you get it.

## UNIVERSAL SHELTERS

U.S. Hwy. 19 South \* Pelham, GA 31779  $912-294-9633 \star \text{fax} 912-294-7816$ 

Circle 275 on Reader Service Card

October, 1993

Automatic Voltage Regulation. An AVR gives you  $\pm 1.5\%$  voltage regulation to tion is a big plus when you sell your boat. protect your equipment. The 12 wire, single or 3 phase generator has a 95° temp rise, not 105° like some. Transformer regulated ends are available for heavy motor starting. More power? There are 5 C-Series. Choose a 20, 30, 36, 60 or 80 kW set. Plus two 1200 RPM sets at 22 and 30 kW.

High resale value. Set's quality reputa-International service. We support you wherever the fishing or tow takes you See your dealer or factory branch

Seattle 206 789-3880 Fax 206 782-5455 Alaska 907 562-2222 Florida 305 946-7601 Boston 617 561-2800 ®



Circle 278 on Reader Service Card

**Peterson Builders Delivers Ferry** William Market To Miller Boat Line



Peterson Builders, Inc. (PBI) of Sturgeon Bay, Wis. delivered the ferry "William Market" to Miller Boat Line, Inc. of Put-In-Bay, Ohio. The "Market" is 96 feet long, has a 38.6-foot beam and is capable of carrying 26 cars and 260 passengers. Designed by Timothy Graul Ma-rine Design of Sturgeon Bay, Wis., major equipment on the Market includes:

Two Caterpillar 3412 DITA diesels, 605 hp @ 1,800 rpm, each with 54-inch by 44-inch 4blade bronze wheel through Twin Disc MG-520 gears, 4.03:1 reduction

Two Northern Lights 33 kW; 120/240v/ 60Hz/1 phase generators.

PBI had previously built two other similar ferries for Washington Island Ferry Line of Door County, Wis. For more information on Peterson Builders,

Circle 49 on Reader Service Card

Damen Shipyards Delivers 22<sup>nd</sup> Damen Combi Coaster 125



Another Damen Combi Coaster 125 has been delivered by Damen Shipyards in The Netherlands.

The M.S. Sandwater was delivered to Krey Schiffahrts GmbH & Co. KG on June 29, 1993, the 22<sup>nd</sup> vessel in succession delivered of the Damen Combi Coaster 125 range.

The 3,040-dwt vessel is 290 feet long, with a beam of 41 feet and a draft of 15 feet. The Sandwater is intended for sea and river transport of containers as well as bulk cargo. The hydraulically movable wheelhouse allows the vessel to pass bridges with low air draft. The

vessel is classed by Germanischer Lloyd + 100 A5. For more information on Damen Shipyards,

#### **Circle 57 on Reader Service Card**

M.S.	Sandwater	Equipment List	
------	-----------	----------------	--

Deutz MWM Main engine Generator engine ..... Caterpillar . Alfa-Laval Separators ... International Paint Coatings

Propeller . .. Lips Navigational aids ..... Navicom Emergency boat davit. Schat Davit . Navicom Steering gear ..... Sperry

## **Gladding-Hearn Delivers New Pilot Boat**

The San Francisco Bar Pilots has taken delivery of its first pilot boat built by Gladding-Hearn Shipbuilding, The Duclos Corp. Designed by the Somerset, Mass. shipyard and C. Raymond Hunt Associates of Boston, the 67-foot vessel, called the Golden Gate, has a deep-V hull that reaches speeds of 25.5 knots. The twin-screw, all-aluminum vessel, which measures 18 feet abeam and draws six feet, is an all-weather boat powered by Caterpillar Diesel 3412 DITA engines, each rated 764 bhp at 2,100 rpm. The engines drive two 36-inch nickel-bronze propellers via ZF 2.5:1 reverse/reduction gears and Aquamet 17 shafts.

For more information on Gladding-Hearn,

**Circle 53 on Reader Service Card** 







The BoatLIFE® Two-Part 1 & Calk Polysulphide metering, mixing and dispensing system has been used to effectively and economically lay in over 40 miles of sealant in a typical cruise ship application

## When You Have **To Seal It Right The First Time!**

BoatLIFE® marine sealants are the first choice of the leading cruise, sail/cruise and commercial ship builders and owners - worldwide. We will be happy to discuss your specific requirements/ projects with you.



## BP**Googricn**

**Engineered Polymer Products** 

150 Division Drive Wilmington, North Carolina 28401 919-251-8000 Fax: 800-835-2575

A business unit of BFGoodrich Aerospace

©1992 The BFGoodrich Company

50

Circle 203 on Reader Service Card

Circle 294 on Reader Service Card



Astilleros Espanoles S.A.

# Ship Repair & Conversion '93

Following the success of last year's ship maintenance conference ex-hibit, Ship Repair & Conversion '93 returns to Olympia 2 London, En-gland, November 9-10, 1993. Ship Repair & Conversion '93 is

the major international meeting dedicated to the shiprepair, conversion and maintenance industry. More than 79 shiprepair yards are expected to attend this year's conference. The main message from previous conferences was that the industry has yet to experience the

resulting increase in trade as governments and international regulatory bodies strive to make the world's fleets safer and better maintained. This will inevitably add to the core business the shiprepair industry presently receives from an ever-ag-ing global merchant fleet. For more information, contact: John Gwynn-Jones, Director, BML Business Meetings Limited, 2 Station Road, Rickmansworth, Herts WD3 1QP, England, tel: +44 923 776363; fax: +44 923 777206.

For the first time ever, there will be a major U.S. presence at the Ship Repair & Conversion '93 show. A pavilion will be organized in conjunction with the Shipbuilders Council of America, and a number of U.S. shipyards will be represented, including (note: list current at press time):

> Atlantic Marine, Inc. **BethShip-Sparrows Point Yard** Avondale Industries, Inc. **Metro Machine Corporation Newport News Shipbuilding** Norshipco Southwest Marine, Inc. Marine Hydraulics International, Inc. Jamestown Metal Marine Sales, Inc. Hopeman Brothers, Inc. **Teleflex** Incorporated

## **Schedule of Events:**

## **Tuesday, November 9:** Session 1: The Industry

• The Future And Competitive Edge • The ruture And Competitive Eage Of The Repair Industry In Singapore: **Tong Chong Heong**, vice president ASMI & executive director Keppel, Singapore • Hong Kong's Shiprepair Industry Now And After 1997: **Yang Shi Lan**,

deputy managing director, Yiu Lian Dockyards, Hong Kong • The U.S. Shiprepair Industry - A

Need For International Market Penetration: Bob Leber, director shiprepair, Newport News Shipbuilding & Engineering, USA

Session 2: Operations

stration): Lars Brodje, maritime advisor, Inmarsat, London

Session 3: Shipyards • Shipyard Development: Peter Meanley, director, Posford Duvivier, U.K.

• Shiprepair And ISO 9000: John De Rose, operations manager, Quality Services, Lloyd's Register of

Shipping, U.K.
Gas Safety In Repair Yards -People And Equipment: Karl-Pe-

ter Rohlssen, gas safety specialist, Ibeda GmbH, Germany
Getting Ready For Refit - A Shiprepairer's Point Of View: Richard Woodhead, chairman & chief executive, A&P Appladore (International), U.K.

## Wednesday, November 10:

October, 1993

• Introduction Of Planned Mainte-nance Systems Onboard Managed Tonnage: Lock Parker, group technical executive, Acomarit, Geneva • Operating Older Tonnage In A Hostile Environment: Peter Harrap, chief engineer superinten-dent, BP Oil U.K. Ltd., U.K.

• Engine Repair Assistance By Satellite (Ship-To-Conference Demon-

Session 4: Surveys

 Repair Versus Scrap: Heige Dag Tangen, vice president & chief representative U.K. & Ireland, Det Norske Veritas, U.K.
Vessel Inspections/Ship Approval:

Gary Skipp, manager marine services, Texaco Marine Services, Texas

• How Far Can A Ship's Structure

(Continued on page 52)



### Deteriorate Before It Is Impairable?: John Waite, principal naval architect, The Salvage Association, U.K. **Extended** Operational Studies:

Tony Brondle, Aim Safety, U.K. What Is An Enhanced Survey?: **Bob Vienneau**, vice president, ABS Europe Ltd., London

Owners' Survey - Shipyard Approval: (Speaker to be announced)

#### Session 5: Conversions

 Ship Conversion Contracts - The Key Clauses: Simon Curtis, partner, Watson, Farley & Williams,

#### London

"Val de Loire" - The First Passenger/Car Ferry To Meet The New **SOLAS Regulations: Michael** Maraval, new project department, Bretagne-Angleterre-Irelande SA (Brittany Ferries), France
Conversions Of The "Vinius" To

The Latest SOLAS Requirements: Paul Ashcroft, managing director, Consultancy Services Northern Ltd., Liverpool

Session 6: New Developments In Paints And Coatings

A panel discussion with five of the world's leading suppliers: International - C.O. Anderson, business manager (Anti-Foulings) (Self-Polishing Anti-Foulings - A Scientific Approach)

Hempels - Svend Johnson, deputy director, marine

Sigma - Rodney Towers, marketing mgr. (Ballast Tank Problems) Jotun - **Ragnar Jahr/Linda Dia**mond (Water Ballast Tank) Kansai Paint - I. Momiyama, general manager (R&D) (Third Generation Surface Tolerant Coatings)



**Exhibitor List (partial):** Aalborg Ciserv ABS Marine Services Ltd. Antwerp Shiprepair **ARNO Dunkirk ARNO** Saint-Nazaire Asmar Shipbuilding & Docking Co. Astican Astilleros Espanoles SA Atlantic Marine Inc. Atlantis Engineering & Construction Avezaat BV Avondale Industries Inc. Bahrain Ship Repair Company (BASREC) BethShip-Sparrows Point Yard Blohm + Voss AG BMEC Brisard Sud Marine Enterprises

## TRIBON - THE SHIPBUILDING SYSTEM



**TRIBON** is a totally integrated design and information system created to fit the specific business needs of the shipbuilding industry.

**TRIBON** provides advanced features for the assembly phase of ship production and materials control.

**TRIBON** is tailor-made to support the following main activities in the shipbuilding process; **TENDERING, DESIGN, PRODUCTION, MATERIALS, PLANNING, FINANCE AND FOLLOW-UP.** 

**TRIBON** also combines the best features from AUTOKON, SCHIFFKO and STEERBEAR which are installed at more than 125 sites in Asia, Australia, Europe, South and North America. Please send me further information about TRIBON.

Circle 231 on Reader Service Card



	<i>To Kockums Computer Systems AB, P .0. Box 50555,</i> <i>S-202 15 Malmö, Sweden. Phone +46 40 10 34 55,</i> <i>Telefax + 46 40 97 84 15.</i>
	Name
	Title
	Company
	Address
Ċ	Postal code and Town
V	Country



This is our new AutoSHIP for Windows<sup>™</sup> program. We started with NURBS curves and surfaces, the high-end CAD standard. Then we added new extensions to NURBS to allow extruded, rotated, blended and developable surfaces. Curves may be embedded on surfaces or even other curves. Any edge of a surface may be attached to a curve or another surface. Change the hull shape and have the deck. cabin, keel, even thrusters and moonpools adjust automatically. AutoSHIP for Windows™ exports to AutoHYDRO, AutoSHIP BUILDER, AutoPLATE, our nesting and NC cutting programs, DXF, IGES, 3-D Studio<sup>™</sup> and other major programs.

## YOUR HULL DESIGN SYSTEM

HAS JUST

**BECOME AN** 

ENDANGERED

**SPECIES** 

54

Windows<sup>74</sup> is a trademark of Microsoft Corpo 3-D Studio<sup>74</sup> is a trademark of Autodesk, Inc.



W HETHER YOU ARE USING the time-honored battens and splines or the latest computerized system from our competitors, your hull design system is now obsolete. But don't just take our word for it, ask the competition. Can they cut a bow thruster tunnel into a hull? Or change hull shape and have the thruster intersection update instantly and automatically? Can they display shaded, rendered models with up to 16.7 million colors on industry standard software? Can they support virtually any PC-compatible graphics adaptor, printer or plotter?

We can. Ask us for your free demo disks on AutoSHIP for Windows<sup>TM</sup> and your free catalog on our hull design, hydrostatics, ship construction, resistance & propulsion and ship-board systems software.

403 - 611 Alexander Street

ver. Canada V6A 1E1

Ph: (604) 254-4171 Fx: (604) 254-5171

autoship

(formerly Coastdesign Inc.)

**Systems** Corporation





## **ELECTRONICS UPDATE**



Navico's AXIS line of handheld waterproof VHF radios.

## **AXIS Submersible Radios From Navico**

Navico has introduced AXIS, a line of submersible handheld VHF radios. AXIS radios are built to deliver reliable VHF communications in conditions that render regular handheld VHF radios inoperative.

The AXIS models share innovative design features such as a cast magnesium alloy chassis and case manufactured from an engineering grade polyester/polycarbonate alloy. The case is sealed using stainless steel fasteners combined with an advanced single plane seal system for waterproofing.

Battery packs are designed to the same standards. Mounted in an enshrouded receptacle, the battery incorporates a molded thermoplastic shock-absorbing boot. A single point antenna connection is carved from a single block of stainless steel to ensure the watertight integrity of this critical connection. The shape of AXIS is designed to permit the operation of the radio with one hand, even wearing gloves. Encased in this housing is a five-watt radio with high-standard transmission and reception specifications. With an audio system reportedly twice as powerful as conventional handhelds, AXIS radios can be used in situations that would overwhelm other radios.

All AXIS radios must pass GMDSS tests for shock resistance and waterproofing. The radio is dropped twice on each of its faces from a height of one meter onto a hard surface, then submerged to a depth of one meter in water 60 degrees colder than the operating radio and left for one hour. There was reportedly no moisture intrusion. The company also claims the case is impervious to fuel oil and other chemicals.

Five AXIS models, including two GMDSSapproved units, are available. A full range of accessories, including waterproof speaker/mikes and headsets, rapid chargers, floatation devices, lanyards, and holsters, is available.

Circle 265 on Reader Service Card

AXIS has attracted interest from commercial and military organizations including the Royal English Navy, which Navico supplied with 781 AXIS radios.

For more information on Navico products,

Circle 22 on Reader Service Card



# **Reasons** for repair at Astilleros?









We stick to Repairs At Astilleros we're proud of a growing inflow of conversions. But repair is -and will always be- our main daily concern.







Four yards to choose Cadiz, Astano-Ferrol, Santander and Bilbao. Nine dry docks or floating docks, and capacities up to 400,000 dwt.

Atlantic, the Bay of Biscay or the Mediterranean.









**Strategic locations** Covering your lanes on the

## Non-stop work

Our industrial flexibility allows us to comply with your tightest schedules, working 24 hours a day.

For further information Ochandiano 12-14 (El Plantio) 28023 Madrid - Spain

Tel: (341) 387 81 00 Fax: (341) 387 81 14

The Shipbuilders of Spain

Circle 201 on Reader Service Card

## **NEW TECHNOLOGY**



The Osprey, the first ship of a new class of Minehunters for the U.S. Navy from Intermarine USA, is constructed of glass reinforced plastic.

## **Intermarine Delivers First Of Minehunter Class**

**Vessel Is First Glass Reinforced Plastic Vessel For U.S. Navy** 

ntermarine USA of Savannah, Ga. completed and delivered the first ship of a new class of Minehunter for the U.S. Navy, the USSOsprey, MHC 51, Coastal Minehunter. The ship is the first major vessel to be built of glass reinforced plastic for the U.S. Navy. According to Intermarine, the U.S. Navy selected its glass reinforced plastic as a material not only because it is non-magnetic, but also because of its high shock resistance, its noise and vibration damping characteristics (reportedly six times better than steel); its weight (30 percent lighter than steel); and because of its excellent fire and ballistic protection per unit weight.

The ship will remain at the Intermarine shipyard during the Post Delivery Availability period, and will be formally commissioned on November 20, 1993. The Osprey will then sail to the U.S. Naval base at Charleston, S.C. Following further U.S. Navy ship trials, the vessel will be homeported at Ingleside, Texas in the spring of 1994.

The delivery of the first ship represents the culmination of a successful technology transfer from Italy to the U.S.

In 1986 Intermarine SpA of Sarzana, Italy, was invited by the U.S. Navy to transfer its composite material design and production technology to the U.S. to support the new Coastal Minehunter program. In response, Intermarine USA was established in 1987 following a U.S. Navy contract to build large minehunters using composite materials. Construction of the Osprey, the lead ship of the MHC-51 Minehunter Class, started in May 1988, one year after the original contract award. The class is 188 feet long with a 900-ton displacement, and is equipped with modern variable depth sonar and an integrated digital control system.

The composite materials fabrication building at Intermarine USA has an area of more than 160,000-sq.-ft. and is equipped with six semiautomatic resin/glass impregnators on fullyarticulated bridge cranes. The facility is large enough to house six minehunter vessels or molds, all undercover, simultaneously. Overhead crane service can accommodate loads of up to 66 tons, while the building rail system is used to move complete ship hulls.

Intermarine USA regularly accesses the related composite technologies provided by Ferruzzi companies worldwide. In particular, Intermarine SpA, Tencara, both in Italy and SP Systems in California, combined with Intermarine in Savannah, Ga. to provide a complete capability in the development and manufacturing of advanced composites for marine, aerospace and industrial use. Of particular interest are the carbon fiber/epoxy/honeycomb



core yachts and offshore racing boats. Vessels up to 200 feet long have been successfully built to date and a 118-foot, 50-knot Surface Effect Ship is currently under construction. In addition, a number of fast patrol boats have been constructed using glass and aramid hybrid fabrics, as well as numerous glass reinforced plastic recreational and government agency vessels. In support of the Minehunter program and other contracts, Intermarine has established Technical and Integrated Logistics Support departments staffed with experienced engineers, designers and logisticians.

For more information on Intermarine USA,

**Circle 67 on Reader Service Card** 

Osprey Equipme	nt List
Main engines       Fincantieri Die         Propellers       Generators         Engine/Steering controls       Deck machinery         Mine hunting sonar       Coatings         Pumps       Ventilation fans         Shaft couplings       Joiner work         Polyester resin       Glass fabric         Vacuum sewage       Fancoils         Air compressors       Air conditioning         Reverse osmosis desalination       Anchors         Anchor windlass       Bearings         Combat system       Combat system	esel Grandi Motori (FDGM) Voith Schneider FDGM Paramax Pelligrini Raytheon International Unternational Unternational Buffalo Forge Holset Jamestown Metal Marine DSM/Owens Corning Vetrotex/Chomaratst Envirovac McIntyre Rix Industries York Village Marine Baldt New England Trawler Michell

The Osprey's crew at its August 23 delivery.





## Pauluhn Electric Introduces New Lighting Fixture Line

Pauluhn Electric introduced a new line of 316 stainless steel, Class I Division 2 lighting fixtures for corrosive and hazardous areas, which complements Pauluhn's existing line of marine fixtures and fittings currently made of cast bronze, brass and marine-grade aluminum.

The H.I.D. fixtures range in power from 70W to 250W in area lighting, and 50W to 1,000W in flood lighting. The fluorescent fixtures are available from 20W to 110W in Class I Div. 1 & 2.

In business since 1918, Pauluhn was one of the companies offering electrical fixtures for vessels when ships were first changing over from kerosene lamps. For more information on Pauluhn Electric,

**Circle 6 on Reader Service Card** 

## **Stevenson Replaces Vlandis** As OMI Senior VP

OMI Corp. announced that **Craig H. Stevenson** Jr., 39, president of Ocean Specialty Tankers Association, has been named senior vice president, chartering of OMI Bulk Management, the service division of the company. Mr. Stevenson, who will also serve as senior vice president of OMI Corp., is succeed-ing **George Vlandis**, 64, who is retiring after 22 years of service to the company.

Mr. Stevenson has had an extensive career in the shipping in-dustry beginning with Sabine Towing and Transportation Inc. in Port Arthur, Texas. He was appointed corporate secretary and director in 1979 and executive vice president in 1980. In 1985, Mr. Stevenson was elected to the board of directors of Hvide Shipping Inc. and in 1986 was named vp of development. He also served in 1988 as president and director of Seabulk Ocean Systems, a Hvide Shipping affiliate. In 1989, Mr. Stevenson was named president and director of Ocean Specialty Tankers Corporation, a partnership between OMI Corp. and Hvide Shipping Inc., which markets five chemical tankers in the U.S. coastal trade.

## Johnson To Succeed Walsh As Head Of Sulzer U.S.

Marcus J. Johnson has been chosen to succeed Robert G. Walsh, Jr., as president and CEO of the U.S. branch of the Swiss New Sulzer Diesel engine designing and manufacturing company. A graduate of the U.S. Merchant Marine Academy, with a graduate degree from Seattle University, Mr. Johnson served 28 years with Sea-Land Services Inc. After holding positions in vessel engineering and sea operations, he rose to spend four years managing their fleet as vp of sea operations. A diesel engine manufacturing agreement with Westinghouse was arrived at during Mr. Walsh's tenure. New Sulzer Diesel is a world leader in design, manufacture, support and R & D of high-quality, heavy-duty diesel engines for maritime propulsion and auxiliary electric power generation and industrial application. For more information on New Sulzer Diesel,

**Circle 61 on Reader Service Card** 

## Former Decking Design VP Forms New Floorings/ **Coatings Corporation**

Joe Solomon, former vp and partner in Decking Design, has formed a new corporate venture, International Flooring and Protective Coatings, Inc., based in Norfolk, Va.

"I have taken this step because I

believe I can better carry out my commitment to the finest services and products to valued customers at competitive prices while utilizing those vendors who have served me so well over the years," Mr. Solomon said.

Mr. Solomon announced that this new corporation will afford him the opportunity to explore new challenges in the flooring and protective coatings industry, as well as in other related areas.



October, 1993





## **Coast Guard Approves** Marine P-V Valve

Electromechanical Research Laboratories, Inc. (E.R.L.) received U.S. Coast Guard (USCG) approval for a new marine pressure-vacuum relief valve. Constructed of stainless steel, the valve was tested in accordance with A.P.I. 2000, the USCG reports, and approved for use in vapor control systems.

The valve, marketed under the name Superac, is an eight-inch, high-velocity model which employs an operating mechanism located outside of the exhaust air stream, to eliminate valve sticking and improve reliability. Stainless steel bearings are used at all pivot points, which greatly improves the accuracy of the valve, the company reports.

E.R.L. tests show the valve is repeatable to within three percent of the set point, and has a total

pressure increase of less than five percent from initial opening to the full-open flow rate.

Other characteristics of the Superac are its quiet operation, simplicity of design, high velocity discharge and manual test levers. Also, the valve can be inspected without tools, the company said.

For more information on Superac from E.R.L.,

**Circle 11 on Reader Service Card** 

## NNS Launches 26<sup>th</sup> Los **Angeles Class Submarine**

On Saturday, August 28 the To-ledo was christened at Newport News Shipbuilding, the 26th Los Angeles class submarine launched there. The event marked the yard's 50<sup>th</sup> nuclearpowered submarine.

The principal speaker at the event was Secretary of the Navy John H. Dalton.



Circle 216 on Reader Service Card

**Circle 248 on Reader Service Card** 

Circle 240 on Reader Service Card



## Nautical Designs Develops Fiberglass Building Technique For Paddlewheeler

Nautical Designs, Inc., a naval architect firm in Fort Lauderdale, Fla., has developed a vessel utilizing advanced building techniques in conjunction with Consolidated Yacht Corporation (CYC) of Dania, Fla.

The first vessel utilizing the technique will be a 142-foot long paddlewheeler with 22 passenger cabins for 44 passengers, plus living quarters for 12 crew. It will be operated in weekly cruises on inland waters.

By utilizing fiberglass panel construction that employs a Balsa Baltek core and flame-retardant resins, CYC can produce structural bulkheads that have a smooth, fair gelcoat exterior surface with an interior surface ready for the designer's choice of wall treatments. CYC is reportedly the only builder in South Florida certified by the American Bureau of Shipping for composite fabrication.

The building method has allowed Nautical Designs to develop scantlings that allow for a simpler construction than would be needed for a steel or aluminum vessel, and the finished surfaces will be yacht-quality without the thousands of man hours required to fair and paint a metal vessel to the same standard. Thus construction costs are quite competitive with comparably-finished metal vessels.

Nautical Designs has been established since 1985 and works on all types of vessels.

The bulk of its business is in consultation to cruise lines and working with yachts over 100 feet.

For more information on Nauti-

## Contract Awarded To PWH For World's Largest Ship Unloader

PWH Anlagen + Systeme GmbH, a company of Krupp Fordertechnik GmbH, Duisburg/Germany, received the order for a continuous ship unloader after a lengthy negotiation and development phase. It will reportedly be the biggest continuous ship unloader ever built.

With its handling rate of 2,300 t/ h, it will be able to unload an oceangoing vessel of up to 100,000 dwt. The customer is ENDESA Empresa Nacional de Electricidad, S.A., Madrid. The ship unloader is to handle imported coal in the port of Ferrol, Galicia. While PWH will supply the core components, supervise installation and manage commissioning, a large proportion of fabrication and services will come from Spain. It is expected to be commissioned in January 1995. For more information on PWH Anlagen,

cal Designs,

**Circle 37 on Reader Service Card** 

For more information on Consolidated Yacht Corporation,

Circle 38 on Reader Service Card



Drawing of paddlewheeler to be built using new fiberglass composite technique.



**Circle 78 on Reader Service Card** 

October, 1993

- Flexible Piping Layout... With Vertical Lift
- Reduced Holding Tank Size... 80% Smaller.
- Eliminates Toilet Vents
- · Reduces Material & Labor Costs, and Topside Piping Weight
- Proven History of Reliability
- Over 3,500 Marine Installations Worldwide



## ENVIROVAC INC.

1260 TURRET.DRIVE • ROCKFORD, IL 61115 • U.S.A. 815/654-8300 • TOLL FREE: 800/435-6951 • FAX: 815/654-8306

Circle 217 on Reader Service Card



## TANKER STATISTICS

Size Group DWT	Pi	rivate	Com	pany	Totals		
	No.	DWT	No.	DWT	No.	DWT	
10,000/16,499	2	28,000	-		2	28,000	
16,500/24,999	6	103,200	1	18,130	7	121,330	
25,000/29,999	1	28,000	1	29,990	2	57,990	
30,000/34,999			1	34,000	1	34,000	
35,000/39,999	3	118,500		-	3	118,500	
40,000/44,999	2	88,000		-	2	88,000	
45,000/49,999	3	135,000		· · · · ·	3	135,000	
50,000/59,999				-		-	
60,000/69,999						-	
70,000/79,999	1	70,000			1	70,000	
80,000/89,999						-	
90,000/99,999	5	479,300			5	479,300	
100,000/124,999	2	223,000	-	-	2	223,000	
125,000/139,999		-				-	
140,000/159,999			4	596,000	4	596,000	
160,000/199,999		-	-			-	
200,000/249,999		-				-	
250,000/279,999	2	516,000			2	516,000	
280,000/319,999	5	1,400,000			5	1,400,000	
320,000+	-	-	and a state		-	-	
TOTALS	32	3,189,000	7	678,120	39	3,867,120	

SOURCE: John I. Jacobs PLC, London

LPG Carriers On Order				LNG Carriers On Order				
Owners	Capacity (M <sup>3</sup> )	Yard	Delivery	Owners <i>Finland</i> Adnoc	Capacity (M³) (four) 135,000	Yard Kvaerner-Masa	<b>Delivery</b> 1/96 to 4/97	
Belgium Hollming Shipping	12,000	Boelwerf	12/93	<i>France</i> Petronas	(five) 130,000	St. Nazaire	7/94 to 7/97	
<i>Italy</i> Petrolnavi	21,000	Apunia	6/95	<i>Italy</i> Qatargas & SNAM	(two) 65,000	Fincantieri	12/95 & 5/96	
Soc. Gestioni Navali	(two) 10,500	M&B Benetti	93	Japan				
Carbocoke Armamen	to 37,000	Ferrari	1/96	Marathon & Phillips Abu Dhabi Gas MCGC Int, Ltd.	87,500 135,000	IHI Kawasaki Kawasaki	12/93 10/94 2/06	
<i>Japan</i> Kvaerner	(two) 34,500	Kawasaki	7/93 & 3/94	Tokyo Gas Abu Dhabi Gas	19,100 135,000 135,000	Kawasaki Mitsubishi Mitsubishi	2/96 6/94 mid 97	
Kumiai Kosan	75,000	Kawasaki	3/94	Australian LNG	125,000 (two) 125,000	Mitsubishi	early 95	

60					Mar	itime Reporter/	Engineering News
TOTAL: 11 ships	409,000 M <sup>3</sup>	Source: John I.	Jacobs PLC	TOTAL: 24 ships	2,750,400 M <sup>3</sup>	Source:	John I. Jacobs PLC
				Hyundai Merchant Marine	9 125,000	Hyundai	mid 96
A.P. Moller	18,000	Hyundai	8/93	Yukong Line	125,000	Hyundai	3/95
Korea, South				Hyundai Merchant Marine	9 125,000	Hyundai	3/94
contraction of the choice of t	,			Korea Gas Corp.	130,000	Hanjin	9/95
Cosmo Petroleum Gas	78,000	Mitsubishi	7/93	Korea, South			
KOTC	78,000	Mitsubishi	9/93	NKK/Malaysian Ship	18,800	NKK	7/93
Kumiai Kosan	75,000	Nawasaki	3/94	Abu Dhabi Gas	(two) 135,000	Mitsui	mid 94/mid 96





Trimble Galaxy Inmarsat-C/GPS"

# Two of the brightest ideas in maritime safety.

For those at sea, GMDSS is a great idea—the first truly "global" system for responding to distress. But for those saddled with the responsibility for selecting equipment to meet the new stan-

dards, GMDSS itself can be quite distressing. Now there's help at last. Introducing Galaxy – the first Inmarsat type-approved system to combine the world-wide communication powers of Inmarsat-C, with the precision of GPS navigation, in a single integrated unit. Together they not only exceed

the applicable communication requirements of GMDSS, but also provide a host of new capabilities for tracking and communicating with ships at sea.

The tracking and communication capabilities of Galaxy give fleet operators a powerful new tool for managing their ships. The home office can broadcast up-to-the-minute routing information to specific ships, redirecting them to suit changing

business opportunities. And since messages from the ship can include GPS position, the office can precisely monitor the movements of every ship in the fleet.

In an emergency, the push of a button on the Galaxy remote alert panel transmits a distress message to the selected Rescue Coordination Center. Included are the ship's identity, its position, speed, course, and the time and type of distress. No time is wasted, and with GPS position information rescuers will know right where to look.

To help ships stay out of distress situations, Inmarsat's SafetyNet<sup>™</sup> service broadcasts weather and other safety notices to vessels within specific geographic areas. Galaxy automatically selects the appropriate NAVAREA based on its GPS position data. Other NAVAREAs may be selected manually. Give us a call and we'll show you how complying with GMDSS can be one of the brightest business decisions you've ever made.



For more information please call or write our Marine Division: P.O. Box 3642, Sunnyvale, CA 94088-3642 1-800-TRIMBLE or +1(408) 481-8000 FAX +1(408) 737-6057 Trimble Navigation Europe Limited: Osborn Way Hook, Hampshire RG27 9HX England 44-256-760-150 FAX 44-256-760-148



Circle 258 on Reader Service Card





Artist rendering of the paddlewheel ferry Branson Belle.

## Paddle Wheel Showboat Branson Belle **Under Construction**

Luxurious 19<sup>th</sup> Century paddle wheel riverboats are the inspiration for the Branson Belle, a turn-of-thecentury style showboat under construction on the shore of Table Rock Lake near the White River Landing

area of Branson, Mo. Although it will be landlocked on Table Rock Lake, the owners, who include country singer Kenny Rogers, wanted naval architects DeJong & Lebet, Inc., of Jackson-ville, Fla. to design a ship to ap-proximate those bygone vessels. The vessel's interior will also be pat-terned after that period, designed

by Directions In Design of St. Louis. The vessel will be built by Maritime Systems, Inc. of Amelia, La., and co-owned by Silver Dollar City Inc. and Mr. **Rogers**. The U.S. Army Corps of Engineers, which owns the White River Landing where the ves-sel will be based, will be a regulatory partner.

A maiden voyage is scheduled for April 15, 1995. The ship will cost \$8 million to construct, with an additional \$5 million to be spent for Phase I of the landing, which will feature a ticket office, shops, walkways, and a gangplank for boarding the Branson Belle.

Branson Belle will be driven by twin rear paddle wheels like the ships it was modeled after. Larger than its historical counterparts, it is believed by its owners to be the largest excursion vessel ever built on a landlocked waterway: 240 feet from bow to paddle wheel and 78 feet wide. The hull will be built on a rail or track system, eventually to be launched into the lake where the

finishing work will be done. The ship will be U.S. Coast Guard-approved for 1,000 passengers plus crew, taking them on up to four daily two-hour cruises with dining and entertainment on Table Rock Lake. The ship will have a maxi-mum speed of 10 knots, but will usually operate at between 6 and 7 knots.

painted gingerbread trim, two grand staircases, balconies topped by a stained-glass skylight, and twin majestic fluted stacks rising 98 feet above water level are some of the touches that will add atmosphere to the cruise.

Each cruise will feature a meal and a family-style show in a threestory theater, which doubles as a dining room. The theater will offer a lake view and seat 650 at tables, with additional seating in the theater's balconies.



Co-owner Kenny Rogers behind a model of the Branson Belle, now under construction.

**Danish Shipyards Get** \$83.5M Subsidy Package

Danish shipyards will receive a subsidy package of nearly \$83.5 million following an agreement between Jan Troeborg, the Danish minister for industry, and key opposition parliamentary parties. Unemployment in the Danish shipbuilding sector has risen sig-nificantly in the last six months because of declining orders.

The subsidy put forward by government will take the form of loans at favorable interest rates for shipping lines ordering vessels with Danish wharfs.

Local analysts say that Denmark has given lower subsidies to the ship building sector in the past as com-pared with its European Community (EC) neighbors.

This is because Danish subsidies were linked to inflation and interest rate levels and these have declined significantly, so the value of the subsidies was steadily eroded, said the ministry of industry.

The new package actually brings the country in line with existing subsidy levels allowed for the sector by the EC. This (the level) is 9 percent of the vessel's contract value, said a spokesman for the Danish industry ministry.

## **Double First For GEC** Alsthom's European Gas **Turbines Subsidiary**

GEC Alsthom's European Gas Turbines subsidiary (EGT) has won its first-ever gas turbine order in Romania and has secured its first order for an RLM6000 gas turbine. The order in Romania from state-owned Petrom R.A. is for three Ty-

phoon gas turbine generating sets, wo waste heat recovery boilers and 6kV switchgear for a new offshore platform complex in the Black Sea. Delivery is scheduled for February 1994.

The Typhoons will operate on gas and each provide 4.5 MW of electric-ity, which will supply all of the plat-forms' operating and domestic energy requirements.

The second order, from Costain Oil, Gas and Processes, Ltd., is for the supply of an RLM6000 gas turbine generating set for a natural gas-fired power station being built in the U.K. for Scottish Power at East Knapton in the Vale of Pickering. The set is due to be deliv-ered in June 1994.

To meet environmental regulations, the unit will be housed in an acoustic enclosure and water injection will be used for emissions control. The RLM6000, the largest machine in EGT's aerodrive range at 40 MW, is a world leader in performance with a reported thermal efficiency of more than 40 percent. For more information on GEC

Alsthom.

Circle 32 on Reader Service Card

The Malaysia station will allow COMSAT to provide global cover age for Inmarsat-M, a voice, dat and fax service for smaller vessel and portable briefcase terminals and Inmarsat-B, a digital service fo larger vessels and land mobile user. with high speed data and large vol ume communications services.

COMSAT was reportedly the firs Inmarsat partner to offer these new cost-saving digital services to its customers and now will reportedly be the only organization to offer a global service through its own earth stations. Inmarsat-M and Inmarsat-B services are currently available in the Atlantic Ocean Region and Pacific Ocean Region through COMSAT's Southbury, Conn. and Santa Paula, Calif. land earth stations, respectively.

The new Malaysian facilities, which will be operated and main-tained by the Malaysian PTT, Syarikat Telekom Malaysia Berhad, are expected to be operational by mid-1994.

The agreement between COMSAT and Syarikat Telekom Malaysia Berhad allows COMSAT to add Inmarsat equipment to an existing INTELSAT earth station. The equipment will process COMSAT Inmarsat-M and COMSAT Inmarsat-M and Inmarsat-B traffic to and from the IOR. The Malaysian station will be linked by dedicated leased circuits to COMSAT's Santa Paula land earth station.

The station will be equipped to provide all of COMSAT's valueadded services, including operator assistance, language assistance in more than 140 languages, specialized telephone services, FaxMail services, and other news and information services.

COMSAT Mobile Communica-tions, a division of COMSAT Corporation, provides maritime, aeronautical and international land mobile services to customers around the world. COMSAT Corporation is an international communications, information and entertainment-distribution services company.

For more information on Comsat,

#### **Circle 83 on Reader Service Card**

## Philadelphia Gear Chosen For New Buoy Tenders

Philadelphia Gear Corp. has been Philadelphia Gear Corp. has been awarded a contract to supply 96DHCMG-CP reduction gears for the propulsion engines of the new 225-foot Juniper Class ocean-going buoy tenders. This class, planned to eventually number 16, will replace the surrent 50 user old WL P'a the current 50-year-old WLB's.

The gears will combine the power of the ship's two Caterpillar 3608 propulsion engines to a single Bird Johnson controllable-pitch propeller. The first ship of the class, designated WLB-201, was recently or-dered by the U.S. Coast Guard from Marinette Marine Corp. of Marinette, Wis. For more information on Philadelphia Gear,

Four decks of historically accurate detailing, an ornate pilot house,

## COMSAT Expands Inmarsar To Indian Ocean Region

COMSAT Mobile Communica-tions will open a new Indian Ocean Region (IOR) land earth station in Kuantan, Malaysia, to provide its new digital satellite services Inmarsat-M and Inmarsat-B.

**Circle 104 on Reader Service Card** 



## Fourth Litton-Built LHD Amphibious Assault Ship Christened "Boxer"



Boxer, the fourth LHD assault ship built at Ingalls, will be commissioned in 1994.

The fourth vessel in the new Wasp (LHD) class of multipurpose amphibious assault ships being built for the U.S. Navy by Litton's Ingalls Shipbuilding division was christened Boxer on Aug. 28, 1993, at Ingalls' production facility in Pascagoula, Miss.

The 40,500-ton vessel is 844 feet long, with a beam of 106 feet. Two steam propulsion plants, developing a combined 70,000 hp, will drive LHD-4 to speeds in excess of 20 knots.

A total of six ships in the LHD program have been contracted or built by Ingalls, the first being the USS Wasp (LHD-1), delivered to the U.S. Navy in 1989. Following Boxer, which will be delivered and commissioned into active Navy service in 1994, Ingalls has two additional LHDs, Bataan (LHD-5) and Bonhomme Richard (LHD-6) under contract.

Each LHD is the centerpiece of a Navy amphibious ready group. The ships' primary mission is the embarkation, deployment, command and support of a fully equipped U.S. Marine landing force of approximately 2,000 troops by helicopter from the flight deck and by landing craft from a huge sheltered "well deck" in the stern section of the ship. The vessels also operate with naval battle groups, providing aircraft and command facilities for sea control missions.

For combat support as well as disaster relief and other humanitarian missions, the Boxer will have six fully-equipped medical operating rooms, four dental operating rooms and hospital facilities to care for 600 patients.

The Wasp class is the first class specifically designed to accommodate the air cushion landing craft (LCAC) and Harrier (AV-8B) STO/ VL(Short Takeoff/Vertical Landing) jets, which will provide close air support for the assault force. This ship will also accommodate the full range of Navy and Marine Corps helicopters, conventional landing craft and amphibious vehicles.

LHD-4 will have more than 22,000 square feet of vehicle space, and 100,000 cubic feet of cargo space. Accommodations for nearly 3,000 troops and crewmembers (the crew numbers 97 officers and 980 enlisted personnel) are provided in the ship's living areas.

The name Boxer is given in honor of five previous U.S. Navy ships of that name. Most recent was the aircraft carrier USS Boxer (CV 21), which earned eight battle stars for its Korean War service.

For more information on Ingalls,

**Circle 62 on Reader Service Card** 

into one organization will provide our customers with the broadest, most capable and efficient marine transportation and support services available," Mr. **Van Dawark** continued.

For more information on the services of Foss Maritime,

Circle 42 on Reader Service Card

## Sulzer Engines Chosen For Burmeister & Wain Skibsvaerft AS-Built Ships

Two 74,500-dwt bulk carriers recently ordered from Burmeister & Wain Skibsvaerft AS in Copenhagen will be equipped with Sulzer diesel engines. Up until now, only B&W, and lately MAN B&W engines have been used for ships built by this yard.

ships built by this yard. The ships, which were ordered by Suisse-Atlantique SA, will each have a Sulzer 5RTA62U low-speed engine of 15,100 bhp (11,100 kW) output at 113 rpm.

These five-cylinder engines will be supplied by New Sulzer Diesel of Winterthur, Switzerland, as the main contractor, providing engineering, installation and trial support, while the manufacturing of the engines has been sub-contracted to the licensee Korea Heavy Industries & Construction Co. Ltd.

These bulk carriers, the 70 BC Mark V, are an improved version of Burmeister & Wain's popular Panamax bulker design. Burmeister & Wain Skibsvaerft has been highly successful in the past with the batch production of bulk carriers.

These first two Mark V's will be the very first ships at Burmeister & Wain Skibsvaerft in its 150-year history to be powered by a Sulzer diesel engine. It is anticipated that further engine orders will follow as the batch production of Mark V bulkers continues.

For more information on Sulzer engines,

Circle 61 on Reader Service Card

Elliott Bay Designs Multi-Purpose Tug For Tidewater Marine



Outboard profile drawing of a multi-purpose tug

driving Ulstein 1350-H Z-Drives. Auxiliary power would be provided by two Detroit Diesel 6-71s with 75kW generators, and a 12V-71 to drive hydraulics and fire pumps. The tug will be 95 feet long overall, with a beam of 34 feet and a draft of 12 feet.

For submarine handling, the boat will feature a cutaway forefoot with bow fendering that extends downward to the keel. Elliott Bay's design also calls for towing and hawser winches for towing and ship handling, plus two 2,000-gpm fire monitors.

"Tidewater asked us for a design to match their well thought-out concept of a multi-purpose tug," noted Elliott Bay President **John Waterhouse,** "and that's just what this vessel is designed to provide." For more information about Elliott Bay,

**Circle 41 on Reader Service Card** 

## Textron Lycoming TF40s To Power New Super-Yacht

Textron Lycoming annouced that two of its TF40 marine turbine engines will be used to power a new super-yacht to be built by **John Staluppi**, well known in the boating world for his interest in high-speed megayachts.

Bigger and more powerful, yet more traditional in design than other boats built by Mr. **Staluppi**, this new yacht will be built in the 150foot range and will be powered with the TF40 turbines and two diesels in a Combined Diesel or Gas (CODOG) configuration.

In a CODOG propulsion system the turbines and the diesels are connected to the same gear box. Generally, the diesel is used for start-up and slow-speed running, with the turbine brought on line for highspeed bursts of power.

According to **Carroll Oates**, Lycoming manager of turboshaft marketing, "The TF40 has found a significant new market among megayacht owners and designers because it has a high power-to-horsepower ratio, is much lighter, and occupies less than one-tenth the space of a comparable diesel engine. This smaller size and lighter weight allows more flexibility to design craft that are faster than ever before and have more usable space. Additionally, the TF40 is environmentally friendly — meeting or exceeding all current worldwide standards." Mr. **Oates** added, "This new ves-

Mr. **Oates** added, "This new vessel is expected to be launched in 1995 and will be built with engineering concepts that will be common in yachts in the year 2000."

Textron Lycoming Turbine Engine Division, located in Stratford, Conn.,

## Foss Maritime Acquires Brix Maritime

Foss Maritime Company and Brix Maritime Company announced that the companies have reached an agreement for Foss to acquire Brix. The transaction was expected to be complete by mid-September. The addition of Brix Marine will enable Foss to strengthen its broad range of marine service activities, including harbor services, regional and ocean towing and transportation, vessel repair, and environmental services throughout the Pacific Basin from Alaska to Southern California," explained Tom Van October, 1993

**Dawark,** Foss president and CEO. The acquisition expands Foss into all Oregon and Washington Columbia River ports and the Columbia, Snake River inland region. Brix Maritime Company has a staff of 375, and is supported by a diverse and effective fleet of 60 tugs, 65 barges, and other associated equipment. Services offered by Brix include Columbia and Snake River transport and terminaling, harbor services, log towing and storage; Coeur d'Alene marine services; Pacific Northwest harbor services; Pacific Basin ocean towing; and various ancillary marine activities.

"The combination of strengths of Foss Maritime and Brix Maritime Elliott Bay designed for Tidewater Marine.

Tidewater Marine Services of New Orleans has commissioned Elliott Bay Design Group of Seattle to develop a concept design for a new ship-assist/ocean towing tug with submarine-handling capabilities.

The new design envisions a 3,300hp tug powered by twin Detroit Diesel 16V-149 TI main engines

Division, located in Stratford, Conn., is a subsidiary of Textron Inc., a multi-industry company with operations in three business categories: aerospace/technology, commercial products, and financial and other services.

For more information on Textron Lycoming,

Circle 85 on Reader Service Card



## Sonic Cleaner Helps Boiler Run More Efficiently, Lowers Operating Cost

Infrasonik Inc. of Baltimore, a subsidiary of Infrasonik AB of Sweden, is a pioneer and market leader for lowfrequency sound soot removal equipment. Infrasonik's technology is based on maintaining a constant level of infrasound in the boiler with a low frequency (approximately 20 Hz) and

long wavelength (17 to 30 m). The equipment is called Infrafone<sup>R</sup> sonic cleaner, and it consists of a sound generator connected to a quarter wavelength resonance tube. The Infrafone is running continuously, so all heat transfer surfaces are continuously kept clean. This results in a higher boiler efficiency, and in the end, lower operating costs. For more information from Infrasonik, Inc.,

ncy (approximately 20 Hz) and Circle 75 on Reader Service Card activity. Three systems are

## SIMRAD Robertson Debuts New Trawl Net Monitor

Building on the features of its previous trawl sonar system, SIMRAD Robertson, Inc. introduced the FS 900 Trawl Monitoring System, which is designed as a fullfeathered net monitoring system for trawl fisheries. The FS 900 uses specially-designed rotating sonar heads to closely watch underwater activity. Three systems are avail-

The Gulf Coast's best bet for ship repair is now even better.



For more than 70 years, Bender has been the leading ship repair facility on the central Gulf of Mexico. Now, we're even better. Along our 7,000 feet of deep water frontage, we've built new yards and wet docks, improved equipment, and added dry docks to raise lifting capacities to 20,000 tons. These modern Panamax facilities and an around-the-clock workforce put muscle behind our promise of fast, reliable ship repair. Now, more than ever, Bender is your best bet for ship repair on the Gulf of Mexico.



265 South Water Street • Mobile, Alabama 36603 USA • P.O. Box 42 • Mobile, Alabama 36601 USA • (205) 431-8000 • FAX (205) 432-2260 • Telex 505457 Circle 205 on Reader Service Card



able, from a basic, cost-effective so nar with operating depths of 400 fathoms, to the complete systen which includes water temperature and catch indicators with an operat ing depth of 950 fathoms.

For more information,

**Circle 70 on Reader Service Card** 

## Underwater Paint System No Longer Experimental

**Richard W. Welsford**, president of the company which manufactures and promotes the Hycote<sup>™</sup> 151 family of underwater epoxy paints, believes the technology has now proven itself in the marine market. Since their inception in Australia in the early 1980s, the products have been used on various submerged marine structures worldwide.

Hycote was specifically developed to be applied economically by hand, or mechanically, above or below the waterline. Citing a satisfied customer as an excellent marketing tool, Mr. Welsford explains the experiences Seaward Marine has had with Hycote. Seaward successfully applied Hycote across a broad spectrum of ambient conditions underwater, applications ranging from the Persian Gulfin August to the Northern Atlantic in December, from areas as small as 10 square feet to as much as 1,200 square feet.

**David Allan**, vice president of U.T. Technologies Ltd. said, "The real proof appears when vessels are drydocked. Our coatings that were applied properly underwater are performing better than those applied during a previous drydocking. Owners often are specifying Hycote for the stabilizing fins, struts and rudders, where few other coatings survive," said Mr. **Allan**.

For more information on the Hycote line from U.T. Technologies,

**Circle 72 on Reader Service Card** 

## FCC-Approved Radar Reportedly Helps Cut Operator Fatigue

The Sperry Marine MK-4217R Rasterscan River Radar, already proven on European rivers, has received FCC approval and can now be sold in the U.S. Designed specifically for use on rivers, the new radar consists of two units: a seven-foot or nine-foot antenna/transceiver and the display. A membrane-type illuminated keyboard is used to control the display. The new high-definition radar presentation is free of flicker and jitter, which can help cut down on operator fatigue MK4217R River Radar is a breakthrough in display technology for river and waterway applications with its specific close range and confined water navigation, said company vice president John V. **DeMaso**. For more information on the new Sperry radar,

Stearns is made to shrug-off the worst that four seasons and seven seas can throw at any workers on any job. Keeps them safer and drier without restricting movement or productivity. Choose from the full line of flotation and Dry&Wear' garments by Stearns ... the most trusted name on the water. For more information call **1-800-328-3208**.

STEARNS • P.O. Box 1498 • St. Cloud, MN 56302



**Circle 252 on Reader Service Card** 

## Those Who Know The Sea Know Stearns.

**Circle 73 on Reader Service Card** 



## **ASNE Technical Symposium**

Applying Composites In The Marine Environment: Overcoming Barriers, Setting Standards, Progressive Learning

The American Society of Naval ngineers (ASNE) is jointly sponoring a technical symposium called Applying Composites in the Mane Environment" on November 8-0, 1993 at the Radisson Plaza Hoel, Savannah, Ga. The symposium s also sponsored by:
Supervisor of Shipbuilding,

conversion and Repair, USN, New )rleans

• Navy Center of Excellence for **Composites Manufacturing Technol-**

The Society of Naval Architects and Marine Engineers is also parcicipating.

Highlights of the ASNE symposium program to date include:

 Successful Applications of Composites in the Marine Environment

• Marine Composite Design Issues, Concepts and Case Studies Marine Composite Research De-

velopments

 Materials and Manufacturing Technology for Marine Composites, and;

• Marine Composites Inspection, Testing and Standards

For more information on the ASNE Technical Symposium "Applying Composites in the Marine Environment," contact: ASNE, 1452 Duke St., Alexandria, Va. 22314-3458; tel: (703) 836-6727; fax: (703) 836-7491.

### **ASNE Schedule Of Events:**

• Sunday, Nov. 7:

5:30 p.m. - 7:00 p.m. - Exhibitors Reception

• Monday, Nov. 8:

7:30 a.m. - 5:00 p.m. - Registration 8:30 a.m. - 9:00 a.m. - Welcome to the Symposium, given by chairman of the symposium David Guernsey, Supervisor of Shipbuilding, New Orleans 10:00 a.m. - 5:00 p.m. - Hospitality

Room

9:15 a.m. - 10:45 p.m. - General Session A

Paper 101: Technical Issues and Design Challenges for Composite Marine Structures, L. Smith - Newport News

Paper 102: Briefing on Intermarine USA Facility and Ship Tour, B. **Eccles** - Intermarine USA

11:00 a.m. - 12:30 p.m. - Session B **Design and Application:** Paper 103: A Comprehensive Design Process for the Application of Composites to the Marine Environment. E. Bernardon, J. Gorman, G. Ogrodnik - Draper Laboratory Paper 104: Design Fabrication and Testing of Resin Transfer Molded Components for Marine Vehicles, K. Koudela, L. Strait, E. Strauch, R. Marboe, C. Schott - Penn State University; R. Brookes -Sherwood RTM **Materials Technology:** Paper 203: Long-Term Durability

of Fiber/Matrix Interfacial Bonding in Salt Water, **R. Latour, M. Meyer** - Clemson University

Paper 204: A Sandwich Composite using Fiber Reinforced Polymer and a Honeycomb Core as a Candidate for Marine Dock-Deck and Pier-Deck Application, J. Plunkett, R. Cohen, B. Kunz, J. Kunz - Mega Marine Structures

1:00 p.m. - 2:00 p.m. - Lunch (Invited speakers: Honorable Jack Kingston, Mayor Susan Weiner) **1:00 p.m. - 5:00 p.m.** - Walking Garden Tour (\$10 per person); 19<sup>th</sup> Century Antique and Gift Shopping by Horse Drawn Carriage (\$20 per person)

2:15 p.m. - 3:45 p.m. - Session C Paper 105: Design, Analysis, Fabrication & Testing of a Composite Control Surface, **R. Phelan** - New-

port News **Paper 106:** The Use of Advanced Composites in Commercial and Military Marine Applications, **D. Cripps** - SP Systems

Paper 205: Sandwich Core Creep at Three Temperatures and Fatigue Properties of End-Grain Balsa and PVC, J. Chevalier, Baltek Corp. Paper 206: Foam Filled Sandwich Structures for Marine Applications, W. Schmidt - Northrop Corp.

4:00 p.m. - 5:30 p.m. - Session D Paper 107: Development of Polymer Composite Sonar Transducer Mounting Hardware, A. Bray, B. Muskupf, C. Thomspon - Texas Research Institute/NRL

Paper 108: Thick Composites Fabrication and Embedded Sensor Systems Program, **J. Kelly** - ARPA -Marine Systems Tech. Office

Paper 207: New Construction and Repair with Photocuring Resin and Associated Materials, **B. Pfund** -**Pfund Special Projects** 

Paper 208: Evaluation of Alternative Reinforcements Under Underwater Explosion Environment, B. Gregory, A. Kurzweil - CASDE/ NAVSEA

6:00 p.m. - 8:00 p.m. - Cocktail Reception; Ships of the Sea Maritime Museum (cash bar)

• Tuesday, Nov. 9:

7:30 a.m. - 5:00 p.m. - Registration 8:15 a.m. - 9:45 a.m. - Session E Design and Application:

Paper 109: Development of a Filament Wound Composite Radiating Shell for an Underwater Acoustic Transducer, A. Bray, S. Nichols, Westervolt xas kesearcn Institute/NCCOSC Paper 110: Composite Underwater Instrumentation Housing, P. Weinhold, P. Biernnann, M. House - Johns Hopkins University Materials Technology: Paper 209: Thermoplastic Polyester Fiber Reinforced Thermoset Polyester Resin Laminates, S. Lewit, Ř. Reichard, S. McDowell - Struc-



First of a new minehunter class, from Intermarine USA of Savannah, Ga.

 $tural \, Composites / Hoechest \, Celanese$ Paper 210: The Effect of Seawater on Thick Polymeric Composite Materials, W. Bradley, B. Chou-Texas A&M

10:00 a.m. - 11:30 a.m. - Session F

Fire, Smoke and Toxicity: Paper 111: Progress in Fire Protection of Composite Structures, C. Rollbauser, R. Purcell, H. Douglas, C. Beck, J. Ness - NSWC Carderock/Advance Systems Tech. Paper 112: Development of Fire Safety Standards for Composites Materials Used in Commercial Marine Applications, Lt. P. Coxan -U.S. Coast Guard, Ship Design Branch

Paper 211: Using GRP Sandwich Construction in the Marine Environment: Past, Present and Future, M. Zvanik - Barracuda Technologies

Paper 212: A New Approach to Low FST Sandwich Structures, R. Heitkamp - Ciba Geigy Corp.

11:30 a.m. - 2:00 p.m. - Reception and Lunch (Invited speakers: ASNE H.Q. Speaker R. Adm. Robert Traister, Deputy Commander Surface Combats, NAVSEA

1:00 p.m. - 5:00 p.m. - Historic/ Victorian District Tour (\$10 per person)

2:15 p.m. - 3:45 p.m. - Session G: Paper 113: Fire Performance of Composites Materials for Naval Applications, E. Greene - Structural Composites Inc.

Paper 114: An Investigation of Flame, Smoke, Toxicity & Mechanical Properties of Pultruded Phenolic Composites, T. Dailey, M. Klett, R. Allison - Indspec Chemical Com-pany/PPG/Creative Pultrusions **Manufacturing & Processes:** Paper 213: Open Paper 214: Open 4:00 p.m. - 5:00 p.m. - Session H Paper 115: Fire, Smoke and Toxic-ity of Composite Materials for Shipboard and Submarine Applications, U. Sorathia, C. Beck, T. Dupp -Naval Surface Warfare Center Paper 116: The Use of Low Smoke/ Low Toxicity Phenolic Composites in Marine Applications, A. Mekjiac

Paper 215: Cast Aluminum Composites for Marine Machinery - Status of Foundry Technology & Case Study, E. Moyer, J. Santner - NKF Engineering/Packer Engineering Paper 216: Filament Winding of Integrally Ring Stiffened Pressure Hull Cylinders, W. Kilbourn, W. Couch - Martin Marietta 6:00 p.m. - Cocktail Reception 7:00 p.m. - Banquet (Invited speak-ers: Dean H. Hines, Intermarine USA, R. Adm. Millard S. Firebaugh, Deputy Commander for Ship Design & Engineering,

- B. P. Chemicals Inc.

• Wednesday, Nov. 10: 8:30 a.m. - 10:00 a.m. - Session I **Testing:** 

NAVSEA)

Paper 117: Open Paper 118: Use of Infrared Imaging in the Non-Destructive Inspection of Thick GRP Lamination & Ship Structures, **B. Gregory**, **A. Kurzweif** - CASDE/NAVSEA **Paper 217:** The Development and

Intended Use of the NATO Allied Naval Engineering Publication on "EMC/EMI Ship Design and Installation Criteria for Non-Metallic (GRP Ships)"

Paper 218: Fabrication Processes Under Development for Thick Composite Submarine Structures, J. Hall, G. Leon - G.D./Electrical Boat Division

10:15 a.m. - 11:45 a.m. - Session J Paper 119: Blister Formation in **Carbon Fiber Composite Materials** Exposed to the Marine Environment, S. Miriyala, W. Tucker, T. Rockett, R. Brown - University of Rhode Island/NSWC

Paper 120: Use of Short Beam Shear Specimens for Quality Control of Thick Composite Structures, J. Fogarty, R. Bohlmann, J. Kelly -McDonnell Douglas/ARPA Maritime Systems Paper 219: Office of Naval Research Perspectives on Composites for Marine Structures; Challenges and Current Research, Y. Rajapakac -Office of Naval Research Paper 220: The Navy's Marine Composite Center, Melbourne, Fla., J. Ray - Great Lakes Composites Consortium

**October**, 1993

## **Contract Awards**

Vessel Name /Type /Work

#### Yard

Bender Shipbuilding & Repair Co. (Mobile, Ala.)

Bethlehem Steel Corp. (Port Aurthur, Texas)

Braswell Services Group, Inc. (Charleston, S.C.)

Continental Maritime of San Diego, Inc. (San Diego, Calif.)

- " "
- . ..

Detyens Shipyards, Inc. (Mt. Pleasant, S.C.)

Dreadnought Marine, Inc. (Norfolk, Va.)

General Dynamics Corp. (Groton, Conn.)

Honolulu Marine, Inc. (Honolulu, Hawaii)

KMD Ship Repair of Cape Canaveral, Inc. (Cape Canaveral, Fla.)

Master Marine, Inc. (Bayou La Batre, Ala.)

Metal Trades, Inc. (Hollywood, Calif.)

National Steel & Shipbuilding Co. (San Diego, Calif.)

Orange Shipbuilding Co. (Orange, Texas)

Promet Marine Services Corp. (East Providence, R.I.)

San Pedro Boat Works (San Pedro, Calif.)

Service Engineering Co. (San Francisco, Calif.)

vesser raine, rype, vork	-51
SS Cape Jacob and	
SS Cape John/Submarines/Topside Repairs	
SS Pioneer Crusader	
Submarine/Drydock Repairs	

USS Moosbrugger (DD 980) Submarine/Restricted Availability

USS Duncan/Submarine Selected Restricted Availability

USS Mahlon S. Tisdale/Submarine Selected Restricted Availability

USS Sides/Submarine Selected Restricted Availability

USS Halyburton Submarine/Selected Restriced Availability

USCG Mid-Period

rp. N/A/Maintenance, Repair, Alterations, Testing and Routine Work During Selected Restricted Availability

> USCGC Kiska Drydock and Repair

USNS Vanguard Shell Plating Reinforcement

N/A/Repair and Overhaul

SS Cape Farewell Submarine/Deactivation Repairs

> CBE 334 & CIN 723 Regular Overhaul

Twin-Screw Towboat Design, Construct, Test and Deliver

CT-2 POC K Drydock, Hull and Misc. Repairs and Preservation USS Antietam/Submarine

Misc. Structure/Boat Repair USNS Mars

Post- Shipyard Availability

## Contracts To Be Awarded

## Vessel/Work

USCG Barque Eagle/Dockside Repairs

USCG Boutwell/Dry Dock Repairs

USS Caron/Misc. Repairs, Including Drydocking

	Contact
ennis Culliton, tel: (212) 66	8-6273
hael Gabisch, tel: (510) 43	7-3997
Priscilla Tarr, tel: (804) 39	6-7768

## Chevron Christens New Tanker, The Condoleezza Rice

Contract Amount

\$1,649,648

\$860,431

\$180,557

\$1,478,201

\$1,289,902

\$2,034,749

\$118,748

\$96,460

\$4,582,846

\$267,309

\$57,500

\$181,000

\$1,997,282

\$118,748

\$1,833,000

\$119,635

\$71,434

\$776,203

Chevron's newest tanker was christened th Condoleezza Rice, after Dr. **Condoleezza Rice**, director of Chevron, in a ceremony at the Ishikawajim do Brasil Estaleiros S.A. (Ishibras) shipyard in Rio d Janeiro, Brazil.

Janeiro, Brazil. The Condoleezza Rice is the last of three identica 136,000-dwt double-hull tankers built by Ishibras and the 10<sup>th</sup> double-hull tanker in Chevron's curren fleet. It and its sisterships have a capcity to hold on million barrels of crude oil. The addition brings Chevron's total fleet to 40 ships.

## Trade Delegation To Promote U.S. Equipment And Services In Middle East

The U.S. Department of Commerce will lead a Matchmaker Trade Delegation to promote U.S. Oil, Gas, & Petrochemical Equipment and Services to Kuwait City, Jeddah, Yanbu, and Dharan, January 29-February 8, 1994. Open to the first 20 qualified U.S. firms, this delegation will "match" U.S. business executives with potential agents, distributors, licensees, or joint venture partners.

Kuwait and Saudi Arabia offer excellent long-term market opportunities for American suppliers. Since Kuwait's liberation, estimated imports of oil equipment and services have totaled more than \$2 billion. The Government of Kuwait is expected to spend an additional \$6 billion before 1998. Dharan-based Saudi Aramco is in the midst of a \$24 billion expansion program. The sign-up deadline is November 23, 1993. Contact: **Pompeya Lambrecht**, Matchmaker: Kuwait and Saudi Arabia, U.S. Dept. of Commerce, 14th and Constitution, room H2012, Washington, D.C. 20230; tel: (202) 482-1794; fax: (202) 482-0178.

## Alfa Laval Names Alfa Tec Distributor

Alfa Tec, Inc. of Seattle has been named the new authorized Alfa Laval distributor for the Northwest.

Alfa Tec will carry Alfa Laval's line of oil separators, plate heat exchangers, MOATTI self-cleaning filters and DESALT watermakers to customers in Washington, Oregon and Alaska. Alfa Tec is headed by **Kevin Oakley** and **John Case**, who bring many years of experience with Alfa Laval equipment to marine and specifically fishing customers in the Northwest.

For more information about Alfa Laval products,

**Circle 51 on Reader Service Card** 

## Gas Turbine-Powered Fast Ferry Aquastrada Enters Commercial Service

The Aquastrada monohull passenger ferry recently became the first gas turbine-powered fast ferry to enter commercial service. The ferry is powered by MTU combined diesel and gas turbine (CODAG) propulsion package. The Aquastrada's CODAG propulsion system includes a General Electric LM2500 aeroderivative gas turbine module, and two MTU diesel engines. During sea trials conducted in June, the ferry achieved 43 knots at 90 percent power.

"The outstanding performance of the LM2500 during the Aquastrada sea trials...further demonstrates how gas turbines are revolutionizing and gaining acceptance in the rapidly growing commercial marine propulsion market," said **John Ferrera**, GE Marine & Industrial Engines (M&I) manager of Europe, the Mideast and Africa sales and market development. The Aquastrada was built by the Rodriquez Cantieri Navali SPA shipyard in Genoa, Italy, for owner Tirrenia Lines. For more information on GE Marine & Industrial Engines,

David Starr Jordon Sol/Drydock and Repairs

USCGC Diligence/Dockside Repair

USCGC Vigilant/Drydock and Repair

Waxahachie (YTB-814)/Misc. Topside, Bottomside Repairs

Carl Currah, tel: (206) 526-6380

Renee Feddern, tel: (212) 668-3375 or V. Nemara tel: (212) 668-3455

Pyong N. Ko, tel: (212) 668-6271 or Michael E. Monahan, tel: (212) 668-6274

De

Mic

Dwight N. Jakson, tel: (808) 474-5502

**Circle 50 on Reader Service Card** 

Maritime Reporter/Engineering News



## **Nyers Becomes Product Narketing Head Of Cablec**

Cablec Continental Cables Com-any, a business unit of BICC Cables orporation, has named Dennis Iyers director of product marketng. Cablec Continental employs proximately 600, including a na-tonwide sales force serving indus-rial and military customers hroughout the U.S. with power, ontrol, instrumentation and shipoard cable.

## **JSCG Veteran Felton Joins** Adjusting Firm

Capt. John R. Felton, former Captain of the Port and pre-designated on-scene coordinator for the Puget Sound area for the U.S. Coast Juard (USCG), has joined the Maine Team of Glesy, Greer & Gunn nc. (GGG) of Portland, Ore. Mr. Felton specializes in investigation of oil and hazardous material leanup and remediation incidents, and will assist with spill cleanup nanagement and coordination of response actions. With more than 25 years of maritime industry experience, Mr. Felton has served as chairman of the Port Readiness Committee for Puget Sound, as the director for the Alaska oil-spill coop SEAPRO, as a representative on American Waterways Operators' (AWO) OPA 90 task force.

## Chyko Joins Folk Corp. Sales Staff

Rich Chyko has been assigned to the Pittsburgh, Pa. district office sales staff of the Falk Corp., a Milhaukee, Wis.-based subsidiary of the Sundstrand Corp. Falk is a major manufacturer of industrial power transmission machinery. In his new position, Mr. Chyko will join dis-trict sales manager Gary M. Graham in serving the company's customers in western Pennsylvania, northern West Virginia, southeastern Ohio and western Maryland.

## **GF Marine And Dan HVAC** Enter Into Cooperation

GF Marine A/S, the Norwegian-based supplier of HVAC (Heating, Ventilation and Airconditioning) systems for marine applications, has established a close cooperation with Dan HVAC Design ApS based in Naestved, Denmark. The company's name will be changed to GF DanHVAC International A/S.

GF DanHVAC International A/S has a broad experience in design, engineering, commissioning, trouble shooting and supply of advanced HVAC systems for passenger and cruise vessels as well as ordinary cargoships and tankers. GF cargoships and tankers. GF DanHVAC International A/S has developed well recognized products, e.g. a PPC controlled Fire Damper

System. For more information on ĞF DanHVAC International A/S,

**Circle 40 on Reader Service Card** 

## **Gulf Copper Launches** Workboat

Gulf Copper & Manufacturing Corporation launched the first of eight 50-foot steel-hulled workboats it is building under contract to the U.S. Navy at its Port Arthur, Texas facility. The Navy also exercised options for an additional ten hulls, for a total of 18 boats now under construction. The company has also reached agreement with Lykes Brothers Steamship Company for the conversion of the ex-"Thompson Lykes" into an unmanned barge. Work will include installation of new MacGregor cargo hatches, structural renovations and the addition of towing skegs and a stern notch structure for tugs. A completion date of early 1994 is projected. For more information on Gulf Copper,

Circle 48 on Reader Service Card

## **Austal Sells MTU-Powered** Ferry To Shanghai

Austal Ships won a \$5.3 million contract to build a 131-foot aluminium passenger catamaran for the Shanghai Free Flying Transport and Yacht Co. Ltd.

It will be powered by twin MTU marine diesels driving KaMeWa waterjets through Reintjes gearboxes, for a fully laden speed of 32 knots. The 450-passenger vessel will operate a tourist service from Shanghai to neighboring islands and is scheduled for delivery in April, 1994. Austal's marketing and sales manager, Chris Norman, said he was confident of further sales to Shanghai ferry operators.

## MarAd Cancels Qualified **Bidders' List Program**

The Maritime Administration has decided to drop the qualified bidders' list (QBL) pilot program for shipyards bidding to repair vessels

in the Ready Reserve Force (RRF). According to DOT Secretary Federico Pena, MarAd found that the QBL program did not produce the anticipated improvements in repair-work quality, was not as cost effective as MarAd had projected and did not gain industry support to the degree that MarAd had expected. Another reason Secretary **Pena** 

cited for the elimination of QBL programs was the requirement by the General Accounting Office that MarAd refer cases where yards were determined not to meet the QBL standards to the Small Business Administration (SBA) for certificates of competency. The SBA would then have about three weeks to decide a case, and no limits were placed on the number of appeals that could ensue.



Locations Across the Country

Patrol Boats, Whale Boats, Tugs, Cranes

67

## FOR CATALOGS OR MAILING LIST INFORMATION, CONTACT DRMS CUSTOMER SERVICE AT: 1-800-222-DRMS

October, 1993

Circle 285 on Reader Service Card



## Scale Model Co. Offers **Professional Reproductions**

Scale Reproductions is a professional scale model company based in the U.S. which has built more than 200 models for delivery worldwide. The company builds many types of models, but its specialty is marine models of all types. The models are used for office or home decor, in marketing, in prototype

design presentations and as gifts. Two years ago Scale Reproduc-tions installed a CAD system to aid in construction of its models, and more recently the company installed a computer-controlled laser cutter which works in conjunction with the CAD systems. The new laser cutter not only provides a more accurate model, but also a shorter production time. Scale Reproductions can take a customer's blueprints, whether on paper or floppy, and create a cutting file which is used by the laser to cut the parts necessary to construct the model. For more information on Scale Reproductions, contact them at: tel: (205) 928-3892; fax: (205) 928-1859.

## Hempel Pleased With New **Coating's Success To Date**

Since its launch in January of this year, Hempel's Combic 7199 tin-free antifouling has created extensive interest amongst owners and operators alike, and has become a worldwide success.

During the first six months, in excess of 100 vessels were protected with the product.

For additional information on Combic 7199 from Hempel,

## **Circle 13 on Reader Service Card**

## MarAd Extends Subsidizable Lives Of Four Lykes Ships

The Maritime Adminstration has extended for two years the subsidizable lives of four Lykes Brothers Steamship Company Vessels — the Charlotte Lykes, Margaret Lykes, Adabelle Lykes, and Sheldon Lykes. In taking this action, the Maritime Subsidy Board

noted that Lykes required a timely decision from MarAd so the company could determine whether to make a multimillion-dollar commitment for drydocking the vessels, or to solict cargo for future voyages.

The extension of life for two years is limited to subsidy for wages, maintenance, and repair.

## India's Essar May Buy Four Russian Tankers For \$208M

Talks have reportedly begun for India's Essar Shipping to purchase four 140,000-dwt tankers from Sovcomflot of Russia.

The purchase plans are part of a larger, \$460 million fleet expansion plan begun two years ago, and also part of increased recent activity by international Indian shippers after the Indian government decided to liberalize Indian shipping. Essar's plan has so far resulted in its acquisition of eight ships for \$140 million, bringing their fleet to 46 vessels. Should an agreement be reached, Essar will pay \$208 million for the tankers through its new

subsidiary, Essar Tankers.

## **Dresser And Baroid Form** Merger Agreement

Dresser Industries, Inc. an Baroid Corporation have reached a: all-stock, tax-free merger agreement which Dresser said it expects to b complete by mid-January 1994. The transaction would exchang

40 share of Dresser common stocl for each share of Baroid common stock, provided the stock values d not fluctuate significantly before the transaction, and is valued at ap proximately \$900 million.

Baroid, of Houston, Texas, pro vides specialized products and ser vices for oil and gas exploration and production. The Dallas, Texas-based Dresser expects the merger to ex pand its presence in the oilfield ser vices and equipment industry and contribute to its position as a major global supplier for oil and gas explo ration, production and processing.

The boards of directors of both companies have approved the merger.

# "Engineered for extremes. That's the meaning of 'Skookum."



# THE Marine Newsletter

## ALENDAR

## **CTOBER**

**ieamen's House Reception**: Ocober 13, New York Vhitehall Club, New York Vontact: (212) 741-9221.

nternational Offshore Conracting & Subsea Engineering: October 13-16, Aberdeen, U.K. Aberdeen Exhibition & Conference Center. Contact: Spearhead Exhivitions, Ltd., Judith Patten, Veville House, 55 Eden St., Kingston Ipon Thames, Surrey KT1 1BW; tel: -44 81 547 1566; fax: +44 81 547 L143.

'Oil Pollution Act of 1990: Who Will Bear the Costs of Compliance?": October 18, New York New York Athletic Club, 180 Cenral Park South, New York, N.Y. 10019, tel: (212) 247-5100 Contact: Gina Pirozzi, G. Pirozzi & Assocs., tel: (718) 858-1273; or **Joanne Pateas**, Hellenic-American Chamber of Commerce, tel: (212) 269-6380.

ASNE Fleet Maintenance Symposium: October 19-21, San Diego, Calif.

Contact: ASNE, 1452 Duke St., Alexandria, Va. 22314; tel: (703) 836-6727.

#### West European Cooperation in Marine Technology (WEMT '93): October 20-22, Madrid

"Ship Production and Ship Procurement" conference. Contact: **Juan Pablo Merino**; tel: 34-1-448 4301; fax: 34-1-446 0198.

"Ports are for Everyone": October 27-29, San Diego, Calif. Contact: **DuWayne Koch** or **B.L. Edwards**, tel: (202) 504-4312.

Admiral of the Ocean Sea Awards Dinner: October 29, New York Contact: **Barbara Yeninas** at (201) 226-8580 or **Roger Korner** at (212) 775-1033.

Human Resources in the Shipping Industry: October 31-November 5, Cambridge, England Contact: Charlotte Baile at Cambridge Academy of Transport; tel: +44 223-845-242.

## NOVEMBER

NSRP Ship Production Symposium: November 1-4, Williamsburg, Va.

Contact: NSRP Ship Production Symposium, UMTRI, Marine Systems Division, 2901 Baxter Road, Ann Arbor, Mich. 48109-2150; fax: (313) 936-1081.

ASNE Naval Engineering Symposium: November 8-10, Washington, D.C.

Contact: ASNE, 1452 Duke St., Alexandria, Va. 22314; tel: (703) 836-6727.

Ship Repair & Conversion '93:

November 9-10, London, England Contact: **John Gwynn-Jones**, BML Business Meetings Ltd., 2 Station Road, Rickmansworth, Herts WD3 1QP, England; tel: +44 923 776363; fax: +44 923 777206.

Clean Seas '93: November 9-11, Valetta, Malta

Mediterranean Conference Center. Contact: Spearhead Exhibitions Ltd., Mediterranean Oilfield Services Co. Ltd., Manoel Island, Malta, tel: +356 336408/9, 331411; fax: +356 339511.

Ship Structure Symposium '93: November 16-17, Arlington, Va. Sheraton National Hotel. Cosponsored by SNAME and the Ship Structure Committee.

Contact: Cdr. **Stephen E. Sharpe**, Commandant (G-MI/SCC), 2100 Second St., S.W., Washington, D.C. 20593-0001; tel: (202) 267-0003; fax: (202) 267-4677.

26th Europort: November 16-20, Amsterdam

RAI International Exhibition Center. Gastech RAI, Ltd.; tel: +4471436 9774; fax: +44714365694.





MMC International Corp. 60 Inip Drive Inwood, NY 11696-1096 U.S.A. Phone: 800-645-7339 516-239-7339 Telex: 96-0140 MAMCAF INND Fax: 516-371-3134 MMC (Europe) Ltd. South Nelson Road South Nelson Industrial Estate Cramlington Northumberland NE23 9HL UK Phone: 0670-738111 Telex: 537005 MARINE G Fax: 0670-738789 MMC (Asia) Ltd. 2-20, 4-Chome, Isobe-Dori Chuo-ku, Kobe 651 Japan Phone: 078-251-1033 Telex: 5624163 OPECK J Fax: 078-252-0265

Circle 236 on Reader Service Card

October, 1993

For further information, contact Mackay.... Leaders in maritime communications electronics for over 75 years

300 Columbus Circle, Edison, New Jersey 08837 Tel.: (908) 225-0909 Fax: (908) 225-2848 Tlx.: 4754132 or 4754584

**Circle 238 on Reader Service Card** 

## **BUYERS DIRECTORY**

This directory section is an editorial feature published in every issue for the convenience of the readers of MARITIME REPORTER/Engineering News. A quick-reference readers' guide, it incluc the names and addresses of the world's leading manufacturers and suppliers of all types of marine machinery, equipment, supplies and services. A listing is provided, at no cost for one year in all issu only to companies with continuing advertising programs in this publication, whether an advertisement appears in every issue or not. Because it is an editorial service, unpaid and not part of the advertisers contract, N EN assumes no responsibility for errors. If you are interested in having your company listed in this Buyers Directory Section, contact John C. O'Malley at (212) 477-6700.

#### ABRASIVES

- Chesapeake Specialty Products, 5055 Northpoint Blvd., Baltimore, MD 21219 Ervin Industries, Inc., 3893 Research Park Drive, Ann Arbor, MI 48106-1668 Stan-Blast Abrasives, 3300 River Rd., P.O. Box 968, Harvey, LA 70059 ABSORBENTPRODUCTS
- ABSORBENT PRODUCTS Haz-Maz Response Technologies, 5841 Box Canyon Rd., La Jolla, CA 92307 Sorbent Products, 645 Howard Ave., Somerset, N.J. 08873 AIR CONDITIONING AND REFRIGERATION—Repair & Installation Adrick Marine, 141D Central Ave., Farmingdale, NY 11735 Bailey Group, 2323 Randolph Ave., Avenel, NJ 07001 Callenberg Engineering, 2010 North Miami Ave., FL 33127 Carrier Transicold, P.O. Box 4805, Syracuse, NY 132211 Maritime Services Corp., 3457 Guignard Drive, Hood River, OR 97031 Stal Refrigeration AB, Butangsgatan 16, S-601 87 Norrkoping, SWEDEN BALLAST
- BALLAST BALLASI Chesapeake Specialty Products, 5055 Northpoint Blvd., Baltimore, MD 21219 Genstar Stone Products, Executive Plaza IV, Hunt Valley, MD 21031 Mineral Research & Recovery Inc., P.O. Box 986, Sonoita, AZ 85637 BARGE BUILDING
- BARGE BUILDING Conrad Industries, P.O. Box 790, Morgan City LA 70381 Zidell Marine Corp., 3121 S W Moody Ave., Portland, OR 97201 BARGE-Leasing McDonough Marine Service, 2300 Surekote Road, New Orleans, LA 70117 Zidell Marine Corp., 3121 SW Moody Ave., Portland OR 97201 BASKET STRAINERS Basing Industries P.O. Box 31115, Streamont I & 71130
- BASKET STRAINERS Beaird Industries, P.O. Box 31115, Shreveport, LA 71130 BEARING—Rubber, Metallic, Non-Metallic B.F. Goodrich, Engineered Polymer Products, 150 Division Dr., Wilmington, NC 28401 Biohm & Voss AG, P.O. Box 100720, D-2000 Hamburg 1, GERMANY; U.S.A. Reps: Simplex-Turmar Inc., P.O. Box 168, Little Neck, NY 11363-0168 In.Pilace Machining, 1929 N. Buffum St., Milwaukee, WI 53212 Kahlenberg Bros. Co., P.O. Box 358, Two Rivers, WI 54241 Orkot Engineering, 2535 Prairie Road-Unit D, Eugene, OR 97402 Termat Inc., 511 Interchange Bivd, Newark, DE 19711 Thordon Bearings Inc.., 3225 Mainway, Burlington, Ont., CANADA L7M 1A6 BERYLCO SAFETY TOOLS NGK Metals Corporation, P.O. Box 13367. Reading, PA 19612
- NGK Metals Corporation, P.O. Box 13367, Reading, PA 19612 BOATSTORAGE
- Miracle Steel, Waterford Tower, Ste. 500, 503 N. Hwy 169, Minneapolis, MN 55441 BOILER-Manufacturers
- Aalborg Ciserv (Miami) Inc., 2449 Northeast 13th Avenue, Ft. Lauderdale, FL 33305 BROKERS
- DKERS 151 Maritime Services, 34062 El Encanto/B, Dana Pt. CA 92629 Captain Astad Company, Inc., P.O. Box 350486, Ft Lauderdale, FL 33335 Emerald Yacht & Ship Brokers, 759 N. Milwaukee St., # 552, Milwaukee, WI 53202 Jack Faulkner, 2419 Caddy Lane, P.O. Box 371, Flossmoor IL 60422 Muniterities Tang Braces Science Came 25 Packad to Morrisofter N L07660 Mowbray's Tug & Barge Sales Corp., 35 De Hart St., Morristown NJ 07960 BULKHEADSEALS
- Biohm & Voss AG, P.O. Box 100720, D-2000 Hamburg 1, GERMANY U.S.A. Reps: Simplex-Turmar Inc., P.O. Box 168, Little Neck, NY 11363-0168 John Crane Marine USA, 1536 Barclay Bivd., Buffalo Grove, IL 60089 BUNKERING
- Crowley Maritime, 155 Grand Ave., Oakland, CA 94612 Zidell Marine Corp., 3121 SW Moody Ave., Portland OR 97201 CELLULARTELEPHONE SERVICE Cellnet Corp., 400 Main St., Ste. 800, Stamford, CT 06901-3004 CHAINS
- CHAINS ANNS Crandall Dry Dock Engineers Inc./Marit Chain, 21 Pottery Lane, Dedham MA 02026 Milligan Marine Supply Inc., 5832 Harvey Wilson, Houston TX 77020 Washington Chain & Supply Inc., Box 3645, Seattle, WA 98124 G.J. Wortelboer Jr. B.V., Postbus 5003, 3008 AA Rotterdam, NETHERLANDS
- CHAIRS
- Gasser Chair Co., 4136 Loganway, Youngstown, OH 44505 CHEMICALS
- CHEMICALS Vecom USA, Inc., 236 St. George Avenue, Jefferson, LA 70121 CLAMPING—Pipe, Tubes, Hose ZSI, 12749 Richfield Ct., Livonia, MI 48150 CLASSIFICATON SOCIETY
- American Bureau of Shipping, 2 World Trade Center, 106th FI, New York, NY 10048 COMPACTORS
- A/S Vesta, Skudehavsvej 27, DK-2100 Copenhagen, DENMARK; Sales Agents: American United Marine Corp., 5 Broadway, Rt 1, Saugus, MA 01906,
- A/S Vesta, Skudehavsvej 27, UK-2100 Coperinagen, Delaway, Rt 1, Saugus, MA 01906, Sales Agents: American United Marine Corp., 5 Broadway, Rt 1, Saugus, MA 01906, COMPOUNDOS ITW Philadelphia Resins, 130 Commerce Dr, Montgomeryville, PA 18936 COMPUTERIZED INFORMATION SYSTEMS Autoship Systems Corp., #403, 611 Alexander St., Vancouver, BC, Canada V6A1E1 Coastdesign, Inc., Unit 201, 12837 76th Avenue, Surrey, BC CANADA V3W 2V3 Intergraph Corporation, 2051 Mercator Drive, Reston, VA 22091-3413 Kockums Computer Systems AB, PO Box 50555, s-202 15 Malmo, SWEDEN TIMSCO, P. O. Box 91360, Mobile AL 36691 CONDENSERS/SEPARATORS Beaird Industries Inc., P.O. Box 31115, Shreveport LA 71130 Standard Refrigeration Co., 2050 N. Ruby, Meirose Park, IL 60160 Wright Austin Co., 3250 Franklin St., Detroit MI 48207 CONTROL SYSTEM—Monitoring ABB Industry OY, P.O. Box 185, 00381 Helsinki, FINLAND American United Marine Corp., 5 Broadway, Rt 1, Saugus, MA 01906 Autronica Marine A/S, Drammensveien 126, N-0277 Olso 2, NORWAY Henschel, Inc., 9 Hoyt Drive, Newburyport MA 01950 IMO Industries, Gems Sensors Division, One Cowles Rd., Plainville CT 06062 MMC International, 60 Inip Dr, Inwood NY 11696 Marine Electric RPD, Inc., 50 Carol St., P.O. Box 1135, Clifton, NJ 07014-1135 Robertson Marine Systems, 3000 Kingman St., Suite 207, Metaine, LA 70006 Siemens Energy & Automation, Inc., Systems Div., Marine Systems No. America (A23N), 100 Technology Dr., Alpharetta, GA 30202 Teleflex Naval technologies, 205 Church Rd., North Wales, PA 19454 COLIPI INGS

McElroy Machine & Mfg Co., Inc., P.O. Box 4454, Biloxi MS 39535-4454 McEiroy Machine & Mig Co., Inc., P.U. Box 4454, Blox IMS 39535-New England Trawler Equipment Co., 291 Eastern Avenue, Chelsea Pettibone-Tiffin Corp., 235 Miami St., Tiffin, OH 44883 Smatco Industries, P.O. Box 4036, Houma, LA 70361 Westmont Inds, 10805 Painter Ave, Snata Fe Springs, CA 90670 Zidell Explorations, Inc., 3121 SW Moody Ave., Portland OR 97201 e, Chelsea, MA 02150 CYLINDER! ININGS

- CYLINDER LININGS Nor Tech (USA) Inc., 21 West St., New York, NY 10006 DECK MACHINERY Cargo Handling Equipment MacGregor-Navire Group, 34 Bedford Rd., Clapham North, London SW4 7HH Markey Machinery Co., Inc., P.O. Box 24788, Seattle, WA 98124-0788 McEiroy Machine & Mig. Co., Inc., P.O. Box 4454, Biloxi MS 39535-4454 New England Trawler Equipment Co., 291 Eastern Avenue, Chelsea, MA 02150 Skookum/Rope Master, P.O. Box 280, Hubbard, OR 97032 Smatco Industries, P.O Box 4036, Houma, LA 70361 Smith Berger Marine Inc., 516 South Chicago Street, Seattle, WA 98108 Willem Pot b.v., P. O. Box 29102, 3001 GC Rotterdam, The Netherlands DECK MACHINERY Boatlife, 205 Sweet Hollow Road, Old Bethpage, NY 11804
- DECK MACHINERY Boatilife, 205 Sweet Hollow Road, Old Bethpage, NY 11804 McElroy Machine & Mig Co., Inc., P.O. Box 4454, Bitoxi MS 39535-4454 New England Trawler Equipment Co., 291 Eastern Avenue, Chelsea, MA 02150 Pusnes, PO Box 102, N-4818, Faervik, NORWAY Smatco Industries, P.O.Box 4036, Houma, LA 70361 Smith Berger Marine Inc., 516 South Chicago St., Seattle, WA 98108 DESALINATION REVERSE OSMOSIS Boother Searching Systems Inc. 2004 Dol Ame Rived. Sto. 801 Torrace. Co.0

  - Rochem Separation Systems, Inc., 3904 Del Amo Blvd., Ste. 801, Torrance, CA 90503 Rochem Separation Systems, P.O. Box 156, 54 Rue Agasse, 1211 Geneve 17, SWITZERLAND
- DEPTH SOUNDING EQUIPMENT Innerspace Technology, Inc., 36 Industrial Dr., Waldwick, NJ 07463 DIESEL ACCESSORIES
- Coltec Industries Fairbanks Morse Engine Div. 701 Lawton Ave., Beloit, WI53511 Gearhardt's Inc., P.O. Box 10161, Jefferson, LA 70181 General Thermodynamics Corp., 210 South Meadow Rd., P.O. Box 1105,
- General Thermodynamics Corp., 210 South Meadow Rd., P.O. Box 1105, Plymouth, MA 02360 Kiene Diesel Accessories, 325 S. Fairbanks St., P.O. Box 386, Addison, IL 60101 Pow-R-Quik, 5518 Mitchelldale, Houston, TX 77092 DIESEL ENGINE Spare Parts & Repair Aalborg Ciserv (Miami) Inc., 2449 Northeast 13th Avenue., Ft. Lauderdale, FL 33305 Alaska Diesel, 4420 14th Ave.,NW, Seattle, WA 98107 Atlantic Yacht Sales, P.O. Box 4010, Middletown, NJ 07748 Caterpillar, Inc., Engine Div., P.O. Box 610, Mossville, IL 61552-0610 Coltec Industries, Parts & Service Div., 701 Lawton Ave., Beloit, WI 53511 John Deere, John Deere Rd., Moline, IL 61265 Giro Engineering Ltd, Talisman, Duncan Road, Park Gate, South Hampton, S03 7BX ENGLAND Global Maritime Services 247 SW 93 Court Et. Lo. double. The State St

- ENGLAND Global Maritime Services, 247 SW 33 Court, Ft. . Lauderdale, FL 33315 Golten Marine Company Inc., 160 Van Brunt St., Brooklyn, NY 11231 Hall-Toledo, Inc., 525 West Sophia St., Maumee, OH 43437 In-Place Machining, 1929 N. Buffum Street, Milwaukee, WI 53212 Kim Hotstart Mig Co., E 5724 Broadway Ave, P.O. Box 42, Spokane WA 99210 Klattenberg Marine, 17 Grandview Ave., W. Orange, NJ 07052 MAN B&W Diesel AG, Stadtbachstrasse 1, D-8900 Augsburg 1, GERMANY MAN B&W Diesel, 17 State St., New York, NY 10004 MTU of North America, 10450 Corporate Dr., Houston, TX 77478 Markisches Werk GmbH, P.O. Box 1442, D-5884 Halver 1, GERMANY National Maintenance & Repair, Foot of Hawthorme, Hartford, IL 62048 New Sulzer Diesels, Inc, 200 Park Ave, New York, NY 10166 Paxman Diesels, P.O. Box 8, Paxman Works, Colchester, Essex, CO1 2HW, ENGLAND;
- ENGLAND: Paxman Diesels USA, (A Div. of Ruston Gas Turbines, Inc.), 15950 Park Row,
- Houston, TX 77084 Ulstein Bergen AS, PO Box 924, N5002 Bergen, NORWAY Wartsila Diesel, 201 Defense Highway, Annapolis, MD 21401 DIVING & SALVAGE

DIVING & SALVAGE Bisso Marine Co. P.O. Box 4113, New Orleans, LA 70178 H.J. Merrihue, P.O. Box 23123, New Orleans, LA 70178 In-Place Machining, 1929 N. Buffum St., Milwaukee, WI 53212 Muldoon Marine Services, Inc., P.O. Box 3221, Terminal Island, CA 90731 DOORS - MARINE & INDUSTRIAL Trenomal GmbH & KG,5600 Wuppertal 11, Domap, GERMANY DIILLING & BLASTING

- DRILLING & BLASTING
   Marine Drilling & Blasting, PO Box 10455, Jacksonville, FL 32247-0455
   DRY DOCKS-Design
   Conrad Industries, 1501 Front Street, P.O. Box 790, Morgan City, LA 70381
   Curacao Drydock (USA), PO Box 3012, Curacao, Netherlands Antilles
   Marine Design Services, P.O. Box 928, Bonita CA 92002
   Noth Florida Shipyards, P.O. Box 3255, Jacksonville, FL 32206
   ELECTRICAL EQUIPMENT
   ABB Industry Oy, P.O. Box 185, 00381 Helsinki, FINLAND
   Bender Inc, 400 Gordon Dr, Bldg 501, Exton, PA 19341
   Callenberg Engineering, 2010 North Miami Ave., Miami, FL 33127
   L. F. Gaubert & Co., Inc., P. O. Box 50500, New Orleans LA 70150
   MMC International, 60 Inip Dr, Inwood NY 11696
   SPD Technologies, 13500 Roosevelt Blvd, Philadelphia PA 19116
   Siemens Energy & Automation, Inc., Systems Div., Marine Systems No. America (A23N), 100 Technology Drive, Alpharetta, GA 30202
   Universal Marine Electric Co., Inc., P.O. Box 266-923, Houston, TX 77027-6923
   ELECTRONIC DISPLAY
- ELECTRONIC DISPLAY
- High Seas Technology, Inc., 2965 West State Rd., Fort Lauderdale, FL 33312 Scandinavian Micro Systems, P.O. Box 155, N-1411, Kolboton, NORWAY ELECTRONIC ENCLOSURES A&J Manufacturing, 14131 Franklin Ave., Tustin CA 92680 ELECTRONIC INFORMATION SUPPORT

- ENGINE TEST EQUIPMENT
  - General Thermodynamics Corp., P.O. Box 1105, 210 S. Meadow Rd., Plymouth, MA 02360
- Instruments, Computers, & Controls, Inc., 6942 Haven Creek Dr., Katy, TX 77449 **EPIRBS** 
  - ACR Electronics, Inc., 5757 Ravenswood Rd., P.O. Box 5247, Ft. Lauderdale FL33310-5247
- Alden Electronics, 40 Washington St., Westborough, MA 01581 Litton Special Devices, 750 W. Sprout Road, Springfield, PA 19064 EQUIPMENT Marine
- Byme, Rice & Turner, Inc., 1172 Camp St., New Orleans, LA 70130 Maritime Power Corp., 200 Henderson Street, Jersey City, NJ 07302 EVAPORATORS
- Alfa-Laval Separation, Inc., 955 Mearns Rd., Warminster, PA 18974 Beaird Industries Inc., P.O. Box 31115, Shreveport, LA 71130 FANS-VENTILATORS-BLOWERS
- Carling Turbine Blower Co., 8 Nebraska St., P.O. Box 15048, Worcester, MA 01615-Jon M. Liss Associates, Inc., 411 Borel Ave., San Mateo, CA 94402 FASTENERS
- Hardware Specialities, 48-75 36th St., L.I.C., NY 11101 Jamestown Distributors, 28 Narragansett Ave., P.O. Box 348, Jamestown, RI 02835 Revcar Fasteners, P.O. Box 345, Roanoke, VA 24003
- Robbins Manufacturing, 1200 Airport Rd., Fall River, MA 02722
- PENDEHING BF Goodrich, 150 Drivision Drive, Wilmington, N.C. 28401 FENDERING SYSTEMS/BUOYS-Dock & Vessel Kahlenberg Bros. Co., P.O. Box 358, Two Rivers, WI 54241 Milligan Marine Supply Inc., 5832 Harvey Wilson, Houston, TX 77020 Seaward International, Inc., Clearbrook Industrial Park, P.O. Box 98, Clearbrook, VA 22624 Standard Refineration Co., 2050N Dock, Market Standard Refineration Co
- Clearbrook, VA22524 Standard Refrigeration Co., 2050 N. Ruby, Melrose Park, IL 60160 Ultra Poly Inc., 2926 South Steele, Tacoma, WA 98409 Viking Fender Co., 50 Church Street, Sea Bright, NJ 07760 FIBERGLASS PIPE & FITTINGS
- Ameron Fiberglass & Pipe, 61 Executive Ave., Edison, NJ 08817 FIBER OPTIC SYSTEMS AT & T, Cables System/Fiber Optic Div., 111 Madison Ave., Morristown, NJ 07962 FIN STABILIZERS
- PIN STABILIZENS Blohm & Voss AG, P.O. Box 10 07 20, D-2000 Hamburg 1, GERMANY; U.S.A. Reps: Simplex-Turmar Inc., P.O. Box 168, Little Neck, NY 11363-0168 MARINEFIRE PROTECTION Hiller Systems, 3710 Lakeside Court, Mobile, AL 36693 FIRE DETECTION SYSTEMS

- Autronica Marine A/S, Drammensveien 126, N-0277 Olso 2, NORWAY FIRE STOP PRODUCTS NMP, 12437 E. 60th St., Tulsa, OK 74153 FLAMECUTTINGMACHINE
- Bug-O-Systems, 3003 West Carson St., Pittsburg, PA 15204 GALLEY EQUIPMENT
- Allas Marine Services, 6960 NW 46th St., Miami, FL 33166 Cospolich Refrigerator Co., 949 Industry Rd., Kenner LA 70062 Gaylord Industries, 10900 S W Avery St, P.O. Box 1149, Tualatin, OR 97062 Lang Manufacturing, P.O. Box 905, Redmond, WA 98073 Maritime Services Corp., 3457 Guignard Dr., Hood River, OR 97031 Toastmaster, 1400 Toastmaster Dr., Elgin, IL 60120-9272 GANGWAYS, LADDERS Saa Stefame Inc. 65 Amer Bend Wand Litt MARCACE
- Sea Systems Inc., 65 Avco Road, Ward Hill, MA 01835 Wooster Products Inc., 1000 Spruce St., P.O. Box 896, Wooster, OH 44691 GENERATORS
- ABB Industry Oy, P.O. Box 185, 00361 Helsinki, FINLAND Belyea Co. 45 Howell St., Jersey City, NJ 07306 Mercantile Manufacturing, P.O. Box 895, Minden, LA 71058 GROUND FAULT PROTECTION & LOCATION EQUIPMENT Bender, inc., 400 Gordon Drive, Bldg. 501, Exton PA 19341
- HATCHES
- L.S. Baier, 7527 NE 33rd Dr., Portland, OR 97211 HEAT EXCHANGERS
- HEAT LEXCHANGERS Alfa-Laval Separation Inc., 955 Mearns Rd., Warminster, PA 18974 American United Marine Corp., 5 Broadway, Rt.1, Saugus, MA 01906 A/S Vesta, P.O. Box 548, DK-9100, Aalborg, DENMARK US Agent: Aalborg Ciserv Houston, Inc., P.O. Box 548, DK-9100, Aalborg, DENMARK US Agent: Aalborg Ciserv Houston, Inc., P.O. Box 31115, Shreveort LA 71130 Tranter Inc, Old Burk Road, Wichita Falls, TX 76307 HORSWHISTLES Kablenberr Bree Co. P.O. Box 258, Tue Binger, WI 54241
- Kahlenberg Bros Co., P.O. Box 358, Two Rivers, WI 54241 HYDRAULIC FLUSHING SYSTEM Consolidated Fluid Power, Ste. 22 Glendale Dr., LR, Jacksville, Nova Scotia,
- Canada B4C3MI
- HYDRAULICS
- HYDHAULCS American United Marine Corp., 5 Broadway, Rt 1, Saugus, MA 01906 Cunningham Marine Hydraulics Co., 201 Harrison St., Hoboken NJ 07030 Del Gavio Marine Hydraulics Inc., 619 Industrial Rd., Caristatt, NJ 07072 Hagglunds Denison, 14249 Industrial Parkway, Marysville, OH 43040 HYDRO JETTING PUMP UNIT
- Harben, Inc., PO Box 2250, Cumming, GA 30130 INCINERATORS
- - American United Marine Corp., 5 Broadway, Rt. 1, Saugus, MA 01906 A/S Vesta, P.O. Box 548, DK-9100 Aalborg, DENMARK. U.S. Agent: Aalborg Ciserv Houston, Inc., P.O. Box 906, AngletonTX 77515
- INSULATION
- Branton Industries, Inc., 1101 Edwards Ave., Harihan, LA 70123 Soundcoat Company, 1 Burt Drive, Deer Park, NY 11729 Maritime Services Corp., 3457 Guignard Dr., Hood River, OR 97301 **INTERIOR DESIGN**

COUPLINGS

Lo-Rez Vibration Control Ltd., 156 West 8th Avenue, Vancouver, BC CANADA, V5Y 1N2 American Vulkan, P.O. Drawe 673, Winter Haven, FL 33882 CRANE-HOIST-DERRICK-WHIRLEYS Bisso Marine Co. P.O. Box 4113, New Orleans, LA 70178

Bisso Marine Co. P.O. Box 4113, New Orleans, LA 70178 The Crosby Group, Inc., P.O. Box 3128, Tulsa OK 74101 Del Gavio Marine Hydraulics Inc., 619 Industrial Rd., Carlstadt, NJ 07072 Hagglunds Inc, Marine Div. Headq., 50 Chestnut Ridge Rd, Montvale, NJ 07645 Liebhert-Werk Nenzing GES, mbh, P.O. Box 10, A-6710 Nenzing, AUSTRIA Marine Travelift, Inc., 49 E. Yew St., Sturgeon Bay, WI 54235 J.D. Neuhaus Hebezeugue GmbH, D-5810 Witten, GERMANY

Inventory Locator Service, 3965 Mendenhall Rd. S., Suite 10, Memo s, TN 83115 Scandinavian Micro Systems, P.O. Box 155, N-1411, Kolboton, NORWAY ELECTBONIC BACKS

A & J Manufacturing Co., 14131 Franklin Ave., Tustin, CA 92680 ELECTRONIC SALES & SERVICE Fishermans Wholesale Marine Supply Co., Inc., 4540 B. Downman Road

New Orleans, LA 70126

#### EMISSION CONTOLS

Haldor Topsoe Nymollevel 55, DK-2800, Lyngby, Denmark ENGINEERING SERVICES MCR Engineering Co., Inc. 206 Dedham St., Norfolk, MA 02056 ENGINE ROOM LIGHTING

Pauluhn Electric Mfg. Co., Inc. 1616 N. Main, P.O. Box 53, Pearland, TX 77581

Directions in Design, 633 Emerson Suite 100, St. Louis, MO 63141 INTERIORS

Interior Design Intl., 701 Dexter Ave. N. Ste. 307, Seattle, WA 98109 Maritime Services Corp., 3457 Guignard Dr., Hood River, OR 97031 JOINER – Wateright Door.— Paneirg – Ceiling System – Dexing Branton Industries, Inc., 1101 Edwards Ave., Hanihan, LA 70123 GEC-Marconi Electronic Systems Corp., 550 S. Futton Ave., Mt. Vemon, NJ 10550 IIMAC AB, Berga Alle 1, S-252 E54 Helsingborg, SWEDEN U.S. Rep: Hopeman Brothers, Inc., P.O. Box 820, Waynesboro, VA 22980 Jamestown Metal Marine Sales, Inc., 7410 NW Second Ave., Boca Raton, FL 33431 Marine Accommodations Inc., 8553-53 Baymeadows Rd., Se 140, Jacksonville, FL 32256 Maritime Services Corp., 3457 Guignard Drive, Hood River, OR 97031 Walz & Krenzer, Inc., 90 Forest Ave. Locust Valley N.Y. 11560 Interior Design Intl., 701 Dexter Ave. N. Ste. 307, Seattle, WA 98109

Buyer's Directory continues on page 71



R.W. Fernstrum & Co., 1716 Eleventh Ave., Menominee, MI 49858 Kahlenberg Bros. Co., P.O. Box 358, Two Rivers, WI 54241 The Walter Machine Co., Inc., 84-98 Cambridge Avenue, Jersey City, NJ 07307 EAK DETECTION U.E. Systems, 12 West Main St., Elmsford, NY10523 JFEBOATS/RAFTS JFEBOATS/RAFTS American United Marine Corp., 5 Broadway, Rt.1, Saugus, MA 01906 Boston Whaler, Inc. Commercial Products Div., 1149 Hingham St., Rockland, MA 02370 Fr. Fassmer GMBH & Co., D-2876 Berne 2, Wese, GERMANY Norsafe AS, P.O. Box 115, N-4818 Faervik, Norway Willard Marine Co., Inc., 1250 N. Grove St., Anaheim, CA 92806 Zodiac of North America, P.O. Box 400, Stevensville, MD 21666 LIGHTING EQUIPMENT—Lamps, Fixtures, Searchlights ACR Electronics, Inc., 5757 Ravenswood Rd., P.O. Box 5247, Ft. Lauderdale, FL 33310-5247 Archway Marine Lighting, 4501 Swan Ave., St. Louis, MO 63110 FL 33310-5247 Archway Marine Lighting, 4501 Swan Ave., St. Louis, MO 63110 Fishermans Wholesale Marine Supply Co., Inc. 4540 B Downman Road New Orleans, LA 70126 Golten Marine, 160 Van Brunt St., Brooklyn, NY 11231 The L.C. Doane Co., P.O. Box 975, Essex, CT 06426 Julian A. McDermott, 1639 Stephen St., Ridgewood, NY 11385 Nautilus Equipment Ltd., P.O. Box 66, Station M, Halifax, Nova ScotiaB3J 2L4, CANADA Pauluhn Electric Mfg. Co., Inc. 1616 N. Main, P.O. Box 53, Pearland, TX 77581 Phoenix Products, 6161 N 64th St., Milwaukee WI 53218 LINE BLINDS Stacey/Fetterolf, P.O. Box 400, Otto LINE BLINUS Stacey/Fetterolf, P.O. Box 103, Skippack, PA 19474 LIQUID LEVELINDICATORS Setcor, 2 Dean St., Tenafly, NJ 07670 LIQUID OVERFILL PROTECTION SYSTEMS E.R.L. Marine Products, P.O.Box 1026, New Albany, IN 47151-1026 Setcor, 2 Dean St., Tenafiy, NJ 07670 LOGISTICS VL Logistics Consultants, Inc., 3420 Bienville Blvd., Ocean Springs MS 39564 <u>QED, 46</u>46 N. Witchduck Road, Virginia Beach, VA 23455 LUBRICANTS LUBRICANTS Pre-Lube, 13790 NW 4th St., Ste. 111, Ft. Lauderdale FL 33325 B P Marine Americas, 200 Westlake Park Blvd., Houston, TX 77079-2682 MACHINERY MAINTENANCE, REPAIR, OVERHAUL, AND TESTING Del Gavio, 619 Industrial Rd., Carlstadt, NJ 07072 Global Maritime Services, 247 SW 33 Court, Ft. Lauderdale, FL 33315 Gotten Marine Company Inc., 160 Van Brunt Street, Brooklyn, NY 11231 New England Trawler Equipment Co., 291 Eastern Avenue, Chelsea, MA 02150 MACHINERY MONITOR AND CONTROL SYSTEMS Flectronic Marine Services, 247 SW 355 MACHINERY MONITOR AND CONTROL SYSTEMS Electronic Marine Ssytems, 800 Ferndale PI., Eahway, NJ 07065 MACHINING—On Site Repair Global Maritime Services, 247 SW 33 Court, Ft. Lauderdale, FL 33315 In-Place Machining, 1929 N. Buffurm Street, Milwaukee, WI 53212 MARINE ACCOMMODATIONS Directions in Design Inc, 633 Emerson, Suite 100, St Louis, MO 63141 Hopeman Brothers, P.O. Box 820, 435 Essex Ave., Waynesboro, VA 22980 Jamestown Metal Marine Sales, Inc., 4710 Northwest Second Ave;,Boca Raton, FL 33431 Marine Accommodations Inc., 8535-3 Baymeadows Rd, Ste 140, Jacksonville, FL 32256 MaRINE COATINGS MARINE CONTINGS Vecom USA, 236 St. George Avenue, Jefferson, LA 70121 MARINE ELECTRONICS High Seas Technology, Inc., 2965 West State Rd., Fort Lauderdale, FL 33312 MARINE FURNITURE MARINE FURNITURE Directions In Design, 633 Emerson, Ste. 100, St. Louis MO 63141 Engineered Data Products, P.O. Box 565, Woodbury, NJ 08906-7565 Jamestown Metal Marine Sales, Inc., 4710 NW Second Ave, Boca Raton, FL 33431 Marine Accommodations Inc., 8535-3 Baymeadows Rd, Ste 140, Jacksonville, FL 32256 Maritime Services Corp., 3457 Guignard Dr., Hood River, OR 97031 Wilson & Hayes, 1601 Eastlake Avenue, East, Seattle, WA 98102 MARINE GEARS Cincinnati Gear Co., 5657 Woodburg, Phys. 70 MARINE GEARS Cincinnati Gear Co., 5657 Wooster Pike, Cincinnati, OH 45227 MARINE RADAR COMPONENTS EEV, Inc., 4 Westchester Plaza, Elmsford, NY 10523 MARINE SHIP MANAGEMENT BarbaArkhon, 1810 Chapel Ave. West, Cherry Hill, NJ 08002 MARITIME EDUCATION MARITIME EDUCATION Seamens Church Institute, 741 Water St., New York City, NY 10038
 METAL PRODUCTS Engineered Data Products, P.O. Box 565, Woodbury, NJ 08906-7565 Jamestown Metal Marine Sales, Inc., 4710 N.W. Second Ave., Boca Raton, FL
 MULTI-CABLE PENETRATION DEV/CE NMP, 12437 E. 60th St., Tulsa, OK 74153
 NAVAL ARCHITECTS, MARINE ENGINEERS, SURVEYORS Advanced Marine Enterprises, Inc., 1725 Jefferson Davis Hwy., Arlington, VA 22202 CDI Marine Co., 9487 Regency Square Bivd., Ste. 500, Jacksonville, FL 32225 Childs Engineering Corp., Box 333, Medfield, MA 02052 Crandall Dry Dock Engrs., Inc., 21 Pottery Ln., Dedham, MA 02026 Crane Consultants, 15301 First Ave S., Seattle WA 98148 C.R. Cushing, 18 Vesey St., New York, NY 10007 Arthur D. Darden, 3200 Ridgelake Dr., Suite 403, Metairie LA 70002 Design Associates Inc., 14360 Chef Menteur Highway, New Orleans, LA 70129 Diversified Technologies, 812 Live Oak Dr., Chesapeake VA 23320 Encon Mgmt& Engineering Consultant Services, P.O. Box 7760, Beaumont, TX 77706 GHM Inc. (Ind. Measurement Consultants), P.O. Box 186, Newport News, VA 23601 Gibbs & Cox, Inc., 50 West 23rd St., New York, NY 10010 The Giosten Assoc: A039 2114 Ave., STe. 300, Seattle, WA 98104 Guido Perla & Associates, Inc., 130 Sutter St., Ste. 400, SanFrancisco, CA 94104 C. Raymond Hunt Associates, 69 Long Wharf, Boston MA 02110 Hydrocomp, Inc., 45 James Farm-Lee, P.O. Box 865, Durham, NH 03824 JJH Inc., No. 4 Executive Campus, Culbert Blvd, & Bouter 70, P.o. Box 5031, Cherry Hill, NJ 08034
 R.D. Jacobs & Associates, 11405 Main St., Roscoe, IL 61073 James S. Krogen, 1515 NW 7th St., Ste. 124, Miami FL 33125 Seamens Church Institute, 741 Water St., New York City, NY 10038

Cherry Hill, NJ 08034
R.D. Jacobs & Associates, 11405 Main St., Roscoe, IL 61073
James S. Krogen, 1515 NW 7th St., Ste. 124, Miami FL 33125
Rodney E. Lay & Associates, 13891 Atlantic Blvd., Jacksonville, FL 32225
David P. Levy Enterprises, 527 Legendre Dr., Slidell, LA 70460
MCA Engineers, Inc., 2960 Airway Ave., #A-103, Costa Mesa, CA 92626
Alan C. McCollum, Inc., 1199 Long Point Road, Mt. Pleasant, SC 29464
McElroy Machine & Mig Co., Inc., P.O. Box 4454, Biloxi, MS 39535-4454
John J. McMullen Associates, Inc., Deor A4454, Biloxi, MS 39535-4454
John J. McMullen Associates, Inc., IV Borld Trade Ctr, Ste 3000, N Y, NY 10048
MacPherson Maritime Services, 141 Jefferson Ave., Westfield NJ 07090
Fendall Marbury, P.O. Box 2321, Annapolis, MD 21401
Marine Design & Operations, Inc., 102 Hamilton Ave., Stamford CT 06902 Marine Management Systems Inc., 226 Chesthut St., Hoseile Park, NJ 07/204 Marine Management Systems Inc., 102 Hamilton Ave., Stamford CT 06902 Marine Power Associates, 1010 Turquois St., Ste 217, San Diego, CA 92109 Maritech, Seacliff, Bay Road, Newmarket, NH 03857 Maritime Design, Inc., 3020 Hartley Rd., Jacksonville, FL 32257 R.J. Mellusi & Co., 71 Hudson St, New York, NY 10013 Nautical Designs, Inc. 2101 S. Andrews Ave, Suite 202, Ft Lauderdale FL 33316 Northern Marine, P.O. Box 1169, Traverse City, MI 49685 Ogden Government Services, 3211 Jermantown Rd., Fairfax, VA 22030 Olsen Marine Surveyors Co., P.O. Box 283, Port Jefferson, NY 11777 Omega Marine Engineering Systems, Inc., 11757 Katy Freeway, Ste 1100, Houston TX 77079 Houston TX 77079 QED Systems Inc., 4646 Witchduck Rd., Virginia Beach, VA 23455

M. Rosenblatt & Son, Inc., 350 Broadway, New York, NY 10013 and 620 Fulsom St., Ste. 301, San Francisco, CA 94107 Sargent & Herkes, 225 Baronne St., Suite 1405, New Orleans LA 70112 Sea School, 10812 Gandy Boulevard, St. Petersburg, FL 33702 Seaworthy Systems Inc., P.O. Box 975, Essex, CT 06426; 17 Battery PI., New York, NY 10004; P.O. Box 975, Barnegat Light, NJ 08006; 2 Skyline PI., 5203 Leesburg Pike, Suite 700, Falls Church, VA 22041; 1305 Franklin St., Suite 210, Oakland, CA 94612. George G. Sharp, Inc., 100 Church St., New York, NY 10007 R.A. Stearn, Inc., 253 N. 1st Ave., Sturgeon Bay, WI 54235 TIMSCO, P. O. Box 91360, Mobile AL 36691 **VAL BOAT BUILDERS** Atlantic Boat BullDERS Atlantic Boat Group, Inc., 1850 Lake Park Dr., Ste. 216 Smyrna, GA 30080 NAVIGATION & COMMUNICATIONS EQUIPMENT Aliantic boar Group, Inc., Toso Lake Park Dr., Ste. 216 Sthylina, GA 30000 VIGATION & COMMUNICATIONS ECUIPMENT AT&T, High Seas Dept., 412 Kemble Ave., Room C380, Morristown, NJ 07960 Autronica Marine A/S, Drammensveien 126, N-0277 Oslo 2, NORWAY Cellnet Corp, 400 Main St, Stamford, CT 06901-3004 Comsat Maritime Services, 950 L'Enfant Plaza SW, Washington DC 20024 C. Plath, 222 Sevem Ave., Annapolis, MD 21403 Electronic Marine Systems, 800 Ferndale PL., Rahway, NJ 07065 Fairtide Enterprises, Inc., 2536 Sonata Dr., Columbus, OH 43209 Furuno U.S.A., 271 Harbor Way, S. San Francisco, CA 94080 Hose McCann, 9 Smith St., Englewood, NJ 07631 Henschel, Inc., 9 Hoyt Drive, Newburyport MA 01950 IDB Mobile Communications, 1828 L Street NW, Suite 660, Washington, D.C. 20036 Kenwood USA Corp., Marine Prod. Div., 2201 E. Dominquez St., Long Beach, CA 90810 Mackay Communications, 441 US Highway #1, P.O. Box 331, Elizabeth NJ 07207 Marine Electric RPD, Inc., 50 Carol St., P.O. Box 1135, Clifton, NJ 07014-1135 Megapulse, Inc., 8 Freston Court, Bedford MA 01730-2380 Nautronix, 15401 Vantage Pkwy W., Houston, TX 77032 Megapulse, Inc., a Presion Court, Bedriot MA 01730-2360 Nautronix, 15401 Vantage Pkwy W., Houston, TX 77032 Norwegian Telecom, P.O. Box 6701, Oslo 1, NORWAY Novatech, 820 Cormorant St., Victoria, BC V8W 1R1, CANADA Pauluhn Electric Mg. Co., Inc. 1616 N. Main, P.O. Box 53, Pearland, TX 77581 Raytheon Marine Co. 46 River Road, Hudson, NH 03051 Raytheon Marine Co, 46 River Road, Hudson, NH 03051 Robertson Marine Systems, 3000 Kingman Street, Suite, 207, Metairie, LA 70006 SPD Technologies, 13500 Roosevelt Blvd., Philadelphia, PA 19116 Scandinavian Micro Systems P.O. Box 155, N-1411, Kolboton, NORWAY Simrad, 19210 33rd Avenue West, Lynwood, WA 98036 Sperry Marine Inc., 1070 Seminole Trail, Charlottesville VA 22901 Standard Communications, P.O. Box 92151, Los Angeles, CA 90009 Summer Equipment Ltd., 24 West 4th Ave., Vancouver V5Y 1G3, CANADA Trimble Navigation, 585 North Mary Avenue, P.O. Box 3642, Sunnyvale, CA 94086 Waterway Communications System, Inc. 453 E. Park PI., Jeffersonville, IN 47130 World Communications Sys., 11834 Canon Blvd., Newport News, VA 23606 – Marine – Additives Waterway Communications System, Inc. 453 E. Park PI., Jeffersonville, IN 47130
 World Communications System, Inc. 453 E. Park PI., Jeffersonville, IN 47130
 World Communications System, Inc. 453 E. Park PI., Jeffersonville, IN 47130
 Mobil Oil Corporation, 3225 Gallows Road, Fairfax, VA 22037-0001
 Shell Oil, P.O. Box 2463, Houston, TX 77252
 Texaco, International, 2000 Westchester Avenue, White Plains NY 10650
 OILWATER SEPARATORS
 ACS Industries, Inc., 14208 Industry Rd., Houston, TX 77053
 Alfa-Laval Separation, Inc., 955 Mearns Rd., Warminster, PA 18974-0556
 Blohm & Voss AG, P.O. Box 1007 20, D-2000 Hamburg 1, GERMANY;
 U.S.A. Reps:Simplex-Turmar Inc., P.O. Box 168, Little Neck, NY 11363-0168
 Centrico, Inc. (Westfalia Separators), 100 Fairway Court, Northvale NJ 07647
 Fast Systems, 3240 North Broadway, St. Louis, MC 63147
 MMC International, 60 Inip Dr, Inwood NY 11696
 Nelson Industries, Highway 51 West, Stoughton, WI 53589
 PAINT—COATING—CORROSION CONTROL
 Amclean Coating Removal, 12920 S.W. 99 N. Ave., Miami, FL 33176
 Ameron, 201 N. Berry St., Brea, CA 92622
 The Amessen Corp., Corrosion Dynamics Div., 1100 Walmut St., Rosell,NJ 07203
 Esgard, Inc., P.O. Drawer 2698, Lafayette, LA 70502
 Jamestown Distrib, 28 Narragansett Ave., P.O. Box 348, Jamestown, RI 02835
 Hempel Coatings, Foot of Currie Avenue, Wallington, NJ 07057
 International 2705 Concord Road, Belle Chasse, LA 70037
 Sigma Coatings, 8979 Market St., Houston, TX 77292
 Melvin Pierce Marine Div, 452 E. Hill Rd., P.O. Box 348, Stower Rd., Harvey, LA 70059, 1100 Adams St., Hoboken, NJ 07030
 UT Technologies Ltd., Box 31114, Robie St. RPO, Halfax Nova Scotia Canada B3K5T9
 PAINT REMOVAL
 LTC Americas, 101 G. Exec PAINT REMOVAL LTC Americas, 101 G. Executive Dr., Sterling, VA 22170 PIPE FITTINGS/CONNECTING SYSTEMS Deutsch Metal Components, 14800 S. Figueroa, Gardena, CA 90248 Stanley G. Flagg Co., 1020 W. High St., Stowe, PA 19464 PORT SERVICES Port of Portland, 5555 N. Channel Ave., Portland, OR 97217 PROPULSION EQUIPMENT—Bowthrusters, Diesel Engines, Gears, Propellers, Shafts, Turticas PORT SERVICES
 Port of Portland, 5555 N. Channel Ave., Portland, OR 97217
 PROPULSION EQUIPMENT—Bowthrusters, Diesel Engines, Gears, Propellers, Shafts, Turbines
 Avondale Industries, Harvey Quick Repair, P.O. Box 116, Harvey, LA 70058
 American Air Filter, P.O. Box 35690, Louisville, KY 40432
 ABB Drives Inc., P.O. Box 372, Milwaukee, WI 53201-0372, USA
 ABB Drives Inc., P.O. Box 372, Wilwaukee, WI 53201-0372, USA
 ABB TURBOCHARGER, INC., 1460 Livingston Avenue, N. Brunswick, NJ 08902
 Aquamaster-Rauma Ltd., Box 220, SF-26101, Rauma, FINLAND
 Bird Johnson Company, 110 Norfok St., Walpole, MA 02081
 Brunvoll A/S, P.O. Box 370, N-6401, Mole, Norway
 CWF Hamilton & Co., Ltd., P.O. Box 709, Christchurch, NEW ZEALAND
 Cater pillar, 100 NE Adams Street, Peoria, IL 61829-2320
 Coltec Industries (Fairbanks Morse Engine Div.), 701 Lawton Ave, Beloit, WI 53511
 Electro-Motive, div. General Motors, 9301 W 55th St, La Grange, IL 60525
 Fincantieri, Diesel Engines Div.—GMT, Bagnoli della Rosandra 334, Trieste, ITALY
 Fundiciones RICE, AV Rios Espinoza No.88, COL BENITO JUAREZ, Mazattan, GE Naval & Drive Turbine Systems, 166 Boulder Dr., Flichburg MA 01420
 Harbormaster Marine, Inc., 31777 Industrail Road, Livonia, MI 48150
 Kahlenberg Bros. Co., P.O. Box 385, Two Rivers, WI 54241
 Krupp MaK, 7555 Danbro Crescent, Mississauga, Ontario, CANADA L5N 6P9
 Lohman & Stotterfoht, P.O. Box 1860, D-5810 Witte, Germany
 Mapece Products Inc., 90 Forest Ave., Locus Valley, N.Y. 11560
 Marine Gears, Inc., P.O. Box 1869, Greenville MS 38707
 Markisches Werk, P.O. Box 1442, D-5884 Halver GERMANY
 MAN B&W Diesel A/S, Ostervej 2, DK-4960 Holeby, DENMARK
 MAN B&W Diesel A/S, Ostervej 2, DK-4960 Holeby, DENMARK
 MAN B&W Die

GERMANY U.S. Rep: Voith Schneider America Inc., 121 Susquehanna Ave., Great Neck, NY 11021 Oy Wartslia Ab, Vasa and Abo Divisions, P.O. Box 244, SF65100 Vasa, FINLAND WesTech Gear Corp., 2600 E. Imperial Highway, Lynwood, CA 90262 Westinghouse Marine Div., 401 E Hendy Ave, Sunnyvale, CA 94088 PROTECTIONMATERIALS Megafilm, Bone Lane Industrial Estate, Newbury, Berkshire RG14 5SH EENGLAND PROTECTIVE WRAPS PROTECTIVE WRAPS FANA (Film Applicators of North America), 1260 E Woodland Ave., Springfield PA 19064 PUMP-Repair—Drives Coffin Turbo Pump, Inc., 326 S. Dean Street, Englewood, NJ 07631 Del Gavio, 619 Industrial Rd., Carldstadt, NJ 07072 Gilkes, Inc., PO Box 628, Seabrook, TX 77586 Jim's Pump Repair, 48-55 36th St., Long Island City NY 11101 Leistritz Corporation, 165 Chestnut Street, Allendale, NJ 07401 Vita Motivator, 99 W Hawihome Ave., Suite 622, Valley Stream NY 11580 REFRIGERATION EQUIPMENT/SERVICES Adrick Marine, 141D, Central Ave., Farmingdale, NY 11735 Bailey Refrigeration Co., 2323 Randolph Ave., Avenel, NJ 07001 REMOTE VALVE OPERATORS American United Marine Corp., 5 Broadway, Rt 1, Saugus, MA 01906 REMOTE VALVE OPERATORS American United Marine Corp., 5 Broadway, Rt 1, Saugus, MA 01906 Teleflex, Inc., 771 First Ave, King of Prussia, PA 19406 ROPE—Marilia—Nyon—Hawsers—Fibers Allied Signal Inc., Fibers Division, 1411 Broadway, New York, NY 10018 Dupont, Montgomery 403, 1011 Centre Road, Wilmington, DE 19805 United Ropeworks (USA), Inc., 151 Commerce Dr., Montgomeryville, PA 18936 RUDDER STOCK SEALS Blohm & Voss AG, P.O. Box 100720, D-2000 Hamburg 1, GERMANY U.S.A. Reps: Simplex Turmar Inc., P.O. Box 168, Little Neck, NY 11363-0168 John Crane Marine USA,1536 Barclay Blvd., Buffalo Grove, IL 60089 SAFETY LIGHTING SAFETY LIGHTING Loctite Luminescent Corp., Etna Road, Lebanon, NH 03766 SAFETY TOOLS SAFETYTOOLS NGK Metals Corp., P.O. Box 13367, Reading, PA 19612 SANITATION DEVICE—Pollution Control Effech International Corp, 12850 Bournewood Dr, Sugarland TX 77478 Jered Brown Brothers, 56 South Squirrel Rd., Auburn Hills, MI 48326 Byrne, Rice & Turner, Inc., 1172 Camp Street, New Orleans, LA 70130 Envirovac Inc., 1260 Turret Dr., Rockford, IL 61111 Fast Systems, 3240 North Broadway, St. Louis, MO 63147 Microphor, Inc., 452 E. Hill Rd., P.O. Box 1460, Willits, CA 95490 SCALE MODELS Markitect. PO Box 225, Oconomowoc. WI 53066 SALE MODELS Markited, PO Box 225,Oconomowoc, WI 53066 Sturgeon Bay Model Shop, 187 N Ninth Ave, Sturgeon Bay WI 54235 SCUTTLESMANHOLES L.S. Baier & Assoc., 7527 NE 33rd Dr., Portland OR 97211 SHIPBOARD COMMUNICATIONS Hose-McCann, 1241 Wes New Newport Center, Deerlield Beach, FiL 33442 SHIPBUILDING EQUIPMENT NEL Syncrolitt, Inc., 8970 SW 87h C1, Miami FL 33176 SHIPBUILDING EQUIPMENT NEL Syncrolitt, Inc., 8970 SW 87h C1, Miami FL 33176 SHIPBUILDING EQUIPMENT NEL Syncrolitt, Inc., 8970 SW 87h C1, Miami FL 33176 SHIPBUILDING Expansis, Maintenance, Drydocking Astilleros Espanoles S.A., Padilla 17, 28006 Madrid, SPAIN Attantic Marine, Inc., P. O Box 3202, Molok, AL 36652 Attantic Marine, Inc., P. O Box 3202, Molok, AL 36651 Bender Shipbuilding A Repair, P.O. Box A202, Molok, AL 36661 Bender Shipbuilding A Repair, P.O. Box A202, Molok, New Ofteans, LA 70158 Bender Shipbuilding A Repair, P.O. Box 2020, Lockort, LA 70374-0250 Boston Mhaelr, Inc., Commercial Products Un, 1149 Hingham SL, Rockland, MA02370 Bourg Drydock, P.O. Box 3025, Lockort, LA 70374-0250 Boston Mhaelr, Inc., Commercial Products Un, 1149 Hingham SL, Rockland, MA02370 Bourg Drydock, P.O. Box 3182, Houma, LA 70361 Chris-Mater, AB, O. Do 80925, S-2000 3, Malimo, SWEDEN Corrad Industries, 1501 Front Street, P.O. Box 790, Morgan City, LA 70381 Curacao Drydock Inc., 90 Box 325, Lockort, LA 70392 HDW, Kiel, Germany, USA Rep., Roland Marine Inc., 90 Broad SL, NY, NY 10004 Hail Buck Marine, P.O. Box 335, Baton Rouge, LA 7081 Chris-Mater, AB, O. Box 35, Baton Rouge, LA 7081 Chris-Mater, AB, P.O. Box 35, Baton Rouge, LA 7081 Chris-Mater, AB, P.O. Box 35, Baton Rouge, LA 7081 Chris-Mater, AB, P.O. Box 35, Baton Rouge, LA 7082 HDW, Kiel, Germany, USA Rep., Roland Marine Inc., 90 Broad SL, NY, NY 10004 Hail Buck Marine, P.O. Box 35, Baton Rouge, LA 70516 Lincanter Ship Repair, LA, Dox 35, Baton Rouge, LA 70516 Lincanter, L., P.O. Box 36, Baton Rouge, LA 70816 Hittach Zosen, Hittach Shipbuilding & Engineering Co., 1-1-1 Hittasubas Markitect, PO Box 225,Oconomowoc, WI 53066 Sturgeon Bay Model Shop, 187 N Ninth Ave., Sturgeon Bay WI 54235 SCUTTLES/MANHOLES 21666 SHIPYARDCABLES

**October**, 1993

## Amercable, 350 Bailey Road, El Dorado, AR SIMULATOR TRAINING

Houston Marine Training Services, 1600 20th Street, Kenner, LA 70062 Marine Safety International, Marine Air Terminal, LaGuardia Airport, NY 11371 SILENCERS

Beaird Industries Inc., P.O. Box 31115, Shreveport LA 71130 SKILLED LABOR

Craft America, 1302 Ingleside Rd., Norfolk, VA 23502 SPILL RESPONSE/ENGINE ROOM MAINTENANCE

Haz-Mat Response Technologies, 5841 Box Canyon Rd., La Jolla, CA 92037 Reduced Environmental Liability, 1201 Ocean Ave.. Suite 58 Sea Bright, NJ 07760 Reduced Environmental Liability, 15 Fairfield Ave., Old Greenwich CT 06870 STERN TUBE SEALS

#### Blohm & Voss AG, P.O. Box 10 07 20, D-2000, Hamburg 1 Germany

Buyer's Directory Continues on page 72










# MariChem93

## **The Industry Meeting for Bulk Chemicals**

Amsterdam al 30 November - 2 December, 1993



IMO Implementation - Session 1: OPA 90 -**Pollution Prevention - Emergency Response - Contingency Planning - Media -**Session 2: Road Versus Rail -

**Deregulation - Eastern Europe - USA/Far** East Potential - Offhire Conundrum - Container Designs -Mini-Tanks - Tank Container Rates - Session 3: Care Program - Inspection - Chemicals lost at sea - Disabled Tankers - Quality Rating System - Session 4: Quality Assurance - DG-Code - ICE - ISO - Railfreight - IBC's -

Session 5: Chemical Tanker Chartering - Spanish Chemical Industry - Session 6: Chemical Tanker Safety Guide - Compatibility - Road Tanker Vapours - Education and Training - Initiatives - Emission Control -Session 7: Road Traffic Harmonisation - RID - Portable Tanks - Safety Standardisation - Railtransport - Barging - Session 8: Flame Arresters -Satellite Tracking - Unloading - Inland Tankers - Steel Tanks - Bottle Tanks



**EXHIBITION** 

Full scale heavy equipment exhibition for road, rail, river and sea.



I would like to receive more information on MariChem 93. I am interested in ..... the Exhibition, ..... the Conference, ..... Visiting.

Position:....

Name :Mr.	/Mrs/Ms
Company	•

Address :						
Telephone	:					
Please return this slip to:						
М	lariChem Secretariat, Gastech RAI Ltd., Glen House, 200 Tottenham Court Road, London W1P 9LA, United Kingdom.					
	Tel: +44 71 436 9774 Fax: +44 71 436 5694					

Circle 287 on Reader Service Card



## FOR MORE INFORMATION

ON

EQUIPMENT AND SERVICES ADVERTISED IN THIS ISSUE CIRCLE THE APPROPRIATE NUMBER ON READER SERVICE CARD OPPOSITE

EQUIPMENT ADVERTISERCIRCLE /SERVICEADVERTISEREQUERMENT (SERVICECIRCLE 207ACR ELECTRONICS
ADROIT SYSTEMS       GPS & ADS EQUIPMENT       272       KOCKUMS COMPUTER SYSTEMS       COMPUTER SYSTEMS       231         ALASKA DIESEL       NORTHERN LIGHTS GENERATOR SETS       278       LANG MANUFACTURING       MARINE COOKING EQUIPMENT       232         ALUED SIGNAL FIBERS       ROPES/FIBERS       200       LIFESTREAM WATER PURIFICATION EQUIP       PURIFICATION EQUIP       234         AQUAMASTER RAUMA, LTD       PROPULSION SYSTEMS       200       LIFESTREAM WATER PURIFICATION EQUIP       PURIFICATION EQUIP       235         AGUIAMASTER RAUMA, LTD       PROPULSION SYSTEMS       200       LIFESTREAM WATER PURIFICATION EQUIPMENT       235         AUTOSHIP SYSTEMS CORP       HULL DESIGN SYSTEMS       201       MACKAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       236         AUTOSHIP SYSTEMS CORP       HULL DESIGN SYSTEMS       230       MACKAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       237         BARBA ARKHON       SHIP MANAGEMENT       233       MACKAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       238         BARBA ARKHON       SHIP MANAGEMENT       236       MACKAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       238         BARBA ARKHON       SHIP MANAGEMENT       236       MACKAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       238         BARBA ARKHON
ADROIT SYSTEMS
ALASKA DIESEL       MORTHERN LIGHTS GENERATOR SETS       278       LANG MANUFACTURING       MARINE COOKING EQUIPMENT       232         ALLER ELECTRONICS       ELECTRONICS       69       LEFARGAMARDS       SHIPPULIDING       234         ALUEN ELECTRONICS       ROPES/FIBERS       200       LIFESTREAM WATER PURIFICATION EQUIP       234         AQUAMASTER RAUMA, LTD       PROPULISION SYSTEMS       202       WCELROY MACHINE & MFG.       DECK EQUIPMENT       235         ASTILLEROS ESPANOLES       SHIPPULDING       201       WACKAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       236         BG GODRICH       BARBA ARKHON       SHIP MANAGEMENT       203       MACKAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       237         BARBA ARKHON       SHIP MANAGEMENT       204       MACKAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       238         BARBA ARKHON       SHIP MILMORAGE PAIR       204       MACKAY COMMUNICATIONS       NAVIGATION RECEIVERS       240         BARMOO, INC.       MARINE EQUIPMENT       235       MARICHEM       MARINE COMMUNICATIONS       237         BARMOO, INC.       MARINE TRAVELIFT       CRANES/HOIST       239       MARICHEM       MARINE EXHIBITION       237         BATIFE/LLAR       MARINE ENDER       205       MARICHER
ALDED RELECTRONICS       ELECTRONICS       269       LEEVAC SHIPYARDS       SHIPBUILDING/REPAIRS       233         AQUAMASTER RAUMA, LTD.       PROPULSION SYSTEMS       200       LIEEXTREAM WATER PURIFICATION EQUIP.       234         AQUAMASTER RAUMA, LTD.       PROPULSION SYSTEMS       200       MCELROY MACHINE & MFG.       DECK EQUIPMENT       233         AQUAMASTER RAUMA, LTD.       SHIPBUILDING       201       MMCINTERNATIONAL       VALVES       235         AUTOSHIP SYSTEMS CORP.       HULL DESIGN SYSTEMS       290       MACKAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       237         BARBA ARKHON       SHIP MINAGEMENT       203       MACKAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       238         BAYWOOD, INC.       MARINE EXHIPTION       203       MACKAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       238         BAYWOOD, INC.       MARINE ENGINER       234       MACKAY COMMUNICATIONS       NAVIGATION 287         BOATLIFE, INDUSTRIES CORP.       CAULKING (ADHESIVES       234       MARINE TRAVELIFT       CRANES/HORTINE       237         BAYWOOD, INC.       MARINE ENSTIERS       236       MARINE TRAVELIFT       CRANES/HOISTS       239         BOATLIFE, INDUSTRIES CORP.       CAULKING (ADHESIVES       234       MEGAPULSE       INAVIGATION EQUIP
ALLED SIGNAL FIBERS       ROPES/FIBERS       200       LIFESTREAW WATER PURIFICATION EQUIP       234         AQUAMASTER RAUMA, LTD.       PROPULSION SYSTEMS       202       MCELROY WACHINE & WFG.       DECK EQUIPMENT       235         ASTILLEROS ESPANOLES       SHIPBUILDING       201       MCELROY WACHINE & WFG.       DECK EQUIPMENT       235         BF GOODRICH       BEARINGS       200       MACKAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       237         BARBA ARKHON       SHIPBUILDING       204       MACKAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       238         BARBA ARKHON       SHIPBUILDING       204       MACKAY COMMUNICATIONS       NAVIGATION SCOMMUNICATIONS       238         BENDER SHIPBUILDING       MARINE EXCUP       243       MARCHEM       MARITIME EXCUP       208         BENDER SHIPBUILDING       205       MARINE TRAVELIFT       CRANES/HOISTS       239         BENDER SHIPBUILDING       205       MARINE TRAVELIFT       CRANES/HOISTS       239         CARRER TAMARICOLD       MARINE ENGINE SUPEL       244       MEGAPULSE       NAVIGATION RECIPIERS       240         CARRER TANSICOLD       MARINE ENGLINE SUPEL       244       MEGAPULSE       NAVIGATION SUPELIES SUPELIES       244         JOHN CRANE MARINE USA
ALLED SIGNAL FIBERS       200       LIFESTREAM WATER PURIFICATION EQUIP PURIFICATION EQUIP       234         ASTILLEROS ESPANOLES       SIMPBUILDING       201       MCELROY MACHINE & WFG.       DECK EQUIPMENT       235         ASTILLEROS ESPANOLES       SIMPBUILDING       201       MCELROY MACHINE & WFG.       DECK EQUIPMENT       235         ASTILLEROS CORP.       HUL DESIGN SYSTEMS       200       MACKAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       237         BARBA ARKHON       SHIPBUILDING       201       MACKAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       238         BAYWOOD, INC       MARINE EQUIPMENT       283       MACRAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       295         BOAT LIFE /LIFE INDUSTRIES CORP.       CAULKING/ADHESIVES       294       MACRAY COMMUNICATIONS       287         BOAT LIFE /LIFE INDUSTRIES CORP.       CAULKING/ADHESIVES       294       MEGAPULSE       NAVIGATION RECIVERS       240         CARRIER TRAINA       MARINE ERGEW CHILLERS       267       MCICROPHOR       BM COMPATIBLE SOFTWARE       241         JOHN CRAVE MARINE USA       SEALS       208       NIM GROUP       SHIPBULDING       SHIPBULDING       SHIPBULDING       SHIPBULDING       SHIPBULDING       SHIPBULES       244         JOHN CRAVE SYSTEMS<
AVECLEROY MACHINE & MFG.       DECK EQUIPMENT       236         AVTILLEROS ESPANOLES       SHIPBUILDING       201       MMC INTERNATIONAL       VALVES       236         AUTOSHIP SYSTEMS CORP.       HULL DESIGN SYSTEMS       200       MACKAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       233         BARBA ARKHON       SHIP MANAGEMENT       203       MACKAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       238         BARBA ARKHON       SHIP MANAGEMENT       204       MACKAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       238         BARBA ARKHON       SHIP MANAGEMENT       203       MACKAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       238         BARBA ARKHON       SHIP BUILDING       205       MARINE ENVELIFT       CRANERS/HOISTIC       207         BOATLIFE / INDUSTRIES CORP       CAULKING/ADHESIVES       294       MARINE TRAVELIFT       CRANERS/HOISTIC       239         BOATLIFE / INDUSTRIES CORP       CAULKING/ADHESIVES       294       MEGAPULSE       NAVIGATION RECEIVERS       241         CATRER TRANSICOLD       MARINE ENGINE FLITERS       206       NEWPORT NEWS SHIPBUILDING       SHIP REPAIR       244         OHARTINE LIFE NOUSTRIES CORP       MARINE ENGINE S.       208       NIM GROUP       WINCHES       242 <td< td=""></td<>
ASTIGLEROS ESPAROLES
AUTOSHIP STSTEMS CORP.       HULL DESIGN SYSTEMS       290       MACKAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       233         BARBA ARKHON       SHIP MANAGEMENT       204       MAGNAYOX       SATELLITE COMMUNICATIONS       238         BARBA ARKHON       SHIP MANAGEMENT       204       MAGNAYOX       SATELLITE COMMUNICATIONS       238         BARWOON, INC.       MARINE COUPMENT       283       MAGNAYOX       SATELLITE COMMUNICATIONS       237         BENDER SHIPBUILDING       SHIPBUILDING       SATELLITE COMMUNICATIONS       237         BOATLIFE/LIFE INDUSTRIES CORP.       CAULKING/ADHESIVES       294       MARINE TRAVELIFT       CRARES/HOISTS       239         BOATLIFE/LIFE INDUSTRIES CORP.       CAULKING/ADHESIVES       294       WEGAPULSE       MARINE TRAVELIFT       CRARES/HOISTS       239         CARRIER TRANSICOL       MARINE SCREW CHILLERS       267       MICROPHOR       IBM COMPATIBLE SOFTWARE       241         OHN CRANE MARINE       USA       SEALS       208       NIM GROUP       WICROPHOR       WATER JETS       242         CARRIER TRANSICOL       MARINE ENGINES LENGINES       273       ORKOT NECEVERS       242       242         CREATIVE SYSTEMS       HYDROSTATICS SOFTWARE       209       NORTH AMERICAN MARINE JET       W
DF GOUDRICH       BEARNA ARXHON       BEARNAGEMENT       203       MACKAY COMMUNICATIONS       NAVIGATION COMMUNICATIONS       238         BARBA ARKHON       SHIP MANAGEMENT       204       MAGNAYOX       SATELLITE COMMUNICATIONS       295         BARBA ARKHON       MARINE EQUIPMENT       283       MARINE TAVELIFT       MARITIME EXHIBITION       295         BOATLIFE/LIFE INDUSTRIES CORP.       CAULKING/ADHESIVES       294       MARINE TRAVELIFT       CRANES/HOISTS       239         BOATLIFE/LIFE INDUSTRIES CORP.       CAULKING/ADHESIVES       294       MECRAPULSE       NAVIGATION COMMUNICATIONS       238         CARRIER TRANSICOLD       MARINE ENCIDE       256       MARINE TRAVELIFT       CRANES/HOISTS       239         CATERPILLAR       MARINE ENCIDE       257       MICROPHOR       IBM COMPATIBLE SOFTWARE       241         JOHN CRANE MARINE USA       BEALS       206       NORTH AMERICAN MARINE JET       WINCHES       242         JOHN DEERE       DIESEL ENGINES       273       ORKOT ENGINEERING       PLASTIC COMPOSITES       245         JOHN DEERE       DIESEL ENGINES & SPARE PARTS       261       ROLAND MARINE       PLASTIC COMPOSITES       245         DIVERSIFIED EXPOSITIONS       MARINE HYDRAULICS       210       RATHEON MARINE       STE
BARBA ARKHON     SHIP MANAGEMENT     204     MACNAVOX     SATELLITE COMMUNICATIONS     295       BAYWOOD, INC     MARINE EQUIPMENT     283     MARICHEM     MARTIME EXHIBITION     287       BENDER SHIPBUILDING     SHIPBUILDING     205     MARICHEM     MARITIME EXHIBITION     287       BOATLIFE/LIFE INDUSTRIES CORP.     CALLKING/ADHESIVES     294     MGGAPULSE     NAVIGATION RECEIVERS     240       CARRIER TRANSICOLD     MARINE ENGINE FILTERS     206     NEWPORT NEWS SHIPBUILDING     SHIP REPAIR     244       JOHN CRANE MARINE USA     SEALS     208     NIM GROUP     WINCHES     242       JOHN CRANE MARINE USA     SEALS     208     NIM GROUP     WINCHES     242       JOHN DEERE     DIESEL ENGINES     273     ORKOT HAMERICAN MARINE JET     WATER JETS     244       JOHN DEERE     DIESEL ENGINES     273     ORKOT ENGINEERING     PLASTIC COMPOSITES     245       DEL GAVIO     MARINE HYDRAULICS     210     RAYTHEON MARINE     PLASTIC COMPOSITES     245       DIESEL RESEARCH, INC     DIESEL ENGINES & SPARE PARTS     261     ROYAL CHEMICAL     MARINE COATINES     247       DIVERSIFIED TECHNOLOGIES     NAVAL ARCHITECTURE     279     SCALE REPRODUCTIONS     SCALE MODELS     248       DIVERSIFIED TECHNOLOGIES
DATWOOD, HIVE     MARINE EQUIPMENT     283     MARICHEM     MARITIME EXHIBITION     287       BENDER SHIPBUILDING     SHIPBUILDING     205     MARINE RAVELIFT     CRANEMARLING     205       BOATLIFE/LIFE INDUSTRIES CORP.     CAULKING/ADHESIVES     294     MEGAPULSE     NAVIGATION RECEIVERS     240       CARRIER TRANSICOLD     MARINE SCREW CHILLERS     267     MICROPHOR     IBM COMPATIBLE SOFTWARE     241       CATERPILLAR     MARINE USA     SEALS     206     NEWPORT NEWS SHIPPUILDING     SHIP REPAIR     244       JOHN CRANE MARINE USA     SEALS     208     NIM GROUP     WINCHES     242       JOHN CRANE SYSTEMS     HYDROSTATICS SOFTWARE     209     NORTH AMERICAN MARINE JET     WATER JETS     244       JOHN DEERE     DIESEL ENGINES     273     ORKOT ENGINEERING     PLASTIC COMPOSITES     245       DRMS-NSO     MARINE HYDRAULICS     210     RAYTHEON BUILDERS, INC.     BOATS     289       DIESEL ENGINES & SPARE PARTS     261     ROLAND MARINE     MARINE ESALERS     246       DIVERSIFIED EXPOSITIONS     WORK BOAT SHOW     211     ROYAL CHEMICAL     MARINE COMINGE 268       DIVERSIFIED EXPOSITIONS     NAVIA ARCHTECTURE     279     SCALE REPRODUCTIONS     SCALE MODILS     248       DIVERSIFIED TECHNOLOGIES     N
Dender ShilpBollDing       ShilpBollDing       205       MARINE TRAVELIFT       CRANICK       CRANICK       239         CARRIER TRANSICOLD       MARINE SCREW CHILLERS       267       MICROPHOR       IBM COMPATIBLE SOFTWARE       241         CATERPILLAR       MARINE SCREW CHILLERS       266       NEWPORT NEWS SHIPBUILDING       SHIP REPAIR       244         JOHN CRANE MARINE USA       SEALS       208       NIM GROUP       WINCHES       242         CREATIVE SYSTEMS       HYDROSTATICS SOFTWARE       290       NORTH AMERICAN MARINE JET       WATER JETS       244         JOHN CRERE       DIESEL ENGINES       273       ORKOT ENGINEERING       PLASTIC COMPOSITES       245         DEL GAVIO       MARINE SURPLUS SALES       285       PETERSON BUILDERS, INC.       BOATS       289         DELESEL RESEARCH, INC.       DIESEL ENGINES       210       RAYTHEON MARINE       STERN TUBE SEALERS       247         DIVERSIFIED EXPOSITIONS       WORK BOAT SHOW       211       ROYAL CHEMICAL       MARINE COATINGS       248         DIVERSIFIED TECHNOLOGIES       NAVAL ARCHITECTURE       279       SCALE REPRODUCTIONS       SCALE MODELS       248         DIVERSIFIED TECHNOLOGIES       NAVAL ARCHITECTURE       213       KARL SENNER       PROPULSION EQUIPMENT
BOATLIFE/LIFE INDUSTRIES CORP.       CAULKING/ADHESIVES       294       MEGAPULSE.       NAVIGATION RECEIVERS       240         CARRIER TRANSICOLD       MARINE SCREW CHILLERS       267       MICROPHOR       IBM COMPATIBLE SOFTWARE       241         CATERPILLAR       MARINE ENGINE FILTERS       206       NEWPORT NEWS SHIPBUILDING       SHIP BEPAIR       244         JOHN CRANE MARINE USA       SEALS       208       NIM GROUP       WINCHES'       242         CREATIVE SYSTEMS       HYDROSTATICS SOFTWARE       209       NORTH AMERICAN MARINE JET       WATER JETS       284         JOHN DEERE       DIESEL ENGINES       273       ORKOT ENGINEERING       PLASTIC COMPOSITES       245         DRMS-NSO       MARINE SURPLUS SALES       285       PETERSON BUILDERS, INC.       BOATS       289         DIESEL RESEARCH, INC.       DIESEL ENGINES & SPARE PARTS       261       ROLAND MARINE       PATHFINDER SP RADIO       246         DIVERSIFIED TECHNOLOGIES       NAVAL ARCHITECTURE       279       SCALE REPRODUCTIONS       SCALE MARINE COATINGS       268         DREW AMEROID       SHIPBOARD PRODUCTS       212       SEA RECOVERY       WATERMARKERS       249         DUPONT COMPANY       ROPES/CORDS       214       SIMRAD A/S       MARINE ELECTRONICS       271 </td
CARRIER TRANSICOLD       MARINE SCREW CHILLERS       267       MICROPHOR       IBM COMPATIBLE SOFTWARE       241         CATERPILLAR       MARINE ENGINE FILTERS       206       NEWPORT NEWS SHIPBUILDING       SHIP REPAIR       244         JOHN CRANE MARINE USA       SEALS       208       NIM GROUP       WINCHES       242         CREATIVE SYSTEMS       HYDROSTATICS SOFTWARE       209       NORTH AMERICAN MARINE JET       WATER JETS       284         JOHN DEERE       DIESEL ENGINES       273       ORKOT ENGINEERING       PLASTIC COMPOSITES       245         DRMS-NSO       MARINE SURPLUS SALES       285       PETERSON BUILDERS, INC.       BOATS       289         DEL GAVIO       MARINE HYDRAULICS       210       RAYTHEON MARINE       PATHFINDER SP RADIO       246         DIVERSIFIED EXPOSITIONS       WORK BOAT SHOW       211       ROYAL CHEMICAL       MARINE COATINGS       268         DIVERSIFIED TECHNOLOGIES       NAVAL ARCHITECTURE       279       SCALE REPRODUCTIONS       SCALE MARINES       249         DUNLOP BEAUFORT       SHIPBOARD PRODUCTS       212       SEA RECOVERY       WATERMARKERS       249         DUNCT COMPANY       ROPES/CORDS       214       SIMRAD A/S       MARINE ELECTRONICS       271         EMS
CATERPILLAR       MARINE ENGINE FILTERS       206       NEWPORT NEWS SHIPBUILDING       SHIP REPAIR       244         JOHN CRANE MARINE USA       SEALS       208       NIM GROUP       WINCHES       242         CREATIVE SYSTEMS       HYDROSTATICS SOFTWARE       209       NORTH AMERICAN MARINE JET       WATER JETS       284         JOHN DEERE       DIESEL ENGINES       273       ORKOT ENGINEERING       PLASTIC COMPOSITES       244         JOHN DEERE       DIESEL ENGINES       273       ORKOT ENGINEERING       PLASTIC COMPOSITES       245         DEL GAVIO       MARINE HUDRAULICS       210       RAYTHEON MARINE       PATHFINDER SP RADIO       246         DIESEL RESEARCH, INC.       DIESEL ENGINES & SPARE PARTS       261       ROLAND MARINE       STERN TUBE SEALERS       247         DIVERSIFIED TECHNOLOGIES       NAVAL ARCHTECTURE       279       SCALE REPRODUCTIONS       MARINE COATINGS       268         DUPONT COMPANY       SHIPBOARD PRODUCTS       212       SEA RECOVERY       WATERMARKERS       249         DUNOR BEAUFORT       INFLATABLE RAFTS       213       KARL SENNER       PROPULSION EQUIPMENT       250         DUPONT COMPANY       ROPES/CORDS       214       SIMRAD A/S       MARINE ECTRONICS       271         E
JOHN CRANE MARINE USA       SEALS       208       NIM GROUP       WINCHES       242         CREATIVE SYSTEMS       HYDROSTATICS SOFTWARE       209       NORTH AMERICAN MARINE JET       WATER JETS       284         JOHN DEERE       DIESEL ENGINES       273       ORROT ENGINEERING       PLASTIC COMPOSITES       245         DRMS-NSO       MARINE SURPLUS SALES       285       PETERSON BUILDERS, INC       BOATS       289         DELSEL GAVIO       MARINE HYDRAULICS       210       RAYTHEON MARINE       PATHFINDER SP RADIO       246         DIESEL ENGINES & SPARE PARTS       261       ROLAND MARINE       PATHFINDER SP RADIO       246         DIVERSIFIED TECHNOLOGIES       NAVAL ARCHITECTURE       279       SCALE REPRODUCTIONS       MARINE COATINGS       268         DIVERSIFIED TECHNOLOGIES       NAVAL ARCHITECTURE       279       SCALE REPRODUCTIONS       SCALE MODELS       248         DUNLOP BEAUFORT       INFLATABLE RAFTS       213       KARL SENNER       PROPULSION EQUIPMENT       250         DUPONT COMPANY       ROPES/CORDS       214       SIMRAD A/S       MARINE ELECTRONICS       271         EMS       NAVIGATION COMMUNICATIONS       215       SKOOKUM/ROPEMASTER       DECK MACHINERY       291         ELTECH INTERNATIONAL
CREATIVE SYSTEMSHYDROSTATICS SOFTWARE209NORTH AMERICAN MARINE JETWATER JETS284JOHN DEEREDIESEL ENGINES273ORKOT ENGINEERINGPLASTIC COMPOSITES245DRMS-NSOMARINE SUPLUS SALES285PETERSON BUILDERS, INC.BATSIC COMPOSITES246DEL GAVIOMARINE HYDRAULICS210RAYTHEON MARINEPATHFINDER SP RADIO246DIESEL RESEARCH, INC.DIESEL ENGINES & SPARE PARTS261ROLAND MARINEPATHFINDER SP RADIO246DIVERSIFIED EXPOSITIONSWORK BOAT SHOW211ROYAL CHEMICALMARINE COATINGS268DIVERSIFIED TECHNOLOGIESNAVAL ARCHITECTURE279SCALE REPRODUCTIONSSCALE MODELS248DREW AMEROIDSHIPBOARD PRODUCTS212SE A RECOVERYWATERMARKERS249DUNLOP BEAUFORTINFLATABLE RAFTS213KARL SENNERPROPULSION EQUIPMENT250DUPONT COMPANYROPES/CORDS214SIMRAD A/SMARINE ELECTRONICS271EMSNAVIGATION COMMUNICATIONS215SKOOKUM/ROPEMASTERDECK MACHINERY291ELTECH INTERNATIONALMARINE SANITATION SYSTEMS217STAR CENTERMARITIME TRAINING270ENVIROVACMARINE SANITATION SYSTEMS218STEARNS MANUFACTURINGFLOATATION & GARMET GEAR252FISHERMANS WHOLESALE MARINE COMARINE EQUIPMENT281STEWART AND STEVENSONDIESEL ENGINICS253FISHERMANS WHOLESALE MARINE COMARINE FULIPMENT281STEWART AND STEVENSONDIESEL ENGINICS<
JOHN DEERE       DIESEL ENGINES       273       ORKOT ENGINEERING       PLASTIC COMPOSITES       245         DRMS-NSO       MARINE SURPLUS SALES       285       PETERSON BUILDERS, INC.       BOATS       289         DEL GAVIO       MARINE HYDRAULICS       210       RAYTHEON MARINE       PATHFINDER SP RADIO       246         DIESEL RESEARCH, INC.       DIESEL ENGINES & SPARE PARTS       261       ROLAND MARINE       STERN TUBE SEALERS       247         DIVERSIFIED TECHNOLOGIES       NAVAL ARCHITECTURE       279       SCALE REPRODUCTIONS       MARINE COATINGS       268         DIVERSIFIED TECHNOLOGIES       NAVAL ARCHITECTURE       279       SCALE REPRODUCTIONS       SCALE MODELS       248         DIVENSIFIED TECHNOLOGIES       NAVAL ARCHITECTURE       279       SCALE REPRODUCTIONS       SCALE MODELS       248         DIVENSIFIED TECHNOLOGIES       NAVIA ARCHITECTURE       212       SEA RECOVERY       WATERMARKERS       249         DUNLOP BEAUFORT       INFLATABLE RAFTS       213       KARL SENNER       PROPULSION EQUIPMENT       250         DUPONT COMPANY       ROPES/CORDS       214       SIMRAD A/S       MARINE ELECTRONICS       271         EMS       NAVIGATION COMMUNICATIONS       215       SKOOKUM/ROPEMASTER       DECK MACHINERY       291<
DRMS-NSO       MARINE SURPLUS SALES       285       PETERSON BUILDERS, INC.       BOATS       289         DEL GAVIO       MARINE HYDRAULICS       210       RAYTHEON MARINE       PATHFINDER SP RADIO       246         DIESEL RESEARCH, INC.       DIESEL ENGINES & SPARE PARTS       261       ROYAN MARINE       STERN TUBE SEALERS       247         DIVERSIFIED EXPOSITIONS       WORK BOAT SHOW       211       ROYAL CHEMICAL       MARINE COATINGS       268         DIVERSIFIED TECHNOLOGIES       NAVAL ARCHITECTURE       279       SCALE REPRODUCTIONS       SCALE MODELS       248         DIVERSIFIED TECHNOLOGIES       NAVAL ARCHITECTURE       279       SCALE REPRODUCTIONS       SCALE MODELS       248         DIVERSIFIED TECHNOLOGIES       NAVAL ARCHITECTURE       279       SCALE REPRODUCTIONS       SCALE MODELS       248         DUNLOP BEAUFORT       INFLATABLE RAFTS       212       SEA RECOVERY       WATERMARKERS       249         DUPONT COMPANY       ROPES/CORDS       214       SIMRAD A/S       MARINE ELECTRONICS       271         EMS       NAVIGATION COMMUNICATIONS       215       SKOOKUM/ROPEMASTER       DECK MACHINERY       291         ELTECH INTERNATIONAL       MARINE SANITATION DEVICES       216       STACEY FETTEROLF       VALVES       251
DEL GAVIO       MARINE HYDRAULICS       210       RAYTHEON MARINE       PATHFINDER SP RADIO       246         DIESEL RESEARCH, INC       DIESEL ENGINES & SPARE PARTS       261       ROLAND MARINE       STERN TUBE SEALERS       247         DIVERSIFIED EXPOSITIONS       WORK BOAT SHOW       211       ROYAL CHEMICAL       MARINE COATINGS       268         DIVERSIFIED TECHNOLOGIES       NAVAL ARCHITECTURE       279       SCALE REPRODUCTIONS       SCALE MODELS       248         DREW AMEROID       SHIPBOARD PRODUCTS       212       SEA RECOVERY       WATERMARKERS       249         DUNLOP BEAUFORT       INFLATABLE RAFTS       213       KARL SENNER       PROPULSION EQUIPMENT       250         DUPONT COMPANY       ROPES/CORDS       214       SIMRAD A/S       MARINE ELECTRONICS       271         EMS       NAVIGATION COMMUNICATIONS       215       SKOOKUM/ROPEMASTER       DECK MACHINERY       291         ELTECH INTERNATIONAL       MARINE SANITATION DEVICES       216       STACEY FETTEROLF       VALVES       251         ENVIROVAC       MARINE SANITATION SYSTEMS       217       STAR CENTER       MARINE TRAINING       270         ESGARD       BALLAST TANK COATINGS       218       STEARNS MANUFACTURING       FLOATATION & GARMET GEAR       252
DIESEL RESEARCH, INC.       DIESEL ENGINES & SPARE PARTS       261       ROLAND MARINE       STERN TUBE SEALERS       247         DIVERSIFIED EXPOSITIONS       WORK BOAT SHOW       211       ROYAL CHEMICAL       MARINE COATINGS       268         DIVERSIFIED TECHNOLOGIES       NAVAL ARCHITECTURE       279       SCALE REPRODUCTIONS       SCALE MODELS       248         DREW AMEROID       SHIPBOARD PRODUCTS       212       SEA RECOVERY       WATERMARKERS       249         DUNLOP BEAUFORT       INFLATABLE RAFTS       213       KARL SENNER       PROPULSION EQUIPMENT       250         DUPONT COMPANY       ROPES/CORDS       214       SIMRAD A/S       MARINE ELECTRONICS       271         EMS       NAVIGATION COMMUNICATIONS       215       SKOOKUM/ROPEMASTER       DECK MACHINERY       291         ELTECH INTERNATIONAL       MARINE SANITATION DEVICES       216       STACEY FETTEROLF       VALVES       251         ENVIROVAC       MARINE SANITATION SYSTEMS       217       STAR CENTER       MARITIME TRAINING       270         ESGARD       BALLAST TANK COATINGS       218       STEARNS MANUFACTURING       FLOATATION & GARMET GEAR       252         FISHERMANS WHOLESALE MARINE CO       MARINE FULTRATION SYSTEMS       219       SUMMER FOULIPMENT       HYDRAIIL C STEEPI
Diversified expositions       Work Boat Show       211       Royal Chemical       Marine Coatings       268         Diversified technologies       Naval Architecture       279       Scale Reproductions       Scale Models       248         DREW AMEROID       Shipboard products       212       Sea Recovery       Watermarkers       249         DUNLOP BEAUFORT       INFLATABLE RAFTS       213       KARL SENNER       PROPULSION       260         DUPONT COMPANY       ROPES/CORDS       214       SIMRAD A/S       Marine Electronics       271         EMS       NAVIGATION COMMUNICATIONS       215       SKOOKUM/ROPEMASTER       DECK MACHINERY       291         ELTECH INTERNATIONAL       MARINE SANITATION DEVICES       216       STACEY FETTEROLF       VALVES       251         ENVIROVAC       MARINE SANITATION SYSTEMS       217       STAR CENTER       Maritime Training       270         ESGARD       BALLAST TANK COATINGS       218       STEARNS MANUFACTURING       FLOATATION & GARMET GEAR       252         FISHERMANS WHOLESALE MARINE CO.       MARINE EQUIPMENT       281       STEWART AND STEVENSON       DIESEL ENGINES       253         FLEETGUARD       MARINE FLITRATION SYSTEMS       219       SUMMER FOULIPMENT       Hydrain (c) Stepping System       25
Diversified EXPOSITIONS       WORK BOAT SHOW       211       ROYAL CHEMICAL       MARINE COATINGS       268         Diversified Technologies       Naval Architecture       279       Scale Reproductions       Scale Models       248         DREW AMEROID       SHIPBOARD PRODUCTS       212       SEA RECOVERY       WATERMARKERS       249         DUNLOP BEAUFORT       INFLATABLE RAFTS       213       KARL SENNER       PROPULSION EQUIPMENT       250         DUPONT COMPANY       ROPES/CORDS       214       SIMRAD A/S       MARINE ELECTRONICS       271         EMS       NAVIGATION COMMUNICATIONS       215       SKOOKUM/ROPEMASTER       DECK MACHINERY       291         ELTECH INTERNATIONAL       MARINE SANITATION DEVICES       216       STACEY FETTEROLF       VALVES       251         ENVIROVAC       MARINE SANITATION SYSTEMS       217       STAR CENTER       MARITIE TRAINING       270         ESGARD       BALLAST TANK COATINGS       218       STEARNS MANUFACTURING       FLOATATION & GARMET GEAR       252         FISHERMANS WHOLESALE MARINE CO       MARINE FULTRATION SYSTEMS       219       SUMMERT FOULIPMENT       Hydraulic Steeping Systems       253
DIREWAREROID       NAVIA ARCHITECTURE       279       SCALE REPRODUCTIONS       SCALE MODELS       248         DREWAREROID       SHIPBOARD PRODUCTS       212       SEA RECOVERY       WATERMARKERS       249         DUNLOP BEAUFORT       INFLATABLE RAFTS       213       KARL SENNER       PROPULSION       217         DUPONT COMPANY       ROPES/CORDS       214       SIMRAD A/S       MARINE ELECTRONICS       271         EMS       NAVIGATION COMMUNICATIONS       215       SKOOKUM/ROPEMASTER       DECK MACHINERY       291         ELTECH INTERNATIONAL       MARINE SANITATION DEVICES       216       STACEY FETTEROLF       VALVES       251         ENVIROVAC       MARINE SANITATION SYSTEMS       217       STAR CENTER       MARITIE TRAINING       270         ESGARD       BALLAST TANK COATINGS       218       STEARNS MANUFACTURING       FLOATATION & GARMET GEAR       252         FISHERMANS WHOLESALE MARINE CO.       MARINE EQUIPMENT       281       STEWART AND STEVENSON       DIESEL ENGINES       253         FLEETGUARD       MARINE FLITRATION SYSTEMS       219       SUMMER FOULIPMENT       HYDRAILIC STEPHING       254
DUNLOP BEAUFORT       INFLATABLE RAFTS       212       SEA RECOVERY       WATERMARKERS       249         DUNLOP BEAUFORT       INFLATABLE RAFTS       213       KARL SENNER       PROPULSION EQUIPMENT       250         DUPONT COMPANY       ROPES/CORDS       214       SIMRAD A/S       MRINE LECTRONICS       271         EMS       NAVIGATION COMMUNICATIONS       215       SKOOKUM/ROPEMASTER       DECK MACHINERY       291         ELTECH INTERNATIONAL       MARINE SANITATION DEVICES       216       STACEY FETTEROLF       VALVES       251         ENVIROVAC       MARINE SANITATION SYSTEMS       217       STAR CENTER       MARITME TRAINING       270         ESGARD       BALLAST TANK COATINGS       218       STEARNS MANUFACTURING       FLOATATION & GARMET GEAR       252         FISHERMANS WHOLESALE MARINE CO.       MARINE EQUIPMENT       281       STEWART AND STEVENSON       DIESEL ENGINES       253         FLEETGUARD       MARINE FLITRATION SYSTEMS       219       SUMMERT FOULIPMENT       HYDRAILLO STEPENS       254
DUNCOP BEAUFORT       INFLATABLE RAFTS       213       KARL SENNER       PROPULSION EQUIPMENT       250         DUPONT COMPANY       ROPES/CORDS       214       SIMRAD A/S       MARINE ELECTRONICS       271         EMS       NAVIGATION COMMUNICATIONS       215       SKOOKUM/ROPEMASTER       DECK MACHINERY       291         ELTECH INTERNATIONAL       MARINE SANITATION DEVICES       216       STACEY FETTEROLF       VALVES       251         ENVIROVAC       MARINE SANITATION SYSTEMS       217       STAR CENTER       MARITIME TRAINING       270         ESGARD       BALLAST TANK COATINGS       218       STEARNS MANUFACTURING       FLOATATION & GARMET GEAR       252         FISHERMANS WHOLESALE MARINE CO.       MARINE EQUIPMENT       281       STEWART AND STEVENSON       DIESEL ENGINES       253         FLEETGUARD       MARINE FILITRATION SYSTEMS       219       SUMMERT FOLLIPMENT       Hydraulic Stepenges       254
DUPONT COMPANY       ROPES/CORDS       214       SIMRAD A/S       MARINE ELECTRONICS       271         EMS       NAVIGATION COMMUNICATIONS       215       SKOOKUM/ROPEMASTER       DECK MACHINERY       291         ELTECH INTERNATIONAL       MARINE SANITATION DEVICES       216       STACEY FETTEROLF       VALVES       251         ENVIROVAC       MARINE SANITATION SYSTEMS       217       STAR CENTER       MARITIME TRAINING       270         ESGARD       BALLAST TANK COATINGS       218       STEARNS MANUFACTURING       FLOATATION & GARMET GEAR       252         FISHERMANS WHOLESALE MARINE CO.       MARINE EQUIPMENT       281       STEWART AND STEVENSON       DIESEL ENGINES       253         FLEETGUARD       MARINE FULTRATION SYSTEMS       219       SUMMERT FOULIPMENT       HYDRAILLOS SYSTEMS       254
EMS       NAVIGATION COMMUNICATIONS       215       SKOOKUM/ROPEMASTER       DECK MACHINERY       291         ELTECH INTERNATIONAL       MARINE SANITATION DEVICES       216       STACEY FETTEROLF       VALVES       251         ENVIROVAC       MARINE SANITATION DEVICES       216       STACEY FETTEROLF       VALVES       251         ENVIROVAC       MARINE SANITATION SYSTEMS       217       STAR CENTER       MARITIME TRAINING       270         ESGARD       BALLAST TANK COATINGS       218       STEARNS MANUFACTURING       FLOATATION & GARMET GEAR       252         FISHERMANS WHOLESALE MARINE CO.       MARINE EQUIPMENT       281       STEWART AND STEVENSON       DIESEL ENGINES       253         FLEETGUARD       MARINE FILTRATION SYSTEMS       219       SLIMMER FOLIDEMENT       HYDRAILIC STEEPING SYSTEMS       254
ELTECH INTERNATIONAL       MARINE SANITATION DEVICES       216       STACEY FÉTTEROLF       VALVES       251         ENVIROVAC       MARINE SANITATION SYSTEMS       217       STAR CENTER       MARITIME TRAINING       270         ESGARD       BALLAST TANK COATINGS       218       STEARNS MANUFACTURING       FLOATATION & GARMET GEAR       252         FISHERMANS WHOLESALE MARINE CO.       MARINE EQUIPMENT       281       STEWART AND STEVENSON       DIESEL ENGINES       253         FLEETGUARD       MARINE FILTRATION SYSTEMS       219       SUMMERT FOLIPMENT       Hydraulic Steeping Systems       254
ENVIROVAC
ESGARD BALLAST TANK COATINGS 218 STEARNS MANUFACTURING FLOATATION & GARMET GEAR 252 FISHERMANS WHOLESALE MARINE CO. MARINE EQUIPMENT 281 STEWART AND STEVENSON DESEL ENGINES 253 FLEETGUARD MARINE FILTRATION SYSTEMS 219 SUMMER FOUNDENT HYDRAULIC STEEDING SYSTEMS 254
FISHERMANS WHOLESALE MARINE CO
FLEETGUARD
LF GAUBERT
LF GAUBERT
HARBEN
INDERSPACE TECH. DEPTH SOUNDING TECHNOLOGY 224 TRINITY MARINE SHIPBUILDING 259
INPLACE MACHINING
INTERGRAPH CORP
INTERNATIONAL SOS ASSISTANCE : EMERGENCY MEDICAL SERVICES 280 VIKING FENDER
INVENTORY LOCATOR SERVICE
JASTRAM ENGINEERING MARINE HTDRAULIC STEERING SYSTEMS 22/ WARTSILLA DIESEL TAMPA
JEAMAR WINCHES
JIMS PUMP REPAIR
RAILENDERG BROTHERS
KB ELECTRONICS LTD POWER CONVERSION EQUIPMENT 276 G.J. WORTELBOFR B.V. ANCHORS /CHAINS 266
KENNAR TECHNICS AB CYLINDER PRESSURE MONITORING SYS. 296 ZODIAC OF NORTH AMERICA

The listings above are an editorial service provided for the convenience of our readers.



Non-Hazardous Long Life Safe Single Package Firm Film Minimal Surface Prep Resists Washout · Easy to Apply Not Slippery World Wide **"ESGARD PROTECTS YOUR** INVESTMENT AND PRESERVES YOUR DOLLARS" ESGARD P.O. Drawer 2698 //////corrosion coatings Lafayette, LA 70502 TEL (318) 234-6327 FAX (318) 234-0113 TLX 586602 Circle 218 on Reader Service Card



619 Industrial Road Carlstadt, NJ 07072 (201) 843-4700 (201) 843-6470 Fax

1790 Eleventh Street Oakland, CA 94607 (810) 834-6000 (510) 834-7803 Fax

33 Rector Street New York, NY 10006 (212) 425-1996 (212) 363-3292 Fax

Anthony Del Gavio President SALES • SERVICE • CONSULTING • PARTS

- COMPLETE REPAIRS ON ALL TYPES OF ELECTRO-HYDRAULIC STEERING SYSTEMS, HATCH COVERS & DECK MACHINERY
- FULL ELECTRICAL SERVICE INCLUDING MOTOR REWINDING
  HOSES & FITTINGS

"Serving the Marine Industry for over twenty-five years" Circle 210 on Reader Service Card





Incinerators, Deck Fittings **Oily Water Separators** Installations-Engineering

124 S. 8th St. New Hyde Pk. NY 11040 516 354 5252 FAX 516 354 3333

### **JRM** STRUCTURAL SURVEYS, INC.

Specializing in Structural Surveys & Yard Period Repairs JAMES "RONNIE" MOODY/MARINE CONSULTANT 4980 County Road 208, St. Augustine, FL 32092 Telephone and Fax (904) 825-0268



USCG APPROVED RADAR: Recerts: WALK-IN Originals: Monthly FLASHING LIGHT CERTIFICATION TEST HERE ANY DAYII Prepare for ALL USCG EXAMS CALL 1-800-423-9267 Ft. Lauderdale, FL

October, 1993





Maritime Reporter/Engineering News



## REACH THE WORKBOAT OWNERS IN NOVEMBER

## **OUTSTAINDING WORKBOATS OF THE WORLD**



#### Featuring - THE 1994 GUIDE TO WORKBOAT BUILDERS & SUPPLIERS

If your company builds workboats or supplies any type of product or service to the workboat market, this is one issue you'll certainly want to advertise in!

**MARITIME REPORTER** produces more sales leads from Owners, Builders and Operators of WORKBOATS than any other marine magazine in the industry.

The November Issue, with your advertisement and your free listing in the annual guide to workboat builders and suppliers is ideally timed to help launch your 1994 sales. Only **MARITIME REPORTER** delivers the world's largest circulation ... over 27,000 readers ... and this special issue with your advertisement will receive bonus distribution at four big marine industry events:

WORKBOAT SHOW
 New Orleans, LA
 December 2-4

•EUROPORT'93 Amsterdam, Netherlands November 16-20 MARICHEM '93
 Amsterdam, Netherlands
 November 30-December 2

AWO WINTER MEETING
 Seattle, WA
 December 9-10

Your ad in the November issue - your FREE Company Listing in the annual Workboat Builders and Suppliers Guide - Bonus Distribution at

Four marine industry events ... is the most cost effective way to generate sales for your company.

Closing date for **MARITIME REPORTER'S** November issue is October 15th. To reserve your advertising space, call (212) 477-6700 or Fax (212) 254-6271.







#### The Classified THE MARINE MART and Employment Section

HOW TO PLACE YOUR CLASSIFIED AD - It's EASY! MARITIME REPORTER'S Classified Section Has It All • Employment/Recruitment • Vessels For Sale or Charter • Equipment and Products For Sale	FREQUENCY DISCOUNT RATES           1X         \$80 ea.           3X         \$75 ea.           6X         \$70 ea.           9X         \$65 ea.           12X         \$50 ea.		
<b>CONTACT:</b> Susan Cosme, Maritime Reporter, 118 East 25th Street, New York, NY 10010 Telephone: (212) 477-6700 or Fax your ad copy to (212) 254-6271 <b>DEADLINE:</b> The 15th of the month for the following months ad	COLUMN WIDTH 1 COLUMN - 3" 2 COLUMN - 6 1/4" 3 COLUMN - 9 1/2"	COLUMN DEPTH MINIMUM - 1" MAXIMUM - 12"	

#### EQUIPMENT/PRODUCTS/SERVICES FOR SALE







FREE BROCHURE



#### EQUIPMENT/PRODUCTS/SERVICES FOR SALE



#### BLUDWORTH BOND SHIPYARD INC.

- DESIGN
- CONVERSION
- TOWER CRANES
- CONSTRUCTION
- REPAIRS • SANDBLASTING
- PAINTING

DRYDOCKS 2800 TON\* • 1700 TON\* 1200 TON • 1000 TON

(\*4500 TON When Coupled Together)

HOUSTON YARD 8114 Hockley, Houston, Texas 77012 (713) 923-2001

**TEXAS CITY YARD** Dock 42, Texas City (713) 474-7702 • (409) 945-0770 Fax: (713) 921-6161



Marine Contracting Equipment Barges • Tugs • Cranes

Charters & Sales

(908) 272-4010

J.T. Devlin

R.S. Weeks

#### SERVICE • REPAIR • PARTS CONSULTING • DESIGN

CUNNINGHAM MARINE HYDRAULICS CO., INC.

201 Harrison St. • Hoboken, N.J. 07030 (201) 792-0500 (212) 267-0328 FAX # (201) 792-7716 QUALITY ... SERVICE ...



CONRAD Industries has been satisfying customers since 1948. We specialize in steel barge and drydock construction as well as boat and barge repair, sandblasting and painting, machine shop services and propellar reconditioning. Our new expansion gives us 2000' of bulkhead waterfront.



CONRAD

Industries, Inc.

P. O. Box 790

Morgan City, LA 70381 (504) 384-3060 - FAX (504) 385-4090

Quick Repairs • Quality Work • Four Drydocks, 2400 Tons



#### HAMPTON ROADS MARITIME TRAINING CENTER

• The best maritime training available and at fair prices • U.S. COAST GUARD APPROVED COURSES.

- Courses held every week.
- 5 Radar Displays Radar Simulator Training since 1983.
- Examination Prep Coursees for all licenses/USMMD's.

#### COAST GUARD APPROVED COURSES

RADAR (Original) 5 Day	\$ 300.00	
RADAR (Renewal) 3 Day		
RADAR (Renewal) 1 Day		
ARPA (Original) 5 Day	\$ 425.00	
FLASHING LIGHT	\$ 100.00	

207 GRANBY STREET, SUITE 307 NORFOLK, VA 23510 (Across From The Federal Building) PHONE: (804) 622-1869 or 625-2126





HAVE A PRODUCT LINE OR

**BUSINESS TO SELL???** 

We are a small, aggressive and successful

Electronics manufacturer. We specialize in

process control, audio and power equipment. We

can continue to give your existing customers

quality manufacturing and service. Please write

Marine Electric Systems

Attn: Mr. Henry 2 Bridewell Place Clifton, NJ 07014-1135

one side ultrasonically! ■ Ships hulls and

with particulars:

Storage tanks

Metal plates

"Range: 0.060-3.000 (1.5-80.0mm)



October, 1993

■ Pipes Accuracy: ±0.5%

#### Call Toll Free 1-800-645-4330

For details contact: ELECTROMATIC Equip't. Co., Inc. 600 Oakland Ave., Cedarhurst, NY 11516 Tel. (516) 295-4300 • Telex 645561 • FAX (516) 295-4399 Dealer inquiries welcome!





#### **EQUIPMENT/PRODUCTS/** SERVICES FOR SALE

## **TUGBOATS &** TOWBOATS

A 1994 Calendar

13 - 8x10 QUALITY **COLOR PHOTOGRAPHS** 

**\$9.95** (includes postage and handling) Washington residents add 78¢ sales tax

Canadian orders add 50¢ - U.S. funds Foreign orders add \$2.00 - U.S. funds

Mailed First Class



## Marine Computer Stuff!

THE SOURCE for Sea PC watertight computers & over 50 marine software programs including HF & Satellite-Direct Wefax; Electronic Charting; Inv. & Maintenance; much, much more!

**DF** Crane Associates Inc. PO Box 87531 San Diego, CA 92138-7531 (619) 233-0223 (619) 233-1280 (FAX)



Free Catalog!

#### FOR SALE

10 Acre Shipyard, approximately 2260' water frontage, 370' pier and 190' pier, 250 ton haulout railway. Zoned light industrial. Permitted for use as aggregate unloading/storage facility. Environmental permits in place for 100 slip marina. Direct access to Intracoastal Waterway and Gulf of Mexico. Located in Panama City, Florida. \$1,200,000.00

(904)763-1900

## **DRYDOCK FOR SALE**

Located on East Coast - Built Circa 1929 for Bethlehem Steel, Brooklyn, NY

Loa: 584'

Clear Width: 100' Beam: 121' Pontoon Depth: 14' Construction: 5 Timber, 2 Steel Pontoons w/ continuous Steel Wingwall

# 

#### **TOUR BOAT FOR SALE**

Vessel is 64' in length with a 17' beam. Features 149 passenger capacity, nice wood decor, 2 decks, heads, and bar. Comes equipped with complete sound system, powered by twin 200 h.p. engines, and is easily transportable. This boat has been professionally maintained on the fresh water of Lake Tahoe. Priced at \$275,000.00 - FINANCING AVAILABLE. For more information, contact: MERLELYONS, LAKETAHOE CRUISES, INC., Box 14292, South Lake Tahoe, CA 96151, or call 800-238-2463, 916-541-3364; ext. 827.

#### TUGBOAT 1988 MODEL BOW TUG - 1600 HP, 1WIN SCREW, 75' X 26', 95 GROSS TONS. ALWAYS IN FRESH WATER. WAS \$950,000. NOW \$920.000. BARGES

2 DECK BARGES, BUILT 1977, 180' x 54' x 12', CPY. 2360 TONS, FRESH WATER, EXC. CONDITION, 1,500 PSF DECKS -- WERE \$475,000. EACH, NOW \$430,000. EACH

2 - 550 CY BOTTOM DUMP SCOWS, FRESH WATER, \$130,000. EACH.

GARY JACKSON EDWARD E. GILLEN CO. 218 WEST BECHER STREET MILWAUKEE, WI 53207 PHONE: (414) 769-3120

#### FOR SALE OR CHARTER **CARGO DECK BARGE**

Barge Dimensions: Length 250 ft., Width 72ft. Height 15 ft., 6 in. Gross Registered Tonnage: 2238 ton Maximum cargo capacity: 5500 ton Location: Green Cove Springs, Florida Availability: Immediate Charter Rate: Negotiable depending on duration, use and location

Contact: MARINER TOWING LTD. 169 Pope Road Summerside, P.E.I. Canada, C1N 5C6 Phone: (902) 436-5967 Fax: (902) 436-6944

Specializina in I Water Transportation of General

## **VESSELS FOR SALE/CHARTER**

## FOR SALE

Offshore Boat Company in South Texas - Docks, Warehouse w/3 furnished offices, 10 ton Cherrypicker, 2 trucks, Spare Parts, Tools etc., five Passenger/Supply Vessels USCG cert., 100-125', built 1978-1982

(512) 758-3673

#### EMPLOYMENT/ RECRUITMENT

#### Sales Manager/Structural Engineer

Manage our salesforce and teach our customers how to design with our fiberglass fabrics. A high energy, enthusiastic indi-vidual with people skills will find this a highly rewarding step up into management. Candidates must have a Degree in Civil, Mechanical, or Naval Architecture and 7 years experience sales/designing FRP laminates.

Send resume to: John Menzel/Bill Ross, **Fiber Glass Industries** RD 5 Edson Street, Amsterdam, NY 12010



**KEOUGH & ASSOCIATES, INC.** P.O. Box 010990 Staten Island, N.Y. 10301-0006

#### Recruitment & Personnel Consultants to the Marine Industry

#### **POSITION DESIRED**

Quality oriented Senior Marketing Manager with over. 17 years of international marine industry experience seeks similar challenging position. Strong organizational, managerial and communications skills with promotional programs, strategic and business planning expertise.

> Please send letters of Interest to: Maritime Reporter Box 1001 118 East 25th Street New York, NY 10010

#### ams **PORT ENGINEERS**

American Management Systems, Inc., has immediate openings for experienced Port Engineers to maintain selected U.S. Navy Ships under a phased maintenance program in the ports of Ingleside, TX, Mayport, FL, and Norfolk, VA.

Successful applicants will have a U.S. citzenship, a BS degree in Marine Engineering or Naval Architecture, USCG l Port Engineer, shipy or shipboard experience.

For More Information, please call: Mr. Gallagher (718) 237-4040





MARINE GROUP

Petroleum

I Sales, Charters and Brokerage of Marine Equipment and Vessels

Vessel Design, Construction and Repair

RCA Telex 283985/FAX: (503) 228-6750 Ask for Bill Gobel or Jack Breshears

3121 SW Moody Avenue, Portland, Oregon 97201 (503) 228-8691/(800) 547-9259

We offer a competitive salary and benefits package.

r immediate consideration, send your resume to: PERSONNEL DIRECTOR AMERICAN MANAGEMENT SYSTEMS, INC. 825 Greenbrier Circle, Suile 201 Chesapeake, VA 23320

EOE

#### Maritime Reporter/Engineering News



#### EMPLOYMENT/RECRUITMENT

#### NAVAL ARCHITECT

gns and oversees construction and repair of marine t and floating structures in 3-D and produces bill erials and fabrication drawings using CAD/CAM erred Auto Cad version 11 or later; designs complete and superstructure according to specifications and data; designs layout of craft interior including small spartments insulation schedule; designs underwater ling, robots, military and special purpose boats. Evalu-s performance of craft during dock and sea trials to ermine design changes and conformance with stan-ds. Requires Bachelors of Science in Naval Architece or Ocean Engineering, plus three years experience. quires experience with marine aluminum structures d boats, military and special purpose; experience in vise and vibration on board small vessels; familiarity ith design of fire sprinkler systems on board naval and issenger vessels. 40 hours a week, 9-5 M-F, \$1,058. eekly salary. Send Resume to: Job Service of Florida, 01 SW 27 Ave., Room 47, Miami, FL 33135-3014, ob #FL0888652

Vice-President, Operations. Direct trade & shipping operation involving refrigerated vessels transporting perishable goods in U.S. waters and world-wide. Set-up and direct complex system of scheduling & monitoring of vessels, including matters relating to contract ne-gotiation, insurance, labor, maritime law, U.S.D.A. regulations, U.S. & international tariffs & shipping requirements & pric-ing. B.A. Mercantile Mairne, in Operation & Management, or equivalent education & experience as determined by credentials evaluator req. 5 years exp. req. Must be bilingual (English/Spanish). M-F, 8:30 am - 5:00 pm, on call for emergencies. \$67,600 year. Submit resume only to Job Service of Florida, 701 S.W. 27 Ave., Room 15, Miami, FL 33135. Ref Job Order: FL0902470.

#### EQUIPMENT/PRODUCT/ SERVICES WANTED

## WANT TO BUY HOSE

Looking to Purchase Floating & Submarine Hoses - 4" - 24" Used, Outdated Surplus O.K. Also Looking for Used Rubber Ship Fenders & Other Types of Oilfield & Marine Equipment.

> 619-360-1884 FAX 619-360-1286

> > **F.Y.I.**

#### SHIP REPAIR COORDINATOR

ATLANTIC DRY DOCK CORP., a leader in the ship repair industry located in Jacksonville, Florida, is currently looking for a recent maritime academy graduate for our Ship Repair Coordinator.

This position will be responsible for developing and implementing production schedules, monitor job progress and expenditures of manhours in relation to estimates, monitor and approve the purchase and/or rental of job related material and outside contractors and coordinate crafts, contractors and outside services. 1 - 2 years experience in the ship repair industry is preferred.

We offer an excellent benefit package including health and life insurance, paid vacation and holidays, profit sharing plan and college tuition reimbursement plan.

For consideration or more information please call or mail resume to:

Atlantic Dry Dock Corp. 8500 Heckscher Drive Jacksonville, Florida 32226 Telephone 1-800-395-6446 Fax (904) 251-1579

EOE

MARKETING AND SALES REPRESENTATIVE Peterson Builders, Inc., a worldclass shipbuilder located in the midwest is expanding its marketing staff with the addition of a Marketing and Sales Representative. This is a full time position reporting to the Manager of Marketing and Sales.

Position requires diverse knowledge and experience in all facets of shipbuilding, knowledge of basic Marketing Principles and Practices, and proven communication

118 East 25th Street, New York, NY 10010 • Tel. (212) 477-6700 A small, fast growing midwest engineering required, necessitating unlimited mobility. A security clearanced and Passport/VISA must be attainable FAX your order to (212) 677-8843 aking angine tions. Electrical, mechanical, and structural discifor this position. plines are needed. Multi-discipline capability is a A Bachelors degree in Business Administration, Marketrequirement. Minimum 5 years marine design and ing, Marine Science, or equivalent work experience is normally required. Additionally, 3-5 years working experience in drafting experience required. Degree shipbuilding, or related facets of the Marine Industry is preferred. EQUAL OPPORTUNITY EMPLOYER M/F/V See Maritime Reporter at: preferred, but not required. Base salary plus Fish Expo - October 20-23 bonuses, profit sharing, and full medical Send replys to: provided. Willing to pay relocation costs for the right individuals. Repond with resumes to: Seattle, Washington PETERSON BUILDERS, INC. Ship Repair & Conversion - Nov. 9-10 PO Box 650 Sturgeon Bay, WI 54235 Maritime Reporter, Box 1002, 118 E 25th St., London, England Attn.: Human Resources Dept. New York, NY 10010 83 October, 1993



Builders and Repairers... U.S. and International-from the smallest inland repair yard to the world's largest shipbuilder.

• You will find names, addresses and titles of key personnel. • A complete index of thousands of Marine Equipment Suppliers and Manufacturers listed alphabetically by product.

> **Order Your Copy Now!** Special discounted price of \$122.00 (15% off cover price).

**MARITIME REPORTER** Frequent overnight and periodic overseas travel is

#### and ۲٫) ¢₂ ¥ 5 ¥ ¤,\'¥ ⊐+¥ ⊐+1,\'( c→ ¤,\'¥ ⊐+ ⊐+ ; ł -New York City-Each opportunity requires a Master's degree or Doctorate from a recognized University; 2-15 years experience, and superior oral and written communication skills. Salaries open.

NAVAL ARCHITECT

Please send resume with references to: PERSONNEL MANAGER



Naval Architects And Marine Engineers Department MR 350 Broadway • New York, NY 10013 EEO/A'AP M/F/V/H

M. Rosenblatt & Son, Inc.

#### **FLEET OPERATIONS** MANAGER

International Shipping company based in New York City area seeks Operations Manager and Port Captain for its Bulk Carrier and Tanker Fleet.

The successful candidate should have a minimum of six years of sailing experience as a Master on Tankers (VLCC's preferred) and be acquainted with all aspects of vessel operations procedures and requirements, including up-to-date rules and regulations (e.g. OPA 90, etc.).

Current or recent employment in similar position or as assistant is highly desirable.

For immediate consideration, please submit resume and salary requirements to:

> **BOX RP-88** 71 Fifth Avenue, New York, NY 10003

#### DESIGN ENGINEERS WANTED



118 East 25th Street New York, NY 10010 (212) 477-6700 (212) 254-6271 Fax

Oct.

## ADVERTISE IN THESE SPECIAL ISSUES

World's Largest Total Circulation For More Marine Sales



#### G FISH EXPO '93

**A.S.N.E.** 

"Composite Applications in the Marine Environment"

FALL LITERATURE REVIEW Exclusive to October Advertisers – A Special Individual Product Catalog profiling your Company's Literature and mailed to Maritime Reporter's 26,000 Readers. Magazine ad circulation + catalog circulation = 50,000 + Bonus Distribution.

#### SHIP REPAIR & CONVERSION '93 The Ship Maintenance Conference

The Ship Maintenance Conference

#### □ INTERNATIONAL WORKBOAT SHOW

AD CLOSING October 8

Nov.

 OUTSTANDING WORKBOATS ANNUAL AWARDS ISSUE Awards for Builders of the Most Notable Vessels during the past year.

#### EUROPORT '93

Worldwide Equipment Showcase

Deck Machinery & Cargo Handling Equipment Review.

#### **MARICHEM '93**

#### ☆ BONUS DISTRIBUTION

• Fish Expo '93 Seattle, WA October 20-23

- A.S.N.E. Naval Engineering Symposium Savannah, GA. November 8-10
- Double Circulation Bonus (50,000+)
- Ship Repair & Conversion '93 London, England November 9-10,

#### **☆ BONUS DISTRIBUTION**

• Intl. Workboat Show New Orleans, LA December 2-4

• EUROPORT '93 Amsterdam, Netherlands November 16-20

• MARICHEM '93 Amsterdam, Netherlands November 30 - December 2



AD CLOSING

November 8

#### **U WORLD SHIP/BOAT BUILDING & REPAIR ANNUAL**

Latest Trends and Predictions by Marine Industry Leaders for Commerical and Navy Shipbuilding, Boat Building and Vessel Repair, Marine Equipment, Cruise Industry, and Inland and Offshore Markets. Year-End Statistics and Data.

- NAVAL TECHNOLOGY & SHIPBUILDING (Special Magazine Supplement) Final U.S. Navy Funding – \$Billions, Latest Details, Where It Goes, Changes, Additions – The Final Score.
- ANNUAL OUTSTANDING OCEANGOING SHIPS REVIEW and AWARDS Awards for Builders and Equipment Suppliers.

1994 Marine Equipment Catalog

> Closing Date December 10



## **Most Sales Leads For Advertisers**

Advertisers report MARITIME REPORTER produces more sales leads than any other marine magazine in the entire world . . . two times to five times more sales leads than the next nearest marine publication.

## The Best Circulation Produces The Best Results



## **KARL SENNER, INC... WHEN ONLY THE BEST WILL DO**



M/V MISSISSIPPI

Karl Senner, Inc. supplied the M/V Mississippi with three (3) Reintjes WAV 2840, 3.75:1 reverse reduction gears (2 horiziontal offset and 1 vertical offset for center line engine), internal hydraulic clutches, and Rexroth pneumatic remote control systems with Eaton shaft brakes.

Built by Halter Marine, Moss Point, Mississippi - Trinity Marine Group





## Karl Semer, Inc.

WEST COAST Karl Senner, Inc. 12302 42nd Drive S.E. Everett, WA 98208 Mr. Whitney Ducker (206) 338-3344 NEW ORLEANS Karl Senner, Inc. 25 W. Third St. Kenner, LA 70062 (504) 469-4000 Telex: 58-7383 Telefax: (504) 464-7528 EAST COAST Olof Wadehn Enterprises 30 Sheppard Lane Huntington, Long Island New York 11743 *Mr. Olof Wadehn* (516) 692-4548

Circle 250 on Reader Service Card



### Some People Say Julie Madden is Well Connected.

FEFE

Customers who know Julie Madden, IDB MOBILE's Customer Service Coordinator, call her to help them solve everyday communications problems. Julie connects with customers. Telephone, fax, telex, IDB Mail. They're Julie's communications tools. But it is Julie's philosophy that truly connects the needs of a customer with the solutions of IDB MOBILE:

Help customers to make the best use of mobile satellite services, so communications can be like calling from home.

We like Julie's *philosophy* so much, we decided to make it IDB MOBILE's philosophy as well.

You asked for it. Here are examples of IDB MOBILE *solutions* created by our customers:

IDB MAIL

Send and receive messages via satellite from wherever you are and distribute to electronic mailboxes, postal addresses, fax, telex machines and more. flexible methods of payment: debit card, credit card, or collect.

#### Broadcast

Transmit a document once. Have all designated recipients receive the document simultaneously at a truly unbeatable rate.

#### INMARSAT-C AND AMSC

Global access to and from Inmarsat-C and AMSC mobile terminals at rates that are revolutionary because they're so *understandable*.

FOR MORE INFORMATION

Call Julie today, if your company wants to be well connected:

800-432-2376202-973-5105Fax 202-973-5101Telex 7403050



PHONE PROGRAMS

Install an IDB MOBILE phone and interface on board to allow crew and passengers to have

Circle 295 on Reader Service Card

